



CASH INCENTIVES FOR EXISTING MULTIFAMILY PROPERTIES

SAVE MONEY AND ENERGY NOW AND FOR YEARS TO COME.
EFFECTIVE JANUARY 2021



Contact Energy Trust today to get started.

Call **1.877.510.2130**, email
multifamily@energytrust.org
or visit **www.energytrust.org/multifamily**.

Energy Trust of Oregon offers cash incentives for the installation of new qualified energy-efficient upgrades at Oregon multifamily properties that can help lower energy use and reduce operating costs.

To qualify, you must have a multifamily project site located in Oregon served by Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas or Avista.

Are You Eligible?

Energy Trust of Oregon offers cash incentives for the installation of qualified energy-efficient upgrades at the following Oregon multifamily building types:

- Attached residences, such as duplexes, triplexes, and fourplexes
- Side-by-side units with no residences above or below, such as a townhome
- Stacked structures with five or more dwelling units, such as an apartment or condominium building with two or more stories
- Campus living, such as dormitories and sorority and fraternity housing
- Assisted living properties
- Common areas managed by homeowner associations, such as clubhouses and neighborhood lighting

To qualify, you must typically:

- Have a multifamily project site located in Oregon served by a participating utility
- Be improving an existing structure
- Pay the public purpose charge. Check your bill or call us at **1.877.510.2130** if you have questions.

Additional eligibility requirements may apply, depending on your project. Incentives are subject to funding availability and may change.



Easy Steps to Savings

- 1. Find a contractor.**
Check our list of licensed and insured trade ally contractors, or use your own contractor.
- 2. Install.**
Purchase and install the qualified equipment per incentive requirements. An Energy Trust walkthrough survey is required before beginning window projects.
- 3. Submit incentive application.**
Submit within 90 days of installation. Use the correct form for your project.
Form 320WX - Weatherization
Form 320APP - Appliances
Form 320HVAC - Heating, Ventilation and Cooling
Form 320WH - Water Heating
- 4. Get your incentive.**
And keep on saving through reduced energy costs.

A post-installation verification may be required.

Financing Options

Savings Within Reach

Savings Within Reach helps make energy upgrades more affordable for income-qualified residences. With increased cash incentives on qualifying projects, you'll spend less on energy-saving projects and enjoy a more comfortable property. For details on income qualifications, incentives and qualifying property types and to locate a trade ally trained to provide Savings Within Reach services, visit www.energytrust.org/savingswithinreach.

On-Bill Repayment

Lower your upfront project costs and start saving energy with incentives and affordable financing repaid on your energy bill. If you reside in and own your residence, Energy Trust provides an on-bill repayment option for select energy-efficiency improvements that qualify for Energy Trust incentives. Customers receiving increased cash incentives through Savings Within Reach may also be eligible for on-bill repayment financing. To learn more, visit www.energytrust.org/financing.

CASH INCENTIVES

Heating and Cooling Requirements

Properties applying for cash incentives for weatherization or heating must have space heating provided by a participating utility and properties applying for incentives for water heaters or clothes washers must have water heating provided by a participating utility.

**BONUSES
AVAILABLE
UNTIL 3/31**

energytrust.org/mfbonus

Weatherization Projects

A walkthrough survey or pre-installation verification is required before starting a windows project. Projects must be installed in accordance with the specifications outlined in the Specifications Manual at www.energytrust.org/manual. **To schedule a walkthrough survey or pre-installation verification, contact a program representative at 1.877.510.2130.**



WINDOWS AND SLIDING GLASS DOORS (FORM 320WX)

EQUIPMENT AND EFFICIENCY TYPE	UNIT INCENTIVE
FOR SIDE-BY-SIDE OR DUPLEX, TRIPLEX, FOURPLEX PROPERTIES ONLY	
Windows - Electric or gas heated building, U-value 0.28-0.30.	\$1.75 per sq. ft. of window
Windows - Electric or gas heated building, U-value 0.25-0.27.	\$4.00 per sq. ft. of window
Windows - Electric or gas heated building, U-value 0.24 or less.	\$6.00 per sq. ft. of window
FOR STACKED STRUCTURES WITH 5 OR MORE UNITS ONLY	
Windows - Electric-heated building, U-value 0.30 or less. Replace single-pane or storm and single-pane windows.	\$3.00 per sq. ft of window



INSULATION (FORM 320WX)

