INCENTIVE FORECAST

Program sector managers and program management contractors provided 2007 forecasts of incentive payments and commitments for the period beginning October 1. These were represented in the approved budget. Commitments for both 2007 and 2008 are represented in the following section.

Definitions:

1. "Budget" and "Projection" are board-approved for 2007 and 2008, respectively.
2. "Forecast" is the compilation of individual program forecasts and budgets created by Program Manager Contractors (PMCs) and internal Program Managers.
3. "Paid + Committed" is the combination of actual payments made in the first 3 Quarters of 2007, plus all commitments made as of 10/1/2007 for payments to be made later in 2007 or 2008. Project commitments represent signed agreements for specific projects, which become payable upon satisfactory completion and inspection.
4. "Uncommitted Budget" is the difference between the Proposed Budget and future Commitments (see note 3).
5. All numbers are expressed in millions of dollars.

ALL SERVICE TERRITORIES

1. All service territories

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	4.7	3.9	2.5	**0.7**	**1.4**
Production Efficiency, primary	9.9	8.2	6.8	**1.6**	**1.4**
All other Energy Efficiency	14.5	13.3	8.7	**1.2**	**4.6**
Energy Efficiency	29.0	25.4	18.0	**3.6**	**7.4**
Renewable Energy	9.4	8.9	8.4	**0.5**	**0.5**
All Programs	38.4	34.3	26.4	**4.1**	**7.8**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	2.9	3.7	0.2	**(0.8)**	**3.6**
Production Efficiency, primary	9.2	9.0	1.1	**0.2**	**7.9**
All other Energy Efficiency	15.7	15.2	1.1	**0.5**	**14.0**
Energy Efficiency	27.7	27.9	2.4	**(0.1)**	**25.5**
Renewable Energy	28.2	26.5	5.8	**1.7**	**20.8**
All Programs	55.9	54.4	8.1	**1.5**	**46.3**

2. Portland General Electric

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	2.7	1.8	1.0	**0.9**	**0.8**
Production Efficiency	5.1	4.2	3.3	**0.9**	**0.9**
All other Energy Efficiency	5.8	6.1	4.0	**(0.3)**	**2.1**
Energy Efficiency	13.6	12.1	8.4	**1.5**	**3.7**
Renewable Energy	5.0	7.4	7.3	**(2.4)**	**0.1**
All Programs	18.6	19.5	15.6	**(0.9)**	**3.9**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	1.6	2.1	0.1	**(0.5)**	**2.0**
Production Efficiency	5.0	4.7	0.5	**0.3**	**4.2**
All other Energy Efficiency	6.8	6.6	0.6	**0.2**	**6.0**
Energy Efficiency	13.3	13.4	1.2	**(0.1)**	**12.2**
Renewable Energy	17.4	15.8	0.5	**1.6**	**15.3**
All Programs	30.7	29.2	1.7	**1.5**	**27.5**

3. Pacific Power

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.9	1.3	0.7	**(0.3)**	**0.5**
Production Efficiency	4.7	4.0	3.5	**0.7**	**0.5**
All other Energy Efficiency	4.5	3.0	1.8	**1.6**	**1.1**
Energy Efficiency	10.2	8.2	6.1	**2.0**	**2.1**
Renewable Energy	4.4	1.5	1.2	**2.9**	**0.3**
All Programs	14.6	9.7	7.3	**4.9**	**2.4**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.4	0.7	-	**(0.3)**	**0.7**
Production Efficiency	4.2	4.0	0.6	**0.2**	**3.4**
All other Energy Efficiency	4.1	4.0	0.2	**0.1**	**3.8**
Energy Efficiency	8.7	8.7	0.8	**(0.0)**	**7.9**
Renewable Energy	10.8	10.7	5.3	**0.1**	**5.5**
All Programs	19.5	19.4	6.0	**0.1**	**13.4**

4. NW Natural Gas

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.9	0.8	0.7	**0.1**	**0.1**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	3.8	3.9	2.6	**(0.1)**	**1.3**
Energy Efficiency	4.7	4.7	3.3	**(0.0)**	**1.4**
Renewable Energy	-	-	-	**-**	**-**
All Programs	4.7	4.7	3.3	**(0.0)**	**1.4**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.9	0.9	0.0	**(0.0)**	**0.9**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	4.3	4.4	0.2	**(0.1)**	**4.2**
Energy Efficiency	5.2	5.3	0.2	**(0.1)**	**5.0**
Renewable Energy	-	-	-	**-**	**-**
All Programs	5.2	5.3	0.2	**(0.1)**	**5.0**

5. Cascade Natural Gas

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.1	0.1	0.1	**(0.0)**	**0.0**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	0.3	0.2	0.1	**0.1**	**0.1**
Energy Efficiency	0.4	0.3	0.2	**0.1**	**0.1**
Renewable Energy	-	-	-	**-**	**-**
All Programs	0.4	0.3	0.2	**0.1**	**0.1**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	0.1	0.0	0.0	**0.0**	**0.0**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	0.4	0.4	0.1	**(0.0)**	**0.3**
Energy Efficiency	0.5	0.5	0.2	**(0.0)**	**0.3**
Renewable Energy	-	-	-	**-**	**-**
All Programs	0.5	0.5	0.2	**(0.0)**	**0.3**

6. Avista Natural Gas

2007					
Program	($ mil) Budget [1]	($ mil) Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	-	-	-	**-**	**-**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	0.1	0.0	0.0	**0.0**	**0.0**
Energy Efficiency	0.1	0.0	0.0	**0.0**	**0.0**
Renewable Energy	-	-	-	**-**	**-**
All Programs	0.1	0.0	0.0	**0.0**	**0.0**

2008					
Program	($ mil) Projection [1]	($ mil) Budget and Forecast [2]	($ mil) Paid+ Committed [3]	($ mil) Fcst vs budget	($ mil) Uncommitted Forecast [4]
Existing Buildings, primary	-	-	-	**-**	**-**
Production Efficiency	-	-	-	**-**	**-**
All other Energy Efficiency	0.1	0.0	0.0	**0.1**	**0.0**
Energy Efficiency	0.1	0.0	0.0	**0.1**	**0.0**
Renewable Energy	-	-	-	**-**	**-**
All Programs	0.1	0.0	0.0	**0.1**	**0.0**