The Energy Trust of Oregon
Year to Date by Program / Service Territory
Annual Forecast 2007-F-04 prepared 2nd Quarter 2007
For the Twelve Months Ending December 31, 2007
(Unaudited)

	ENERGY EFFICIENCY						RENEWABLE ENERGY				TOTAL	Budget	
	PGE	PacifiCorp	NW Natural	Cascade	Avista	Total	PGE	PacifiCorp	Total	Other	All Programs	2007-B-05.1	Difference
REVENUES													
Public Purpose Funding	$22,929,818	$15,418,647	$9,584,357	$908,165	$278,000	$49,118,988	$6,795,557	$4,652,185	$11,447,742		$60,566,729	$58,938,019	($1,628,711)
CRC Funding	1,100,000	800,000				1,900,000					1,900,000	1,900,000	
Revenue from Investments										2,433,906	2,433,906	2,325,038	(108,868)
TOTAL PROGRAM REVENUE	**24,029,818**	**16,218,647**	**9,584,357**	**908,165**	**278,000**	**51,018,988**	**6,795,557**	**4,652,185**	**11,447,742**	**2,433,906**	**64,900,635**	**63,163,057**	**(1,737,578)**
EXPENSES													
Program Management (Note 4)	1,369,481	1,003,144	585,326	49,813	19,966	3,027,730	412,458	304,157	716,615		3,744,345	3,744,345	
Program Delivery	6,273,422	4,916,726	1,856,525	167,956	68,257	13,282,887	180,671	87,494	268,165		13,551,051	13,551,051	
Incentives	13,063,398	10,162,581	4,688,328	361,383	109,742	28,385,432	5,472,733	4,389,608	9,862,341		38,247,772	38,362,090	114,318
Program Evaluation and Planning Services	1,163,990	933,280	431,746	34,259	9,097	2,572,372	125,461	93,136	218,598		2,790,970	2,790,970	
Program Marketing/Outreach	924,737	618,692	670,909	58,780	16,260	2,289,379	202,545	44,085	246,630		2,536,009	2,536,009	
Program Legal Services	12,252	9,512	3,460	282	93	25,600	64,237	45,482	109,720		135,320	135,320	
Program Quality Assurance	114,160	88,631	31,765	2,587	857	238,000	11,932	6,668	18,600		256,600	256,600	
Outsourced Services	214,944	171,598	79,242	5,839	1,387	473,010	482,952	178,468	661,420		1,134,430	1,134,430	
Trade Allies & Customer Service Management	212,254	164,788	78,258	6,374	2,111	463,786	24,394	17,989	42,382		506,168	506,168	
IT Services	519,891	454,962	167,959	13,680	4,530	1,161,022	109,022	80,396	189,418		1,350,440	1,350,440	
Other Program Expenses	181,948	148,239	72,773	4,920	1,423	409,302	126,436	71,452	197,889		607,191	607,191	
TOTAL PROGRAM EXPENSES	**24,050,478**	**18,672,154**	**8,666,291**	**705,875**	**233,722**	**52,328,519**	**7,212,842**	**5,318,936**	**12,531,777**		**64,860,296**	**64,974,614**	**114,318**
ADMINISTRATIVE COSTS													
Management & General (Note 1 & 3)	799,256	617,012	304,685	24,691	7,999	1,753,643	245,818	174,163	419,981		2,173,624	2,173,625	
Communication & Outreach (Note 2 &3)	311,240	210,068	124,139	11,763	3,601	660,811	88,018	60,255	148,273		809,084	809,084	
Total Administrative Costs	**1,110,496**	**827,080**	**428,824**	**36,454**	**11,600**	**2,414,454**	**333,836**	**234,418**	**568,254**		**2,982,708**	**2,982,708**	
TOTAL PROGRAM & ADMIN EXPENSES	**25,160,974**	**19,499,234**	**9,095,115**	**742,329**	**245,322**	**54,742,974**	**7,546,678**	**5,553,354**	**13,100,031**		**67,843,005**	**67,957,323**	**114,318**
TOTAL REVENUE LESS EXPENSES	**(1,131,155)**	**(3,280,588)**	**489,242**	**165,837**	**32,678**	**(3,723,986)**	**(751,121)**	**(901,168)**	**(1,652,289)**	**2,433,906**	**(2,942,370)**	**(4,794,266)**	**(1,851,896)**
Net Assets from prior years	11,387,299	(8,447,380)	6,870,552	93,290	117,837	10,021,598	25,517,626	9,189,002	34,706,628		44,728,226	44,728,226	
Interest attributed	1,740,000	1,160,000				2,900,000		1,100,000	1,100,000		4,000,000	4,000,000	
TOTAL NET ASSETS CUMULATIVE	**11,996,144**	**(10,567,968)**	**7,359,794**	**259,127**	**150,515**	**9,197,612**	**24,766,505**	**9,387,834**	**34,154,339**	**2,433,906**	**45,785,856**	**43,933,960**	**(1,851,896)**

Note 1) Management and General (Administrative) Expenses have been allocated based on total expenses.
Note 2) General Communication and Outreach expenses (Administrative) have been allocated based on Public Purpose Revenue from each Territory.
Note 3) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.
Note 4) Program Management costs include both outsourced and internal staff.
Note 5) Cumulative carryover at 12/31/2005 has been adjusted to reflect audited results.