

Energy Trust of Oregon Quarter 3 2017 Results

Energy savings and generation results

Electric efficiency



Natural gas efficiency



Renewable energy



Energy efficiency results by utility

Portland General Electric



Pacific Power



NW Natural



Cascade Natural Gas



Avista



aMW: average megawatts; MMTh: million annual therms

Financial highlights

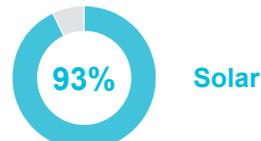
Revenues totaled:
\$44.4 million
2% higher than budget

Expenditures totaled:
\$37.3 million
14% lower than budget

Delivered
\$18 million
in incentives

Customer satisfaction

Percent of customers satisfied overall



Top highlights

- As Oregon's new construction market thrives, Energy Trust influenced builders and developers to incorporate electric efficiency and natural gas efficiency improvements into fast-paced new construction projects. Through Q3, Energy Trust enrolled more than 550 New Buildings projects and supported construction of 1,630 energy-efficient new homes.
- Energy Trust continued to support rapid market adoption of LEDs across residential, commercial and industrial sectors. Residential customers purchased nearly 60 percent more LEDs in Q3 than in Q3 2016, and LEDs represented a larger portion of residential lighting purchases. LEDs represented the majority of Existing Buildings electric savings and are expected to make up 30 percent of Production Efficiency electric savings by year-end.
- More residential customers installed solar through the end of Q3 than this time last year, with more than 1,216 applications received and another 550 customers requesting solar trade ally contractor bids through Energy Trust's online bid request form. Applications are expected to increase in the remainder of 2017 as customers anticipate the year-end expiration of Oregon's Residential Energy Tax Credit.
- Other Renewables dedicated \$810,000 for installation of two hydropower projects in Central Oregon expected to reach commercial operation in 2019, including a 0.09-aMW irrigation district facility near Sisters and 0.12-aMW municipal hydropower facility near Madras.

Cumulative benefits since 2002

\$5.7 billion added to Oregon's economy

Lower energy bills free up resources that flow into the economy, expanding purchasing power and creating jobs, higher wages and new business income. Energy Trust has cumulatively added \$5.7 billion to the local economy since 2002, including \$1.7 billion in wages, \$312 million in small business income and 4,700 jobs lasting a decade.

Nearly 20 million tons of carbon dioxide avoided

We all breathe a little easier when we use less energy from fossil-fueled power plants. Energy Trust investments in energy efficiency and renewable energy have kept nearly 20 million tons of carbon dioxide out of the atmosphere, equal to removing 3.5 million cars from Oregon roads for a year.

\$6.9 billion saved on utility bills

Since 2002, Energy Trust has invested \$1.5 billion to help participants save \$2.7 billion on their energy bills. Over time, the savings will add up to nearly \$6.9 billion.

To see more of our achievements, visit www.energytrust.org/reports

Serving customers of: Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista.

Sites served

10,589

SITES SERVED TOTAL

1,750

BUSINESSES

355

INDUSTRIAL BUSINESSES, FARMS AND RANCHES

7,942

HOMES

542

RENEWABLE SITES

Key accomplishments

550



CUSTOMERS CONNECTED WITH SOLAR TRADE ALLIES

70



EXISTING BUILDINGS PROJECTS AT SCHOOLS

55



PROJECTS ENROLLED IN PATH TO NET ZERO

165



NEWS STORIES ABOUT ENERGY TRUST

50,000



TONS OF CARBON DIOXIDE AVOIDED