

**The Energy Trust of Oregon, Inc**  
**BALANCE SHEET**  
**September 30, 2008**  
**(Unaudited)**

	SEP 2008	AUG 2008	DEC 2007	Change from Prior Month	Change from Beg. of Year
<b>Current Assets</b>					
Cash & Cash Equivalents*	58,434,910	57,481,550	40,358,008	953,360	18,076,902
Restricted Cash (Escrow Funds)	10,579,336	10,870,277	8,504,055	(290,942)	2,075,281
Investments*	9,765,072	9,746,072	12,636,975	19,000	(2,871,904)
Restricted Investments (Escrow Funds)	1,042,422	1,038,779	3,592,594	3,643	(2,550,172)
Receivables	26,968	30,691	62,208	(3,723)	(35,240)
Prepaid Expenses	123,135	102,220	77,175	20,915	45,960
Advances to Vendors	954,338	386,809	922,974	567,529	31,364
<b>Total Current Assets</b>	<b>80,926,181</b>	<b>79,656,398</b>	<b>66,153,990</b>	<b>1,269,783</b>	<b>14,772,191</b>
<b>Fixed Assets</b>					
Program Equipment	54,160	54,160	-	-	54,160
Computer Hardware and Software	910,855	910,855	885,669	-	25,186
Leasehold Improvements	113,343	113,343	113,343	-	-
Office Equipment and Furniture	41,323	41,323	41,323	-	-
<b>Total Fixed Assets</b>	<b>1,119,680</b>	<b>1,119,680</b>	<b>1,040,334</b>	<b>-</b>	<b>79,346</b>
Less Depreciation	(964,930)	(959,305)	(905,274)	(5,626)	(59,657)
<b>Net Fixed Assets</b>	<b>154,750</b>	<b>160,376</b>	<b>135,061</b>	<b>(5,626)</b>	<b>19,689</b>
<b>Other Assets</b>					
Rental Deposit	26,000	26,000	26,000	-	-
Deferred Compensation Asset	83,357	79,720	49,684	3,637	33,673
<b>Total Other Assets</b>	<b>109,357</b>	<b>105,720</b>	<b>75,684</b>	<b>3,637</b>	<b>33,673</b>
<b>Total Assets</b>	<b>81,190,288</b>	<b>79,922,494</b>	<b>66,364,735</b>	<b>1,267,794</b>	<b>14,825,552</b>
<b>Current Liabilities</b>					
Accounts Payable and Accruals	2,952,211	3,115,195	6,236,442	(162,984)	(3,284,231)
Salaries, Taxes, & Benefits Payable	302,328	296,180	275,553	6,149	26,775
<b>Total Current Liabilities</b>	<b>3,254,539</b>	<b>3,411,375</b>	<b>6,511,995</b>	<b>(156,836)</b>	<b>(3,257,456)</b>
<b>Long Term Liabilities</b>					
Deferred Rent	149,979	152,362	171,430	(2,384)	(21,452)
Deferred Compensation Payable	83,357	79,720	49,684	3,637	33,673
Other Long-Term Liabilities	3,175	6,387	12,386	(3,212)	(9,211)
<b>Total Long-Term Liabilities</b>	<b>236,511</b>	<b>238,469</b>	<b>233,501</b>	<b>(1,959)</b>	<b>3,010</b>
<b>Total Liabilities</b>	<b>3,491,050</b>	<b>3,649,844</b>	<b>6,745,496</b>	<b>(158,794)</b>	<b>(3,254,446)</b>
<b>Net Assets</b>					
Current Year Inc/ Dec Unrestricted Ne	18,496,807	16,782,921	10,542,502	1,713,886	7,954,306
Board Designated Net Assets - Escrow	11,621,758	11,909,056	12,096,649	(287,298)	(474,891)
Unrestricted Net Assets-Beg of Yr	47,580,673	47,580,673	36,980,089	-	10,600,584
<b>Total Net Assets</b>	<b>77,699,238</b>	<b>76,272,650</b>	<b>59,619,239</b>	<b>1,426,588</b>	<b>18,079,999</b>
<b>Total Liabilities and Net Assets</b>	<b>81,190,288</b>	<b>79,922,494</b>	<b>66,364,735</b>	<b>1,267,794</b>	<b>14,825,552</b>

\*Although these funds are not escrowed, they are committed via the budget process for approved programs.

