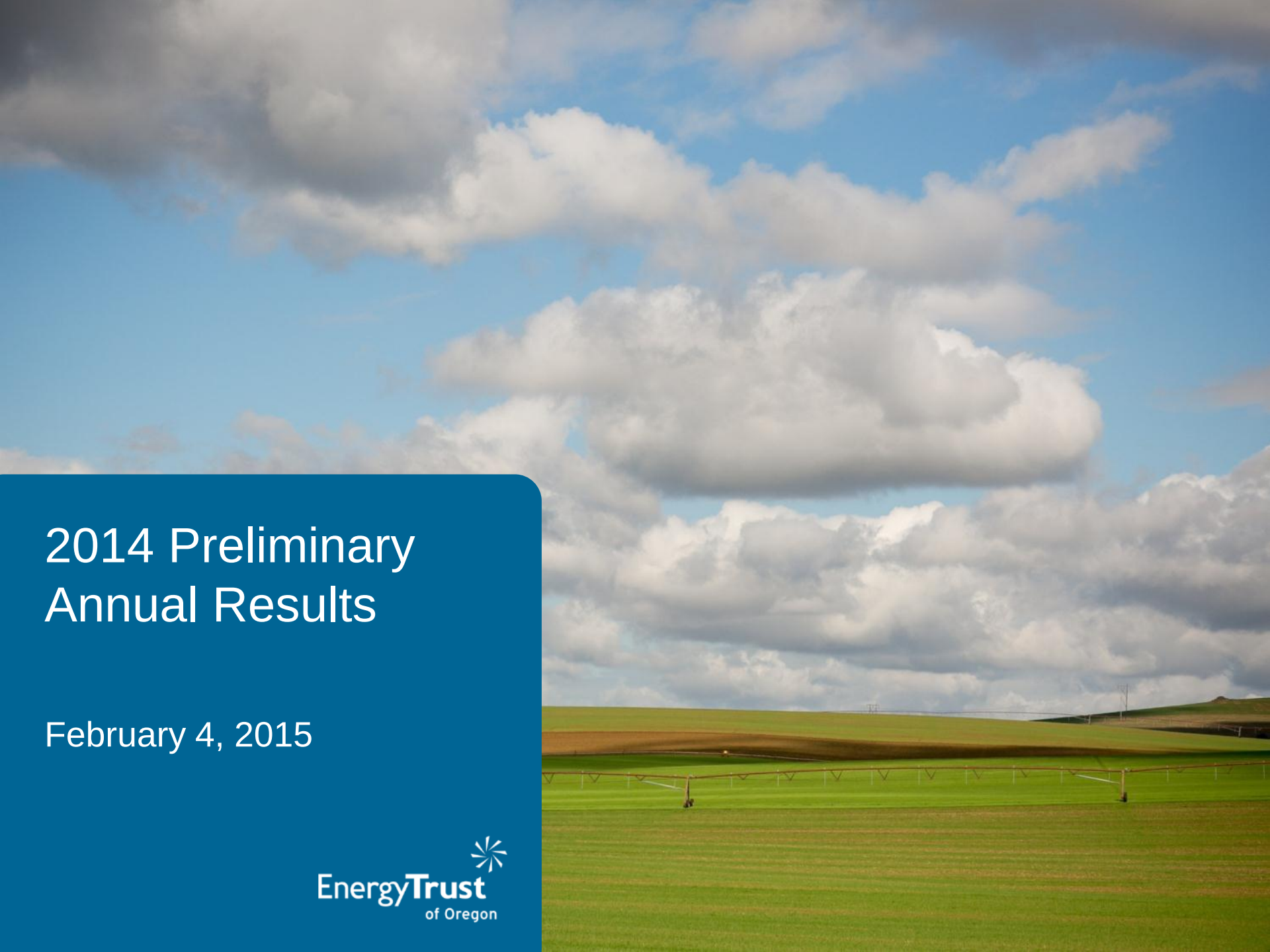

2014 Preliminary Annual Results

February 4, 2015

EnergyTrust of Oregon

2014 preliminary annual results

- Preliminary savings and generation results are best available data at this time, reported in net savings
  - Exceeded electric efficiency goal (101%)
  - Approached natural gas efficiency goal (98%)
  - Surpassed or approached three of four utility IRP targets
  - Achieved 53% of renewable energy generation goal

