2020 Existing Buildings PMC Contract and Business Lighting PDC Contract Request for Proposals

Introduction Webinar

March 12, 2020

Energy Trust of Oregon

Introductions and Ground Rules

- Please mute your phones
- Slides available with RFP documents
- Please submit all written questions by March 16, 2020

Agenda

- Energy Trust of Oregon overview
- Key changes to offerings
- RFP structure and requirements
- Diversity, Equity and Inclusion
- Sector and Program Overview
- Coordination and Collaboration
- Transition
- Bidding components
- Pricing Proposal and Savings walkthrough
- Timeline and schedule

About Energy Trust

Independent nonprofit

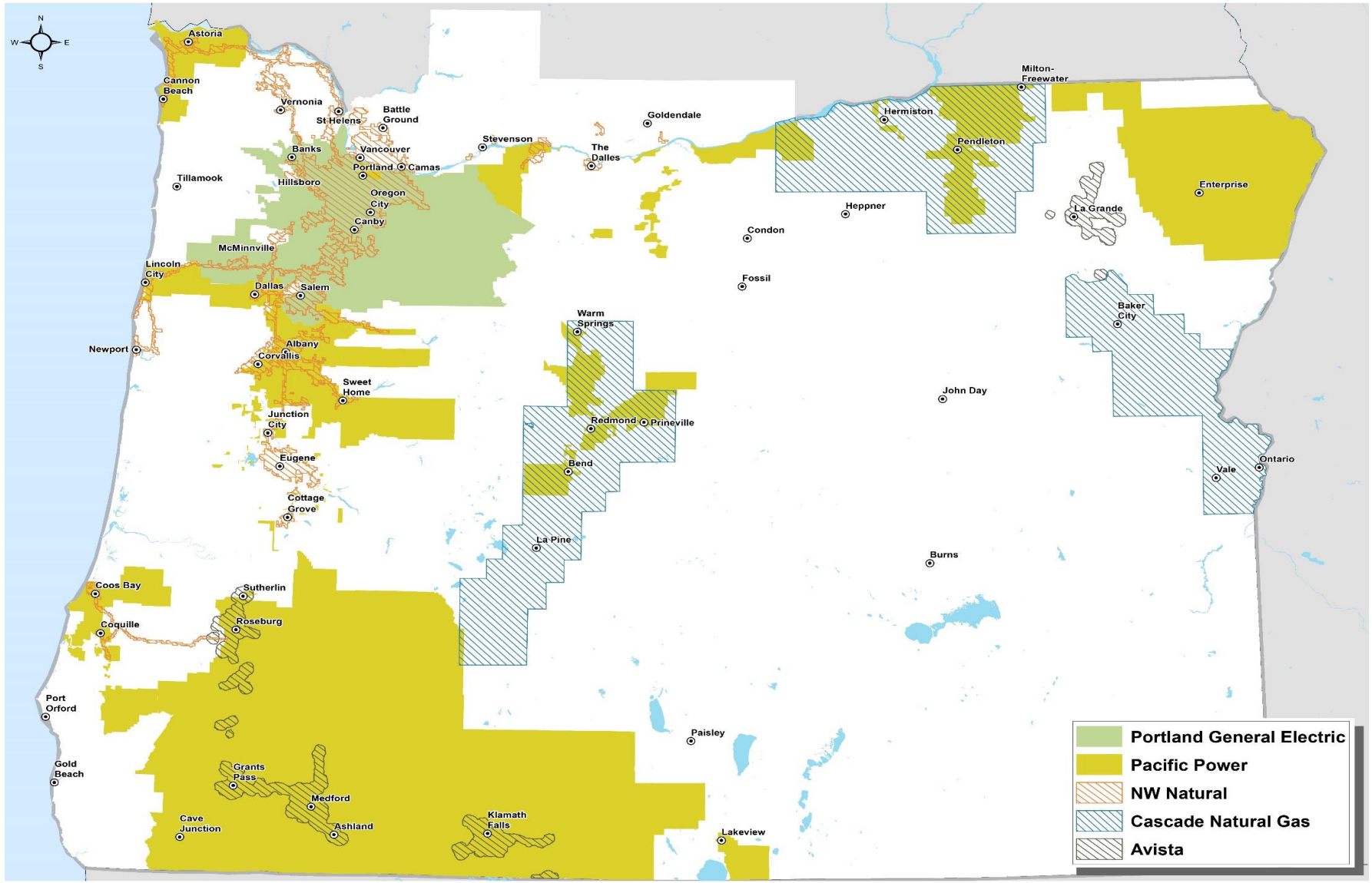
Serving 1.6 million customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista

Providing access to affordable energy

Generating homegrown, renewable power

Building a stronger Oregon and SW Washington

Energy Trust Territory



Energy Trust's Strategic Focus Areas 2020-2024

1. **Provide relevant programs, information and services for all customers**
2. **Strengthen the value we deliver by linking clean energy to utilities responding to changing customer energy needs**
3. **Provide objective information and analyses to support energy policies**
4. **Maximize public benefits by leveraging additional funding**
5. **Enhance our ability to quickly and effectively respond to changes, needs and opportunities**

Key Changes

Changing Landscape for Energy Efficiency

Changing Energy Savings Baselines

Diversity, Equity and Inclusion Goals

Cost Effectiveness Challenges

Rising Delivery Costs

Market Saturation

Contract Changes

	Current	New
Structure	Separate PMCs for Existing Buildings (includes lighting) and Multifamily (includes lighting); PDC for Industrial Lighting	Single PMC for Existing Buildings (excludes lighting) and Multifamily; PDC for Business Lighting
Diversity, Equity and Inclusion Subcontracting	No subcontracting requirement	Subcontracting Plan requirement
New Customer Strategies and Opportunity Areas	Rolled into program design, short-term	Long-term strategy development

RFP Structure and Requirements

RFP Scope

Programs included in the RFP:

- Existing Commercial Buildings and Multifamily
- Business Lighting

New areas of focus sought from bidders:

- Customer strategies and opportunity areas
  - Diversity partnerships
  - Outreach and marketing
  - Community engagement
  - Pilots
  - Long-term improvements
- No more than 5% of total bid

Options for Bidding

Option 1

PMC Services only

Program Management and Delivery for Existing Buildings (including Multifamily), NW Natural Washington, Energy Performance Management, and New Customer Strategies and Opportunity Areas

Option 2

PDC Services only

Business Lighting, and New Customer Strategies and Opportunity Areas

Option 3

PMC & PDC Services Both

Program Management and Delivery for Existing Buildings, NW Natural Washington, Energy Performance Management, and New Customer Strategies and Opportunity Areas

and

Business Lighting, and New Customer Strategies and Opportunity Areas

How to Bid

Proposal Part		Option 1: PMC only	Option 2: PDC only	Option 3: PMC & PDC	
				PMC	PDC
1	Introduction	Required	Required	A single Part 1 suffices if submitting for Option 3	
2	Program Management Contractor (PMC) Services	Required	n/a	Required	n/a
3	Program Delivery Contractor (PDC) Services	n/a	Required	n/a	Required
4	Program Implementation (PMC and PDC) Services	Required	Required	Required	Required
5	Implementation Plan and Schedule	Required	Required	Required	Required
6	Pricing and Savings Proposal	Required	Required	Required	Required
				Additionally, complete the Option 3 Columns	
7	Qualifications	Required	Required	Required	Required
8	Administrative	Required	Required	A single Part 8 suffices if submitting for Option 3	
9	DEI Subcontracting Plan	Required	Required	Required	Required

Diversity, Equity and Inclusion

Energy Trust Diversity, Equity and Inclusion Activities

Board Policy

Operations Plan

DEI questions included in PMC and PDC procurements

Staff committee

DEI lens

Diversity, Equity and Inclusion Initiative

- Increase program participation from underserved customers, including communities of color, rural communities, people with lower incomes and small businesses.