**The Energy Trust of Oregon, Inc**  
**INCOME STATEMENT**  
**Unaudited Interim Report for Quarter and YTD**  
**For the Period Ending September 30, 2008**

	Actual	Quarter-to-date QTD Budget	Variance	Actual	Year-to-date YTD Budget	Variance
<b>REVENUE</b>						
Public Purpose Funding-PGE	\$10,580,568	\$9,946,624	\$633,944	\$29,076,673	\$28,447,972	\$628,700
Public Purpose Funding-PacifiCorp	6,827,905	7,410,585	(582,680)	20,679,294	20,802,449	(123,155)
Public Purpose Funding-NW Natural	966,861	872,811	94,050	7,927,943	7,224,782	703,161
Public Purpose Funding-Cascade	86,574	84,330	2,243	773,699	700,494	73,205
Total Public Purpose Funding	18,461,907	18,314,350	147,557	58,457,609	57,175,697	1,281,912
Interest Income	408,804	385,880	22,924	1,411,196	1,491,423	(80,227)
<b>TOTAL REVENUE</b>	<b>18,870,711</b>	<b>18,700,230</b>	<b>170,481</b>	<b>59,868,805</b>	<b>58,667,120</b>	<b>1,201,685</b>
<b>EXPENSES</b>						
Program Management (Note 3)	954,260	1,111,898	157,638	2,864,844	3,138,368	273,524
Program Delivery	4,903,037	5,161,850	258,813	12,952,348	14,204,907	1,252,559
Incentives	7,309,956	14,740,688	7,430,731	17,829,389	37,084,565	19,255,176
Program Evaluation and Planning Services	526,977	819,461	292,485	1,641,401	2,389,833	748,432
Program Marketing/Outreach	717,591	1,111,157	393,566	2,149,641	3,037,564	887,922
Program Legal Services		27,625	27,625	7,421	74,125	66,704
Program Quality Assurance	29,719	40,750	11,031	102,577	125,250	22,673
Outsourced Services	408,760	439,175	30,414	760,400	1,248,657	488,257
Trade Allies & Customer Service Management	151,567	201,547	49,981	424,441	623,636	199,195
IT Services	244,043	420,192	176,150	770,618	1,114,971	344,353
Other Program Expenses	118,887	170,407	51,520	320,330	509,019	188,688
<b>TOTAL PROGRAM EXPENSES</b>	<b>15,364,797</b>	<b>24,244,751</b>	<b>8,879,954</b>	<b>39,823,410</b>	<b>63,550,894</b>	<b>23,727,484</b>
<b>ADMINISTRATIVE COSTS</b>						
Management & General (Note 1 & 2)	420,465	571,501	151,036	1,312,425	1,689,946	377,521
Communication & Outreach (Note 1 & 2)	230,571	264,912	34,340	652,971	782,876	129,904
<b>Total Administrative Costs</b>	<b>651,036</b>	<b>836,413</b>	<b>185,377</b>	<b>1,965,396</b>	<b>2,472,822</b>	<b>507,426</b>
<b>Total Expenses</b>	<b>16,015,834</b>	<b>25,081,164</b>	<b>9,065,330</b>	<b>41,788,806</b>	<b>66,023,716</b>	<b>24,234,910</b>
<b>REVENUE LESS EXPENSES</b>	<b>2,854,878</b>	<b>(6,380,934)</b>	<b>9,235,811</b>	<b>18,079,999</b>	<b>(7,356,596)</b>	<b>25,436,595</b>

Note 1) Both Management & General and Communication & Outreach Expenses (Administrative) have been allocated based on total expenses.

