

ALL LIGHTING PROJECTS MUST BE PRE APPROVED WITH FORM 120L – INCENTIVE OFFER SIGNED PRIOR TO ORDERING MATERIAL

- STEP 1:** Find a contractor or a supplier for product selections and pricing to help with the lighting tool application and work with you through all the steps listed below.
- If you are a new trade ally or a participant that requires a copy of the Excel lighting tool, please contact: Mariah Schrotzberger 503-939-9383 mariah.schrotzberger@evergreen-efficiency.com
- STEP 2:** From the Excel lighting tool, fill out Form [100L Information](#) and the [Analysis 103L](#) (in the Excel lighting tool)
- A copy of the participant's electric bill is requested to determine eligibility for project incentives.
 - Participant may email completed Excel lighting tool that includes these forms to the lighting email listed below, or Mariah Schrotzberger (listed below). Mariah can also connect you with a Lighting Specialists for additional help.
- STEP 3:** **PRE and POST SITE** verifications *may* be initiated by the project coordinator for *any* lighting project, but are **REQUIRED** for projects exceeding a \$6,000 incentive total.
- When the PRE-site verification is completed by an Energy Trust Lighting Specialist, or if the project did not require a site-verification, the lighting Project Coordinator will review the [Analysis 103L](#) to confirm projected energy savings and estimated incentive total.
- STEP 4:** **Sign and Return [Form 120L - Incentive Offer](#)**, which will be sent to the participant once [Analysis 103L](#) and/or site-verification have been completed and approved.
- This reserves incentives for the proposed project **and serves as your authorization to proceed with ordering material for the project.***
 - Fill out and include [Energy Trust Substitute W-9 form when you send the Form 120L - Incentive Offer](#).
- STEP 5:** **Send** your invoices **within 30 days of project completion** to documents@evergreen-efficiency.com to reconcile the final incentive or schedule a POST site-verification, if required.
- **Project labor and material invoices** are required prior to scheduling a POST site-verification and for finalizing all projects.
- STEP 6:** **Sign and Return [Form 140L - Completion Certification](#)**, which will be sent to the Participant when the project is fully complete.
- Participant should receive Energy Trust incentive check within 45 days *after* project materials are reviewed, approved, and submitted for payment.

*** Form 120L – Incentive Offer must be signed by the Participant and returned to lighting Project Coordinator BEFORE materials are ordered.**

For Multifamily project information:
Brian Morrison
Energy / Lighting Specialists
(360) 798-3083
brian.morrison@evergreen-efficiency.com

For self-installs not working with an Energy Trust trade ally, or if you are a new ally to the program and need help getting started, contact:
Mariah Schrotzberger
503-939-9383
mariah.schrotzberger@evergreen-efficiency.com

Please send completed lighting tools for new SOLD projects to:
lighting@evergreen-efficiency.com