The Energy Trust of Oregon
Year to Date by Program / Service Territory - joint costs allocated at program level
Forecast Q3 - Produced July 2007
For the Twelve Months Ending December 31, 2007
(Unaudited)

	ENERGY EFFICIENCY						RENEWABLE ENERGY				TOTAL	2007 Budget	
	PGE	PacifiCorp	NW Natural	Cascade	Avista	Total	PGE	PacifiCorp	Total	Other	All Programs	B-05.1	Change
REVENUES													
Public Purpose Funding	$23,666,626	$15,582,875	$9,663,759	$900,572	$160,163	$49,973,995	$6,978,634	$4,701,221	$11,679,856		$61,653,851	$58,938,019	$2,715,832
CRC Funding	550,000					550,000					550,000	1,900,000	(1,350,000)
Revenue from Investments										2,831,428	2,831,428	2,325,038	506,390
TOTAL PROGRAM REVENUE	**24,216,626**	**15,582,875**	**9,663,759**	**900,572**	**160,163**	**50,523,995**	**6,978,634**	**4,701,221**	**11,679,856**	**2,831,428**	**65,035,278**	**63,163,057**	**1,872,222**
EXPENSES													
Program Management (Note 4)	1,336,038	967,406	649,713	54,483	20,092	3,027,731	481,357	235,257	716,614		3,744,345	3,744,345	
Program Delivery	6,273,423	4,916,726	1,856,525	167,957	68,257	13,282,888	180,671	87,494	268,165		13,551,051	13,551,051	
Incentives	11,910,665	9,404,941	4,453,910	340,360	69,762	26,179,638	8,974,717	1,788,867	10,763,584		36,943,223	38,362,090	(1,418,867)
Program Evaluation and Planning Services	1,118,418	847,586	557,569	41,527	7,272	2,572,372	145,954	72,643	218,597		2,790,970	2,790,970	
Program Marketing/Outreach	913,419	597,226	702,122	60,676	15,935	2,289,379	204,295	42,335	246,630		2,536,009	2,536,009	
Program Legal Services	11,774	8,538	4,796	392	100	25,600	82,941	26,779	109,720		135,320	135,320	
Program Quality Assurance	102,547	80,369	49,546	4,212	1,327	238,000	15,421	3,179	18,600		256,600	256,600	
Outsourced Services	227,894	153,716	86,189	5,171	39	473,010	505,434	155,986	661,420		1,134,430	1,134,430	
Trade Allies & Customer Service Management	174,775	143,539	134,869	8,924	1,678	463,785	23,575	18,807	42,382		506,168	506,168	
IT Services	477,659	402,532	252,402	21,470	6,957	1,161,021	126,317	63,102	189,419		1,350,440	1,350,440	
Other Program Expenses	169,071	132,236	100,156	6,653	1,188	409,303	137,372	60,517	197,889		607,191	607,191	
TOTAL PROGRAM EXPENSES	**22,715,683**	**17,654,814**	**8,847,797**	**711,826**	**192,607**	**50,122,727**	**10,878,053**	**2,554,967**	**13,433,020**		**63,555,747**	**64,974,614**	**(1,418,867)**
ADMINISTRATIVE COSTS													
Management & General (Note 1 & 3)	776,883	603,800	302,597	24,345	6,587	1,714,212	372,033	87,381	459,414		2,173,626	2,173,625	
Communication & Outreach (Note 2 &3)	314,985	202,686	125,696	11,714	2,083	657,164	90,771	61,149	151,920		809,084	809,084	
Total Administrative Costs	**1,091,868**	**806,486**	**428,293**	**36,059**	**8,670**	**2,371,376**	**462,804**	**148,530**	**611,334**	**0**	**2,982,708**	**2,982,708**	
TOTAL PROGRAM & ADMIN EXPENSES	**23,807,551**	**18,461,300**	**9,276,090**	**747,885**	**201,277**	**52,494,103**	**11,340,857**	**2,703,497**	**14,044,354**	**0**	**66,538,455**	**67,957,323**	**(1,418,867)**
TOTAL REVENUE LESS EXPENSES	**409,075**	**(2,878,425)**	**387,669**	**152,687**	**(41,114)**	**(1,970,108)**	**(4,362,223)**	**1,997,724**	**(2,364,498)**	**2,831,428**	**(1,503,177)**	**(4,794,266)**	**3,291,089**
Net Assets from prior years	11,385,547	(8,445,630)	6,870,551	93,292	117,839	10,021,599	25,517,626	9,189,002	34,706,628	4,348,508	49,076,735	49,076,735	0
Interest attributed	1,740,000	1,160,000				2,900,000		1,700,000	1,700,000	(4,600,000)	4,600,000	4,000,000	600,000
TOTAL NET ASSETS CUMULATIVE	**13,534,622**	**(10,164,055)**	**7,258,220**	**245,979**	**76,725**	**10,951,491**	**21,155,403**	**12,886,726**	**34,042,130**	**2,579,936**	**52,173,558**	**48,282,469**	**3,891,089**

Note 1) Management and General (Administrative) Expenses have been allocated based on total expenses.
Note 2) General Communication and Outreach expenses (Administrative) have been allocated based on Public Purpose Revenue from each Territory.
Note 3) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.
Note 4) Program Management costs include both outsourced and internal staff.
Note 5) Cumulative carryover at 12/31/2005 has been adjusted to reflect audited results.