Note 2) Administrative costs are allocated for management reporting only. This is not a GAAP formatted Income Statement.

Note 3) Program Management costs include both outsourced and internal staff.

**The Energy Trust of Oregon, Inc**  
**Statement of Functional Expenses**  
**For the Nine Months Ending September 30, 2008**

	Energy Efficiency	Renewable Energy	Total Program Expenses	Management & General	Communication & Outreach	Total Admin Expenses	Total
<b>Program Expenses</b>							
Incentives/ Program Management & Delivery	30,556,020	3,085,324	33,641,344			0	33,641,344
Payroll and Related Expenses	908,275	638,797	1,547,072	868,394	250,248	1,118,642	2,665,714
Outsourced Services	1,721,857	588,488	2,310,345	168,550	271,811	440,361	2,750,706
Planning and Evaluation	660,363	148,897	809,260	10,601	978	11,579	820,839
Customer Service Management	379,707	44,734	424,441			0	424,441
<b>Total Program Expenses</b>	<b>34,226,222</b>	<b>4,506,240</b>	<b>38,732,462</b>	<b>1,047,545</b>	<b>523,037</b>	<b>1,570,582</b>	<b>40,303,044</b>
<b>Program Support Costs</b>							
Supplies	6,647	4,893	11,540	6,198	2,628	8,826	20,366
Postage and Shipping Expenses	4,348	1,564	5,912	3,250	3,381	6,631	12,543
Telephone	5,091	3,346	8,437	2,904	525	3,429	11,866
Printing and Publications	59,207	13,838	73,045	2,162	33,207	35,369	108,414
Occupancy Expenses	29,792	22,328	52,120	26,580	8,782	35,362	87,482
Insurance	10,256	7,687	17,943	9,150	3,023	12,173	30,116
Equipment	3,982	10,019	14,001	3,445	1,158	4,603	18,604
Travel	34,404	18,623	53,027	16,604	4,207	20,811	73,838
Meetings, Trainings & Conferences	34,163	11,392	45,555	54,155	7,314	61,469	107,024
Interest Expense and Bank Fees			0			0	0
Depreciation & Amortization	2,004	7,558	9,562	1,788	591	2,379	11,941
Dues, Licenses and Fees	26,694	828	27,522	6,404	2,822	9,226	36,748
Miscellaneous Expenses	1,537	129	1,666	84	26	110	1,776
IT Services	661,425	109,193	770,618	132,156	62,270	194,426	965,044
<b>Total Program Support Costs</b>	<b>879,550</b>	<b>211,398</b>	<b>1,090,948</b>	<b>264,880</b>	<b>129,934</b>	<b>394,814</b>	<b>1,485,762</b>
<b>TOTAL EXPENSES</b>	<b>35,105,772</b>	<b>4,717,638</b>	<b>39,823,410</b>	<b>1,312,425</b>	<b>652,971</b>	<b>1,965,396</b>	<b>41,788,806</b>

<b>PUC Performance Measure</b>	<b>11.0%</b>
<b>Administrative plus Program Support Costs</b>	<b>#REF!</b>

Exp-Acct-YTD-002

**The Energy Trust of Oregon, Inc**  
**Year to Date by Program/Service Territory - joint costs allocated at program level**  
**For the Nine Months Ending September 30, 2008**  
**(Unaudited)**

