

July 20, 2007

TO: Energy Trust Trade Allies

FROM: Home Energy Solutions- Existing Home Programs

SUBJECT: Clarification on Energy Trust incentive payments for high efficiency heat pumps with gas furnace back-up.

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Unfortunately, we are unable to honor the incentive for the gas furnace back-up that was installed along with your qualifying heat pump.

Energy Trust only pays an incentive on the primary heating system when a gas furnace is installed with a qualifying heat pump. The energy savings from the back-up gas furnace is minimal.

We apologize for any confusion this may have caused. If you have any questions, please contact our customer service department at 866-311-1822.

Thank you

Pamela Elliott

Trade Ally Coordinator