Redbuilt, a manufacturer of engineered wood products, knows a good opportunity when it sees one. A recent lighting upgrade at its plant in Stayton, Ore., is expected to save the company more than 1 million kilowatt hours of electricity and $54,000 on its utility bills annually. Plus, the company qualified for extra cash incentives through Energy Trust of Oregon’s Performance+ offering by integrating lighting and controls in their retrofit project.

By taking a big picture look at how and where to place lighting and occupancy controls in your commercial or industrial facility, your business can take advantage of the latest lighting technologies, improve energy savings and enhance your work environment. And by participating in Energy Trust’s innovative Performance+ offering, you can secure additional cash incentives to make the project even more affordable.

**Performance+ delivers benefits beyond energy savings**

With 190,000 square feet of manufacturing facility to operate, and 15 acres of blacktop outside, good lighting is essential around the clock for Redbuilt’s 100 employees. With the help of a Performance+ lighting contractor, Redbuilt replaced its older 400-watt metal halide and T12 lights with energy-efficient, high-performance T8s. According to plant manager Brian Cowan, the new lights make it easier for employees to see what they’re doing, and the cleaner, brighter light creates a more pleasant place to work. Occupancy controls installed in the plant, maintenance and office areas save even more energy by turning lights off or on as spaces are used.

**Comprehensive lighting approach tallies up energy and cost savings**

One-for-one lighting replacements have been standard practice for most facility managers. Lights are replaced only when or where needed. The result can be inconsistent light quality—too bright in one area, not bright enough in another—with a mismatched combination of products and product quality used within the same facility. Most importantly, the opportunity for significant energy savings can be left on the table.

**PERFORMANCE+ ADVANTAGES**

- Save energy and control costs through a comprehensive facility upgrade
- Improve project payback through added cash incentives
- Generate a better return on investment through energy and cost savings
- Improve the work environment for employees through the latest in lighting technologies
Help your business reap greater rewards from your lighting investment. Performance+ lighting trade allies have the advanced training and expertise to assess your facility and recommend qualifying upgrades.

Get more from your energy. To learn more, visit www.energytrust.org or call 1.866.368.7878.