	ENERGY EFFICIENCY					RENEWABLE ENERGY			Other	TOTAL	
	PGE	PacifiCorp	NW Natural	Cascade	Avista	Total	PGE	PacifiCorp		Total	All Programs
<b>REVENUES</b>											
Public Purpose Funding	\$23,152,822	\$16,943,213	\$7,927,943	\$773,699		48,797,677	\$5,923,850	\$3,736,081	9,659,931		\$58,457,609
Revenue from Investments						0			0	1,411,196	\$1,411,196
<b>TOTAL PROGRAM REVENUE</b>	<b>23,152,822</b>	<b>16,943,213</b>	<b>7,927,943</b>	<b>773,699</b>	<b>0</b>	<b>48,797,677</b>	<b>5,923,850</b>	<b>3,736,081</b>	<b>9,659,931</b>	<b>1,411,196</b>	<b>59,868,805</b>
<b>EXPENSES</b>											
Program Management (Note 3)	1,059,067	559,463	544,545	58,399	4,566	2,226,040	343,500	295,297	638,797	-	2,864,837
Program Delivery	6,891,027	3,981,449	1,764,137	216,732	19,176	12,872,521	38,763	41,066	79,829	-	12,952,350
Incentives	6,660,902	4,074,294	3,861,407	194,809	32,481	14,823,893	1,248,873	1,756,622	3,005,495	-	17,829,388
Program Eval & Planning Svcs.	729,783	383,500	323,903	20,508	1,231	1,458,925	96,801	85,678	182,479	-	1,641,404
Program Marketing/Outreach	1,060,547	463,053	425,657	47,357	4,086	2,000,700	77,182	71,758	148,940	-	2,149,640
Program Legal Services	213	110	146	10	1	480	6,898	43	6,941	-	7,421
Program Quality Assurance	41,643	18,531	36,046	1,732	35	97,987	522	4,068	4,590	-	102,577
Outsourced Services	190,237	101,428	67,514	6,692	94	365,966	271,220	123,215	394,435	-	760,401
Trade Allies & Cust. Svc. Mgmt.	146,551	68,335	156,806	7,685	331	379,707	24,391	20,343	44,734	-	424,441
IT Services	307,407	161,784	177,982	12,882	1,374	661,427	57,893	51,299	109,192	-	770,619
Other Program Expenses	101,385	56,981	56,063	3,463	234	218,126	59,457	42,749	102,206	-	320,332
<b>TOTAL PROGRAM EXPENSES</b>	<b>17,188,762</b>	<b>9,868,927</b>	<b>7,414,206</b>	<b>570,268</b>	<b>63,608</b>	<b>35,105,772</b>	<b>2,225,499</b>	<b>2,492,139</b>	<b>4,717,638</b>	<b>-</b>	<b>39,823,410</b>
<b>ADMINISTRATIVE COSTS</b>											
Management & General (Note 1 & 2)	566,477	325,241	244,343	18,794	2,096	1,156,951	73,343	82,131	155,474	-	1,312,425
Communication & Outreach (Note 1 & 2)	281,839	161,817	121,568	9,350	1,043	575,618	36,491	40,862	77,353	-	652,971
<b>Total Administrative Costs</b>	<b>848,316</b>	<b>487,058</b>	<b>365,911</b>	<b>28,144</b>	<b>3,139</b>	<b>1,732,569</b>	<b>109,834</b>	<b>122,993</b>	<b>232,827</b>	<b>-</b>	<b>1,965,396</b>
<b>TOTAL PROG &amp; ADMIN EXPENSES</b>	<b>18,037,078</b>	<b>10,355,985</b>	<b>7,780,118</b>	<b>598,413</b>	<b>66,748</b>	<b>36,838,341</b>	<b>2,335,333</b>	<b>2,615,132</b>	<b>4,950,465</b>	<b>-</b>	<b>41,788,806</b>
<b>TOTAL REVENUE LESS EXPENSES</b>	<b>5,115,744</b>	<b>6,587,228</b>	<b>147,825</b>	<b>175,286</b>	<b>(66,748)</b>	<b>11,959,336</b>	<b>3,588,517</b>	<b>1,120,949</b>	<b>4,709,466</b>	<b>1,411,196</b>	<b>18,079,999</b>
Cumulative Carryover at 12/31/07 (Note 4)	15,159,080	(7,429,746)	7,412,994	446,188	189,069	15,777,585	24,097,512	12,197,854	36,295,366	7,546,288	59,619,239
Interest attributed	1,740,000	1,160,000				2,900,000		1,700,000	1,700,000	(4,600,000)	
<b>TOTAL NET ASSETS CUMULATIVE</b>	<b>22,014,824</b>	<b>317,482</b>	<b>7,560,819</b>	<b>621,474</b>	<b>122,321</b>	<b>30,636,921</b>	<b>27,686,029</b>	<b>15,018,803</b>	<b>42,704,832</b>	<b>4,357,484</b>	<b>77,699,238</b>