EQUIPMENT AND EFFICIENCY TYPE	EXISTING CONDITION	RETROFIT REQUIREMENTS	UNIT INCENTIVE
FOR ALL PROPERTY TYPES			
Flat Roof Insulation - Buildings up to 3 stories	R-5 or less	Electric or gas heated building, R-20 or greater.	\$0.30 per installed sq. ft.
FOR SIDE-BY-SIDE OR DUPLEX, TRIPLEX, FOURPLEX PROPERTIES ONLY			
Attic/Ceiling Insulation	R-11 or less	Electric or gas heated building, R-38 or greater or fill cavity.	\$0.25 per installed sq. ft.
Floor Insulation	R-0	Electric or gas heated building, R-30 or greater or fill cavity.	\$0.30 per installed sq. ft.
Wall Insulation	R-4 or less	Electric or gas heated building. <i>Exterior Wall Insulation:</i> R-11 or greater or fill cavity. All heated exterior wall surfaces must be insulated. <i>Knee Wall Insulation:</i> R-15 or greater for 2x4 cavities. R-21 or greater for 2x6 cavities. Must have vapor-permeable air barrier. <i>Rim Joist Insulation:</i> R-15 or greater.	\$0.30 per installed sq. ft.
FOR STACKED STRUCTURES WITH 5 OR MORE UNITS ONLY			
Attic/Ceiling Insulation	R-18 or less	Electric or gas heated building, R-49 or greater or fill cavity.	\$0.25 per installed sq. ft.
Floor Insulation	R-11 or less	Electric-heated building, R-30 or greater or fill cavity.	\$0.30 per installed sq. ft.



POOL AND SPA (FORM 320WH)

EQUIPMENT AND EFFICIENCY TYPE	UNIT INCENTIVE
FOR ALL PROPERTY TYPES	
Pool and Spa Incentives - Incentives are available for commercial pool pumps and condensing pool heaters, as well as outdoor efficient spa covers. Visit www.energytrust.org/MFpoolandspa for details.	Incentives vary



HEATING, VENTILATION AND COOLING (FORM 320HVAC)

EQUIPMENT AND EFFICIENCY TYPE		UNIT INCENTIVE
FOR ALL PROPERTY TYPES		
Ductless Heat Pump (DHP) - One indoor unit must be installed in the primary living area, must replace electric resistance heat and have a heating seasonal performance factor (HSPF) of 9.0 or greater. DHP must be interter-driven and have a 5-year minimum compressor warranty. One incentive per residence.		\$800 per outdoor unit
Packaged Terminal Heat Pump (PTHP) - Replace electric resistance heat (electric furnace, baseboard, in-wall unit or internal heater of PTAC). Unit must provide heat pump heating. Must be on AHRI PTHP list at www.ahridirectory.org .		\$200 per unit
Smart Thermostat - Space heating must be provided by furnace or ducted heat pump with fuel by participating utility. See qualifying models at www.energytrust.org/smartthermostat .		\$100 per unit
New Rooftop Units with Manufacturer-Installed Advanced Controls - Incentives are available for economizers, DCV and VSD. Visit www.energytrust.org/MFRooftopUnits for requirements.		\$29 - \$100/ton
Advanced Rooftop Controls (ARC) - Incentives are available for retrofit advanced roof top controls on existing unitary systems with electric or gas heat, constant speed supply fan, modulating outdoor air damper, and cooling capacity equal to or greater than five tons. Incentives vary, visit www.energytrust.org/MFRooftopUnits for requirements.		\$50 - \$200/ton
Hydronic Heating Circulators - Incentives are available for high-efficiency hydronic heating circulators. Visit www.energytrust.org/MFhydronic for requirements.	Single speed ECM	\$100 - \$300
	Variable speed ECM	\$150 - \$750
Gas High-Efficiency Condensing Boiler - Minimum 94% efficiency Annual Fuel Utilization Efficiency (AFUE) or Thermal Efficiency (TE). Cannot be a backup boiler and must be used for HVAC purposes. System must have a return water temperature appropriate to condensing functionality.		\$8.50 per kBtu/h
Thermostatic Radiator Valves (TRVs) - Gas central hydronic or steam systems only. Replace manual, non-thermostatic valves at dwelling unit radiators.		\$100 per TRV
Steam Traps - Repair/replace failed open steam traps.		\$100 per trap
High-Efficiency Bath Fan without a light - New bath fan without a light must have an efficacy of 5.3 CFM/W (cubic ft per minute per watt) or higher and be ENERGY STAR® approved. Must replace inefficient bath fan that has a light.		\$20 per unit without light
High-Efficiency Bath Fan with a light - Must meet same requirements as above and have a CFL with GU-24 socket or LED light ≤ 26W.		\$50 per unit with light
FOR SIDE-BY-SIDE OR DUPLEX, TRIPLEX, FOURPLEX PROPERTIES ONLY		
Central Air Conditioner - Minimum nominal Seasonal Energy Efficiency Rating (SEER) of 15 or greater for the outdoor unit, and a minimum total system Energy Efficiency Rating (EER) of 12 or greater. Heat pumps and portable air conditioners (room or window) do not qualify for this incentive.		\$250 per outdoor unit
Ducted Heat Pump - HSPF 8.5 or greater. Must be residence's primary heat source and replace electric forced air furnace. Energy Trust recommends electric auxiliary heat be locked out by thermostat at 35°F or per manufacturer's recommended energy saving setting. Thermostat must either have an outdoor temperature sensor or be a qualified web-enabled model that is connected to the internet. Cannot be combined with other heat pump, heat pump controls or smart thermostat incentives. <i>This is a temporary incentive increase. Equipment must be purchased and installed between January 1, 2021 and March 31, 2021.</i>		\$950 per unit
Extended Capacity Heat Pump - Incentives are available for extended capacity ducted heat pumps, which operate efficiently in colder climates without engaging backup heating systems. Visit www.energytrust.org/mfcontrols for details.		\$650 - \$1,350 per unit
Heat Pump Advanced Controls - Must be added to a replacement heat pump or an existing heat pump with electric furnace auxiliary heat. Heat pump must be home's primary heat source and thermostat settings must be set to 35°F lockout. Cannot be combined with other heat pump, heat pump controls or smart thermostat incentives. See qualifying models at www.energytrust.org/heatpumpcontrols .		\$250 per unit
Gas Furnace - 90% AFUE or greater. Only for furnaces used as primary heat source, not as backup heat source.		\$300 per unit
Gas High-Efficiency Direct-Vent Fireplace - Must be 70% Fireplace Efficiency (FE) or greater, have an intermittent pilot ignition and be on Energy Trust's qualified models list at www.energytrust.org/gasfireplaces .	70-74.9% FE	\$150 per unit
	75% FE or greater	\$250 per unit
FOR STACKED STRUCTURES WITH 5 OR MORE UNITS ONLY		
Condensing Gas Furnace - Natural gas furnace of less than 225,000 Btu/h input capacity that must serve multiple units or a common area. Offices are not considered common areas. Qualification based on Thermal Efficiency. If Thermal Efficiency is not provided, AFUE may be used.	Min 91% TE	\$1.50 per kBtu/h
	Min 95% TE	\$2.00 per kBtu/h
	Min 98% TE	\$3.00 per kBtu/h



