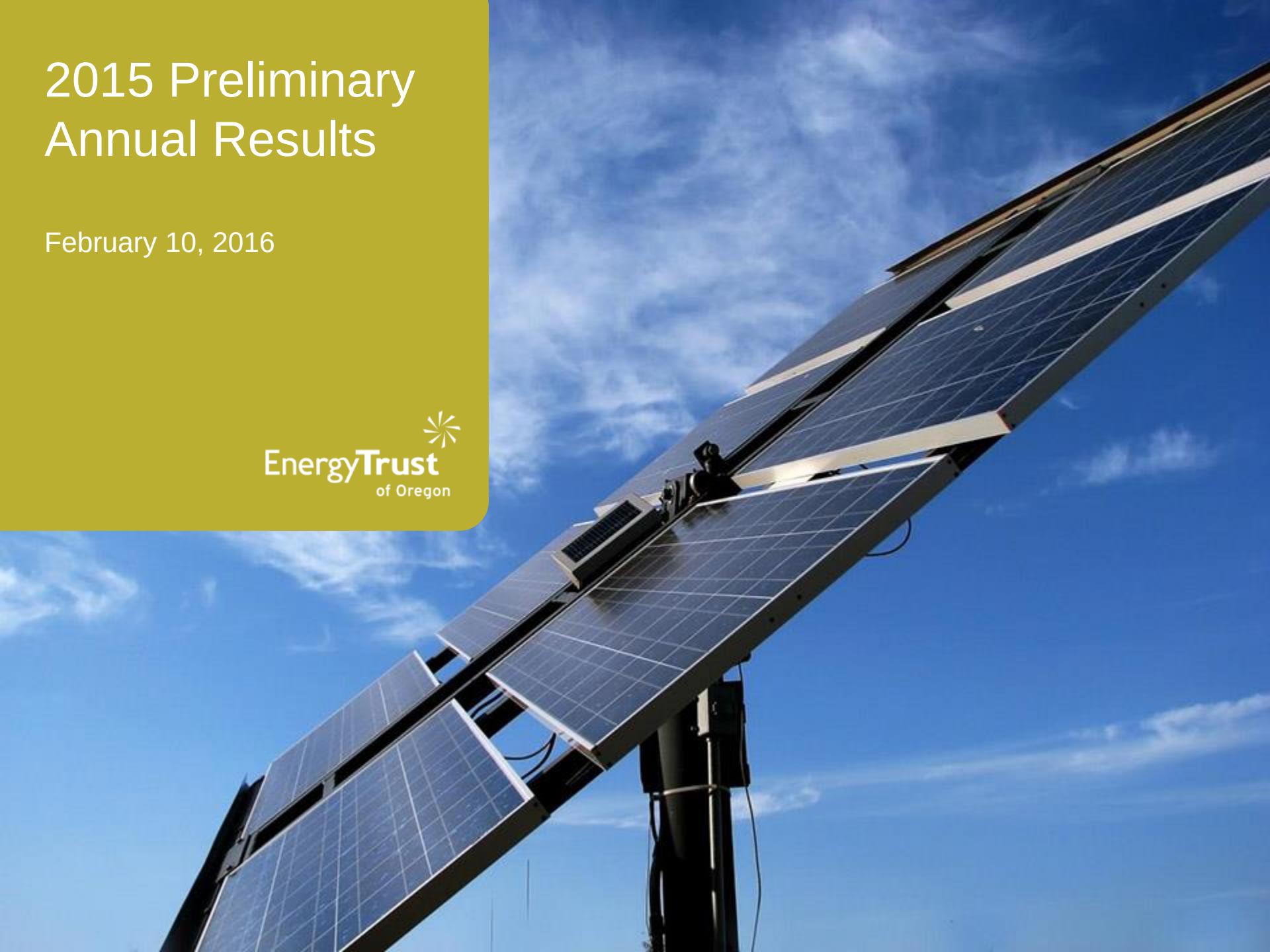
2015 Preliminary Annual Results

February 10, 2016



2015 preliminary results

Saved 54.1 aMW—**102%** of electric savings goal

Saved 6.5 MMTh—**116%** of gas savings goal

Generated 3.9 aMW— **112%** of renewable goal

Exceeded goals for 3 of 4 utilities

- Came close for PGE

2015 preliminary results by utility

	Savings	Goal	% Goal Achieved	IRP target	% IRP Achieved
PGE	31.86 aMW	33.19 aMW	96%	33.78 aMW	94%
Pacific Power	22.28 aMW	19.93 aMW	112%	19.12 aMW	117%
NW Natural (OR)	5,922,396 annual therms	5,153,194 annual thm	115%	4,624,249 annual thm	128%
Cascade Natural Gas	572,526 annual therms	433,020 annual thm	132%	433,020 annual thm	132%

Preliminary efficiency results by sector

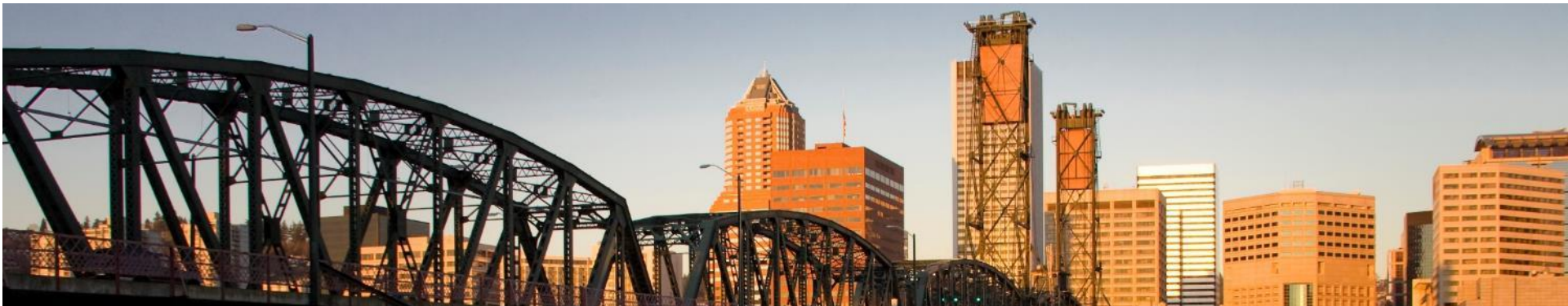
	Electric savings	% Achieved	Gas savings	% Achieved
Commercial sector	20.45 aMW	101%	2,416,255 annual thm	94%
Industrial and agricultural sector	12.79 aWM	82%	2,040,217 annual thm	191%
Residential sector	20.90 aMW	121%	2,038,451 annual thm	105%
Total	54.14 aMW	102%	6,494,922 annual thm	116%

Preliminary generation results by program

	Generation	Goal	% Achieved
Solar Electric	1.91 aMW	1.48 aMW	129%
Other Renewables	1.99 aMW	1.99 aMW	100%
Total	3.90 aMW	3.47 aMW	112%

Preliminary generation results by utility

	Generation	Goal	% Achieved
PGE	3.04 aMW	2.72 aMW	112%
Pacific Power	0.87 aMW	0.75 aMW	116%
Total	3.90 aMW	3.47 aMW	112%

A few of our biggest achievements

- Better budgeting and forecasting
- Largest ever industrial gas project
- Most ever solar installations, commercial projects
- LEDs in the spotlight
- Stellar year for NEEA
- Processed >108,000 customer transactions