Note 1) Both Management & General and Communication & Outreach Expenses (Administrative) have been allocated based on total expenses.

Note 2) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.

Note 3) Program Management costs include both outsourced and internal staff.

Note 4) Cumulative carryover at 12/31/2007 reflects audited results.

**The Energy Trust of Oregon, Inc**  
**ENERGY EFFICIENCY**  
**Unaudited Interim Report for Quarter and Year to Date**  
**For the Period Ending September 30, 2008**

	QTD						YTD					
	Commercial	Industrial	Residential	Total EE	Total Budget	Variance	Commercial	Industrial	Residential	Total EE	Total Budget	Variance
<b>EXPENSES</b>												
Program Management (Note 4)	\$202,425	\$103,110	\$430,226	<b>\$735,761</b>	\$872,142	\$136,382	\$598,003	\$320,597	\$1,307,448	<b>\$2,226,047</b>	\$2,419,101	\$193,054
Program Delivery	1,542,583	873,364	2,447,987	<b>4,863,934</b>	5,092,475	228,540	3,795,497	2,628,797	6,448,226	<b>12,872,519</b>	14,076,782	1,204,263
Incentives	1,526,862	1,085,451	2,781,649	<b>5,393,962</b>	9,475,647	4,081,685	4,912,704	2,225,366	7,685,825	<b>14,823,894</b>	20,971,002	6,147,108
Program Evaluation & Planning Svcs.	235,184	94,350	139,938	<b>469,472</b>	692,414	222,941	686,846	225,356	546,720	<b>1,458,922</b>	2,072,103	613,181
Program Marketing/Outreach	267,870	23,377	365,330	<b>656,577</b>	1,039,770	383,193	715,319	43,550	1,241,831	<b>2,000,701</b>	2,814,801	814,100
Program Legal Services							96		384	<b>480</b>		(480)
Program Quality Assurance	2,265		27,454	<b>29,719</b>	40,750	11,031	31,585		66,403	<b>97,987</b>	122,250	24,263
Outsourced Services	181,474	27,167	42,760	<b>251,401</b>	212,924	(38,477)	257,264	29,740	78,961	<b>365,964</b>	612,107	246,142
Trade Allies & Customer Svc. Mgmt.	17,236	238	113,537	<b>131,011</b>	181,842	50,831	38,907	841	339,959	<b>379,707</b>	562,663	182,956
IT Services	58,475	13,387	137,602	<b>209,463</b>	360,653	151,190	184,647	42,271	434,507	<b>661,425</b>	956,985	295,560
Other Program Expenses	23,760	12,461	45,044	<b>81,265</b>	110,221	28,955	61,534	40,974	115,617	<b>218,125</b>	335,384	117,259
<b>TOTAL PROGRAM EXPENSES</b>	<b>4,058,134</b>	<b>2,232,906</b>	<b>6,531,527</b>	<b>12,822,566</b>	<b>18,078,838</b>	<b>5,256,272</b>	<b>11,282,401</b>	<b>5,557,492</b>	<b>18,265,880</b>	<b>35,105,772</b>	<b>44,943,178</b>	<b>9,837,405</b>
<b>ADMINISTRATIVE COSTS</b>												
Management & General	108,369	61,912	174,043	<b>344,323</b>	400,374	56,051	371,824	183,153	601,973	<b>1,156,950</b>	1,183,918	26,968
Communication & Outreach	60,231	33,709	96,847	<b>190,787</b>	185,588	(5,199)	184,994	91,124	299,500	<b>575,618</b>	548,456	(27,162)
<b>Total Administrative Costs</b>	<b>168,599</b>	<b>95,621</b>	<b>270,890</b>	<b>535,110</b>	<b>585,962</b>	<b>50,852</b>	<b>556,818</b>	<b>274,278</b>	<b>901,472</b>	<b>1,732,569</b>	<b>1,732,373</b>	<b>(195)</b>
<b>Total Expenses</b>	<b>4,226,733</b>	<b>2,328,526</b>	<b>6,802,417</b>	<b>13,357,676</b>	<b>18,664,800</b>	<b>5,307,124</b>	<b>11,839,219</b>	<b>5,831,769</b>	<b>19,167,352</b>	<b>36,838,341</b>	<b>46,675,551</b>	<b>9,837,210</b>