PIPE INSULATION (FORM 320WX)

EQUIPMENT AND EFFICIENCY TYPE		UNIT INCENTIVE
FOR ALL PROPERTY TYPES		
Boiler Pipe Insulation - Gas Low-Pressure Steam only (<15 psig)	≤ 1.5" pipe diameter, 1.5" minimum insulation thickness	\$4 per linear foot*
	> 1.5" pipe diameter, 2" minimum insulation thickness	
Domestic Hot Water Pipe Insulation - Central gas-fired recirculation systems only	≤ 1.5" pipe diameter, 1.5" minimum insulation thickness	\$4 per linear foot*
	> 1.5" pipe diameter, 2" minimum insulation thickness	
*Indoor pipe insulation projects must include all service jacketing (ASJ) and outdoor pipe insulation projects must include aluminum jacketing. Batt insulation does not qualify for an incentive.		



WATER HEATING (FORM 320WH)

EQUIPMENT AND EFFICIENCY TYPE		UNIT INCENTIVE
FOR ALL PROPERTY TYPES		
Gas Commercial Tank Water Heater - Minimum 94% Thermal Efficiency, input of 75 kBtu/h or greater.		\$3.00 per kBtu/h
Gas Commercial Condensing Tankless Water Heater - Minimum 92% Thermal Efficiency, electronic ignition, input of 200 kBtu/h or greater. Integral tank volume must be less than 10 gallons.		\$2.25 per kBtu/h
Domestic Hot Water (DHW) Recirculation Pump Controls ¹ - Control type must be aquastat, on-demand or learning controls and installed controls must meet applicable codes and regulations. Building must have central domestic hot water heating. Must be a standalone pump.	< 1/8 hp pump	\$100 per system
	≥ 1/8 hp pump	\$500 per system
FOR STACKED STRUCTURES WITH 5 OR MORE UNITS ONLY		
Gas Condensing Tankless Water Heater - Installation of condensing tankless water heater with uniform energy factor (UEF) greater than or equal to 0.93. Input less than 200 kBtu/h. Must supply hot water to multiple units. Additional hot water storage tanks may not be added.		\$300 per unit



APPLIANCES (FORM 320APP)