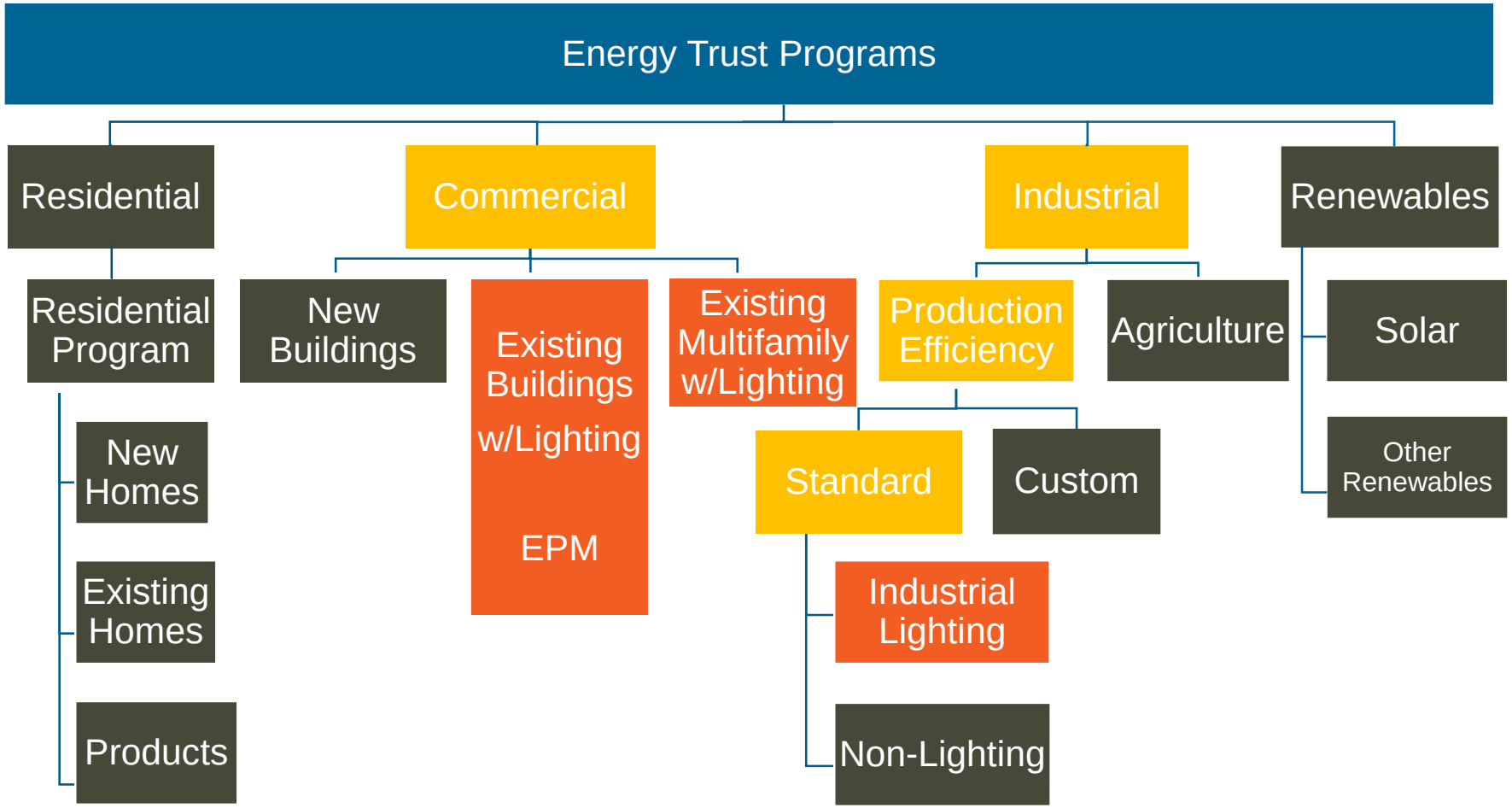
- Implement approaches that expand participation and achieve Energy Trust's core purpose to deliver clean energy benefits to all utility customers we serve