**The Energy Trust of Oregon, Inc**  
**RENEWABLE ENERGY**  
**Unaudited Interim Report for Quarter and Year to Date**  
**For the Period Ending September 30, 2008**

	QTD								YTD							
	Biopower	Open Solic	Solar	Utility Scale	Wind	Total RR	Total Budget	Variance	Biopower	Open Solic	Solar	Utility Scale	Wind	Total RR	Total Budget	Variance
<b>EXPENSES</b>																
Program Management (Note 4)	\$37,170	\$45,650	\$89,673	\$6,317	\$39,689	\$218,500	\$239,756	\$21,256	\$111,930	\$126,882	\$253,175	\$11,486	\$135,323	\$638,797	\$719,267	\$80,470
Program Delivery			24,191		14,911	39,103	69,375	30,272			46,451		33,378	79,829	128,125	48,296
Incentives	53,800	67,547	1,260,773	461,030	72,845	1,915,994	5,265,041	3,349,046	355,675	152,635	1,963,312	461,030	72,845	3,005,495	16,113,564	13,108,068
Program Evaluation & Planning Svcs.	14,879	13,543	15,879		13,204	57,504	127,048	69,544	47,070	43,216	49,955		42,238	182,478	317,730	135,251
Program Marketing/Outreach	1,806	3,566	53,405		2,237	61,014	71,387	10,373	7,602	8,526	123,766		9,045	148,940	222,762	73,822
Program Legal Services							27,625	27,625	96			6,845		6,941	74,125	67,184
Program Quality Assurance									4,068	522				4,590	3,000	(1,590)
Outsourced Services	86,544	21,700	31,027		18,087	157,359	226,250	68,891	138,278	111,387	79,699	22,236	42,836	394,435	636,550	242,115
Trade Allies & Customer Svc. Mgmt.			20,556			20,556	19,705	(850)			44,734			44,734	60,973	16,239
IT Services	8,276	8,025	10,544	179	7,555	34,580	59,539	24,959	26,132	25,340	33,296	566	23,858	109,193	157,986	48,793
Other Program Expenses	5,608	7,481	17,870	314	6,349	37,622	60,187	22,565	13,549	15,299	53,775	1,139	18,443	102,205	173,634	71,430
<b>TOTAL PROGRAM EXPENSES</b>	<b>208,084</b>	<b>167,512</b>	<b>1,523,919</b>	<b>467,839</b>	<b>174,878</b>	<b>2,542,231</b>	<b>6,165,913</b>	<b>3,623,681</b>	<b>704,401</b>	<b>483,807</b>	<b>2,648,163</b>	<b>503,301</b>	<b>377,965</b>	<b>4,717,638</b>	<b>18,607,716</b>	<b>13,890,079</b>
<b>ADMINISTRATIVE COSTS</b>																
Management & General	5,115	4,410	46,274	15,294	5,050	76,142	171,127	94,985	23,214	15,944	87,273	16,587	12,456	155,475	506,029	350,554
Communication & Outreach	2,978	2,470	24,005	7,640	2,690	39,784	79,324	39,539	11,550	7,933	43,421	8,252	6,197	77,354	234,420	157,067
<b>Total Administrative Costs</b>	<b>8,093</b>	<b>6,880</b>	<b>70,279</b>	<b>22,934</b>	<b>7,740</b>	<b>115,926</b>	<b>250,451</b>	<b>134,525</b>	<b>34,764</b>	<b>23,877</b>	<b>130,694</b>	<b>24,839</b>	<b>18,654</b>	<b>232,827</b>	<b>740,449</b>	<b>507,620</b>
<b>Total Expenses</b>	<b>216,177</b>	<b>174,392</b>	<b>1,594,198</b>	<b>490,773</b>	<b>182,618</b>	<b>2,658,157</b>	<b>6,416,364</b>	<b>3,758,206</b>	<b>739,166</b>	<b>507,684</b>	<b>2,778,857</b>	<b>528,140</b>	<b>396,619</b>	<b>4,950,465</b>	<b>19,348,165</b>	<b>14,397,699</b>

