

March 21, 2008

Dear Home Energy Solutions Trade Ally:

We would like to share several Home Energy Solutions program updates with you and introduce some upcoming offers regarding Single Family and Multifamily programs.

Insulation updates

Timeline for Compliance with New Floor Insulation Requirements

The updated 2008 Weatherization Specifications Manual, which Energy Trust mailed to all trade allies in February, includes a new building code standard for floor insulation. The new Weatherization Manual went into effect on March 1, 2008, but Energy Trust is granting a grace period until April 1, 2008, for compliance with the new floor insulation requirement.

As of April 1, 2008, a minimum of R-30 must be installed for under floor insulation. Exception: If floor cavity depth does not allow R-30 insulation without compression, you must fill to capacity (Weatherization Manual, pg. 17).

New Self-Install Rules

Energy Trust has developed new requirements for self-installed insulation. Duct and wall insulation must now be installed by a licensed and insured contractor. Attic, floor and boiler pipe insulation can be self-installed.

Business Energy Tax Credit Assistance for All Rental Properties

As a service to all of our rental property participants, both Existing Single Family (1–4 units) and Multifamily (5 or more units) participants, we offer assistance with the Oregon Department of Energy's Business Energy Tax Credit (BETC) applications. Projects must meet Energy Trust program requirements to receive assistance with BETC.

You must call us at 1-866-311-1822 before beginning any work to ensure a project qualifies for BETC. Our customer service staff is happy to assist you with your incentives and tax credit materials.

Multifamily Windows Promotion

Take advantage of our Spring and Summer Multifamily Windows Promotion, from April 15, 2008, to July 31, 2008.

For a limited time, you can offer your customers \$4 per square foot for replacing single-glazed windows with eligible double-glazed windows that have a U-value of 0.30 or lower. Customers who already have double-glazed windows and are replacing with efficient, double-glazed windows with a U-value of 0.30 or lower will receive \$3 per square foot. Standard insulation requirements apply.

To receive the promotional incentive, customers must apply with the Multifamily program between April 15, 2008, and July 31, 2008. Additionally, the project must be completed, and a paid invoice submitted, by November 30, 2008. To inquire about the terms of this promotion, please contact Kevin Tippit at 503-341-5140.

If you have any questions about any of the above program updates, please do not hesitate to call me at 503-523-4837.

Sincerely,

A handwritten signature in black ink, reading "Noëlle J. Saint-Cyr". The signature is written in a cursive style with a long horizontal flourish at the end.

Noëlle J. Saint-Cyr
Trade Ally Coordinator
Home Energy Solutions