DEI Operations Plan: 10 Goals

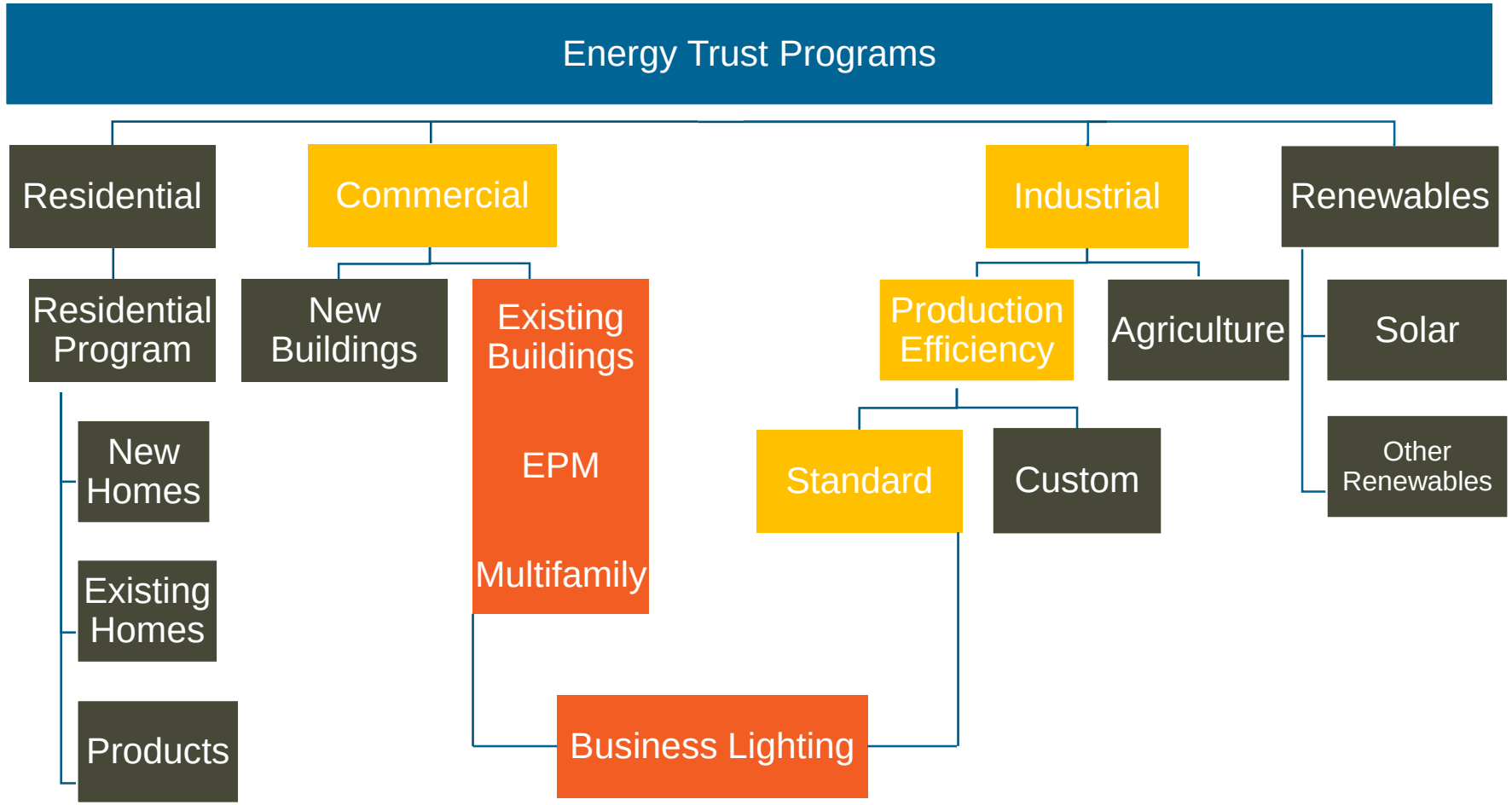
DEI Operations Plan: 10 Goals, continued

Commercial and Industrial Sectors

Current Program Structure



Future Program Design



Program and Offerings Overview

Existing Buildings Program

- Program Tracks
- Management & Operations
- Market Engagement
- Engineering & Technical

Existing Buildings Program Tracks

- Custom: Energy savings calculated through modeling or energy studies performed by Allied Technical Assistance Contractors (ATACs) and funded by Energy Trust incentives
- Standard: Prescriptive approach with deemed savings and per unit incentives
- Energy Performance Management: SEM and PFP
- Respondents are free to propose other approaches

Existing Buildings Management & Operations

- PMC is responsible for all functional areas of program operation leading to the achievement of savings goals within budget for each utility
- PMC is responsible for accurate forecasting and tracking progress to goal and budget management
- PMC provides monthly, quarterly and annual progress reports across all areas of operations
- PMC processes all project documents within timeline and accuracy requirements

Existing Buildings Market Engagement

- Marketing: PMC is responsible for the execution of marketing strategy and deliverables with close Energy Trust coordination

- Outreach: PMC is responsible for comprehensive customer engagement across sectors, territories, building types/sizes

- Trade Allies: PMC is responsible for the recruitment, retention and development of an active and diverse trade ally community