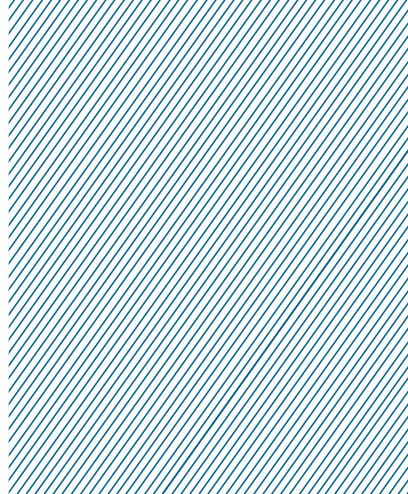
EQUIPMENT AND EFFICIENCY TYPE		UNIT INCENTIVE
FOR ALL PROPERTY TYPES		
Commercial Clothes Washer ¹ - Electric or gas water heating - Modified Energy Factor (MEF) 2.2 or greater, Integrated Water Factor (IWF) 4.0 or less; must be front-loading and used in common area only. Leased commercial washers must have a 7-year or longer lease term and be installed in a common area to qualify for an incentive.		\$300 per unit
ENERGY STAR Refrigerator - Must be 14.3 to 20.5 cubic feet with a top freezer and no through-the-door ice, and must be active on ENERGY STAR certified list.		\$35 per unit

Point-of-Purchase Incentives - Select retail locations provide point-of-purchase incentives on the following equipment types:

- ENERGY STAR certified clothes washers and dryers. For details visit www.energytrust.org/retailer.
- Efficient residential gas tank water heaters and heat pump water heaters. For details visit www.energytrust.org/hotwater

Participants that receive a point-of-purchase incentive are not eligible to receive an additional Energy Trust incentive on the same equipment.

¹ The site must have water heating provided by Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas or Avista, and site's electricity must be provided by Portland General Electric or Pacific Power.



Free Products Delivered Directly to Your Property

Energy Trust of Oregon is making energy upgrades easy with our new delivery service. Based on your service territory and program eligibility, we'll deliver customized kits filled with **energy-efficient LED bulbs, showerheads, faucet aerators** and **advanced power strips** directly to your multifamily property. Follow these simple steps to get started.

1 ORDER

Fill out the order form at energytrust.org/freeupgrades to order energy-saving products for your multifamily property at no cost. Contents within the kits may vary based on eligibility and the information you provide about your property.

2 RECEIVE

Receive kits to be delivered to tenants or install products yourself. Kits include step-by-step instructions for easy product installation.

3 ENJOY

Energy-efficiency upgrades can reduce utility costs and improve comfort. For more information, email instantupgrades@energytrust.org.



LED BULBS



SHOWERHEADS AND
SHOWER WANDS



FAUCET
AERATORS



ADVANCED POWER
STRIPS

Free Walkthrough Survey

Energy Trust can provide a free walkthrough survey to identify energy efficiency opportunities and savings at your property. After the walkthrough, you'll receive a report with projected annual and five-year savings.

Contact an Energy Trust representative at **1.877.510.2130** to schedule a walkthrough survey.



Custom Incentives

In addition to standard incentives, Energy Trust also offers custom incentives and energy analysis for many cost-effective energy efficiency improvements. Projects eligible for incentives typically require additional energy analysis in the project design process. We can provide a free site evaluation and a personalized energy-savings action plan to recommend energy-efficient upgrades that may qualify for Energy Trust custom incentives.

To learn more, call **1.877.510.2130**, email multifamily@energytrust.org, or visit www.energytrust.org/multifamilycustom.

Lighting Incentives

Lighting in multifamily buildings can account for nearly 35% of electricity use, which can have a big effect on your bottom line. Upgrading lighting with new energy-efficient bulbs, fixtures and controls can save energy and improve lighting quality. All lighting projects must be reviewed and pre-qualified by a program representative prior to any purchase to be eligible for Energy Trust incentives.

To learn more, call **1.800.326.2917**, email lighting@energytrust.org, or visit www.energytrust.org/multifamilylighting.

Solar Incentives

Energy Trust offers incentives for solar electric systems that produce electricity for use in your building. Multifamily property owners or managers must work with an approved Energy Trust solar trade ally contractor to qualify for incentives. To request a preliminary solar assessment, go to www.energytrust.org/solarbid.

To learn more, call **1.855.225.6147**, email info@energytrust.org or visit www.energytrust.org/solar.

Building Operator Certification (BOC) Incentives - Energy Trust provides an incentive of up to \$1,600 per BOC-certified building operator. Visit www.energytrust.org/commercial/tools-resources for details.



Get more from your energy. To learn more visit www.energytrust.org/multifamily or call **1.877.510.2130**.

Energy Trust provides technical assistance and financial incentives for energy systems or equipment that meet its program criteria, but does not install energy systems or equipment or guarantee any specific energy savings through its assistance or programs. Installation work is done by independent businesses that are solely responsible for the quality and performance of their installations.

Energy Trust of Oregon

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1.877.510.2130

energytrust.org/multifamily

Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers benefit from saving energy and generating renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista save on energy costs. Our work helps keep energy costs as low as possible, creates jobs and builds a sustainable energy future. **Printed on recycled paper that contains post-consumer waste. 1/21**