- Complete results available in 2014 Annual Report to the Oregon Public Utility Commission on April 15

Preliminary efficiency results by sector

	aMW (net)	Therms
Commercial Sector	21.90	2,491,532
Industry and Agriculture Sector	18.81	1,015,456
Residential Sector	17.48	2,152,009
2013 PRELIMINARY TOTAL	**58.20**	**5,658,998**

Includes 5.3 aMW savings from NEEA, and Energy Trust electric and gas market transformation savings acquired separately from NEEA efforts

Preliminary efficiency results by utility

	Annual Savings (net)	Energy Goal	% Achieved
PGE	36.7 aMW	37.6 aMW	98%
Pacific Power	21.5 aMW	20.1 aMW	107%
NW Natural—Oregon	5,238,485 annual therms	5,331,487 annual therms	98%
Cascade Natural Gas	420,513 annual therms	470,561 annual therms	89%

Includes 5.3 aMW savings from NEEA, and Energy Trust electric and gas market transformation savings acquired separately from NEEA efforts

Preliminary renewable generation results

	Pacific Power aMW	PGE aMW	Total Generation aMW
Solar Electric	0.43	0.72	1.15
Other Renewables	1.24	-	1.24
2013 PRELIMINARY TOTAL	**1.67**	**0.72**	**2.39**

Renewable energy generation numbers include transmission and distribution savings, where appropriate

Backup slides

Preliminary 2014 results: PGE

	Annual Savings aMW (net)	Goal aMW	% Achieved
Commercial	14.16	15.25	93%
Industry and Agriculture	12.17	11.74	104%
Residential	10.36	10.63	97%

Includes 3.13 aMW savings from NEEA, and Energy Trust electric market transformation savings acquired separately from NEEA efforts

Preliminary 2014 results: Pacific Power

	Annual Savings aMW (net)	Goal aMW	% Achieved
Commercial	7.74	6.70	115%
Industry and Agriculture	6.64	5.93	112%
Residential	7.13	7.44	96%

Includes 2.18 aMW savings from NEEA, and Energy Trust electric market transformation savings acquired separately from NEEA efforts

Preliminary 2014 results: NW Natural-Oregon

	Annual Savings Therms	Goal Therms	% Achieved
Commercial	2,255,984	2,049,587	110%
Industry and Agriculture	975,908	1,151,420	85%
Residential	2,006,593	2,130,479	94%

Includes gas market transformation savings

Preliminary 2013 results: Cascade Natural Gas

	Annual Savings Therms	Goal Therms	% Achieved
Commercial	235,549	293,098	80%
Industry and Agriculture	39,548	45,000	88%
Residential	145,416	132,464	110%

Includes gas market transformation savings

Electric efficiency results by program

	Pacific Power aMW (net)	PGE aMW (net)	Total aMW (net)
Existing Buildings	5.52	9.86	15.38
New Buildings	1.70	3.56	5.26
Production Efficiency	6.57	12.07	18.64
New Homes and Products	3.37	5.13	8.49
Existing Homes	2.17	2.94	5.12
NEEA	2.18	3.13	5.31
TOTAL ELECTRIC EFFICIENCY PROGRAMS	**21.50**	**36.70**	**58.20**

Includes Energy Trust electric market transformation savings acquired separately from NEEA efforts

Gas efficiency results by program

	Cascade Natural Gas Therms	NW Natural—Oregon Therms	Total Therms
Existing Buildings	174,332	1,641,261	1,815,593
New Buildings	61,217	614,723	675,940
Production Efficiency	39,548	975,908	1,015,456
New Homes and Products	98,853	967,702	1,066,555
Existing Homes	46,564	1,038,891	1,085,454
TOTAL GAS EFFICIENCY PROGRAMS	**420,513**	**5,238,485**	**5,658,998**

Includes Energy Trust gas market transformation savings