**Energy Trust of Oregon, Inc.**  
**ADMINISTRATIVE EXPENSES**  
For the Three Months and Year to Date Ended September 30, 2008  
(Unaudited)

	<b>MANAGEMENT &amp; GENERAL</b>						<b>COMMUNICATIONS &amp; OUTREACH</b>					
	<b>QUARTER</b>			<b>YTD</b>			<b>QUARTER</b>			<b>YTD</b>		
	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>
<b>EXPENSES</b>												
Outsourced Services	\$42,537	\$81,647	\$39,110	\$155,020	\$265,208	\$110,188	\$93,614	\$102,255	\$8,641	\$271,811	\$306,765	\$34,954
Legal Services	1,314	10,125	8,811	13,530	30,375	16,845		1,875	1,875		5,625	5,625
Salaries and Related Expenses	278,155	315,715	37,560	868,391	947,145	78,754	90,474	91,566	1,092	250,249	274,698	24,449
Supplies	186	1,425	1,239	1,336	4,275	2,939	428	300	(128)	1,022	900	(122)
Telephone	527	300	(227)	1,731	900	(831)	138		(138)	138		(138)
Postage and Shipping Expenses	331	675	344	1,734	2,025	291		5,113	5,113	2,880	15,338	12,458
Noncapitalized Equipment	(4,830)	12,000	16,830		13,200	13,200		300	300	20	900	880
Printing and Publications	27	125	98	224	375	151	10,191	12,313	2,122	32,567	36,938	4,371
Travel	6,663	11,475	4,812	16,602	34,425	17,823	1,535	1,850	315	4,206	5,550	1,344
Conference, Training & Mtngs	26,579	31,187	4,608	54,155	93,562	39,408	4,572	3,625	(947)	7,314	10,875	3,561
Miscellaneous Expenses	5	25	20	5	75	70						
Dues, Licenses and Fees	264	1,179	915	6,164	6,926	762	1,111	1,250	139	2,743	3,750	1,007
Shared Allocation (Note 1)	23,180	28,575	5,395	50,776	85,525	34,749	8,450	10,052	1,602	16,776	30,085	13,309
IT Service Allocation (Note 2)	41,852	72,060	30,209	132,156	191,210	59,054	19,720	33,954	14,234	62,270	90,095	27,825
Planning & Eval (Note 3)	3,676	4,987	1,312	10,601	14,719	4,118	339	460	121	978	1,358	380
<b>TOTAL EXPENSES</b>	<b>420,465</b>	<b>571,501</b>	<b>151,036</b>	<b>1,312,425</b>	<b>1,689,946</b>	<b>377,521</b>	<b>230,571</b>	<b>264,912</b>	<b>34,340</b>	<b>652,971</b>	<b>782,876</b>	<b>129,905</b>

Note 1) Represents allocation of Shared (General Office Management) Costs  
Note 2) Represents allocation of Shared IT Costs  
Note 3) Represents allocation of Planning & Evaluations Costs