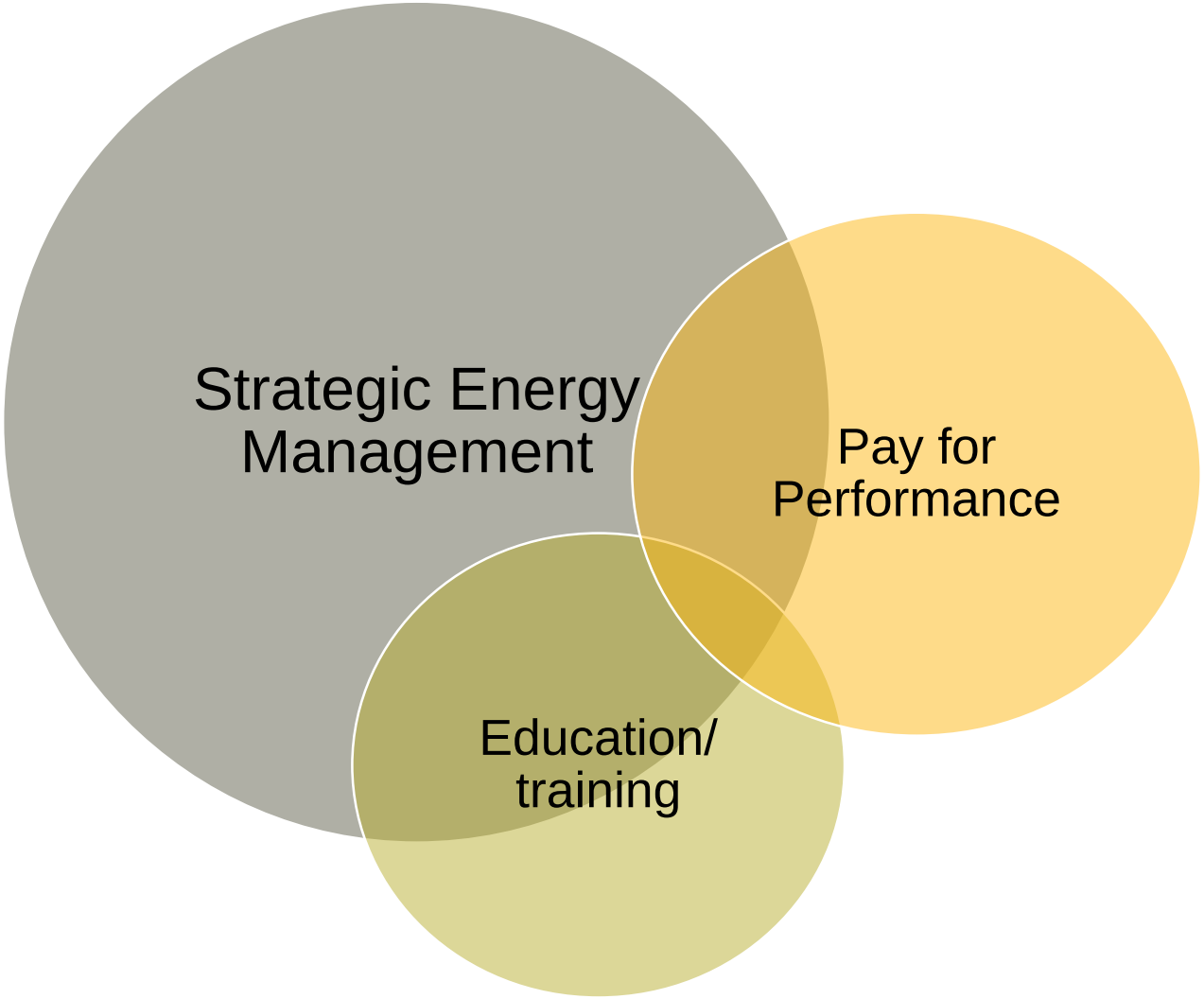
Existing Buildings Engineering & Technical Support

- Energy Analysis: Verify accuracy of submitted energy studies and models to determine savings and incentives

- Pre- and Post-Project Verification: Conducted to verify prior space condition and installed measures align with studies

- Measure Development & Pilots: PMC is responsible for technical support in calculating the savings and cost effectiveness of new offerings and renewal of existing offerings

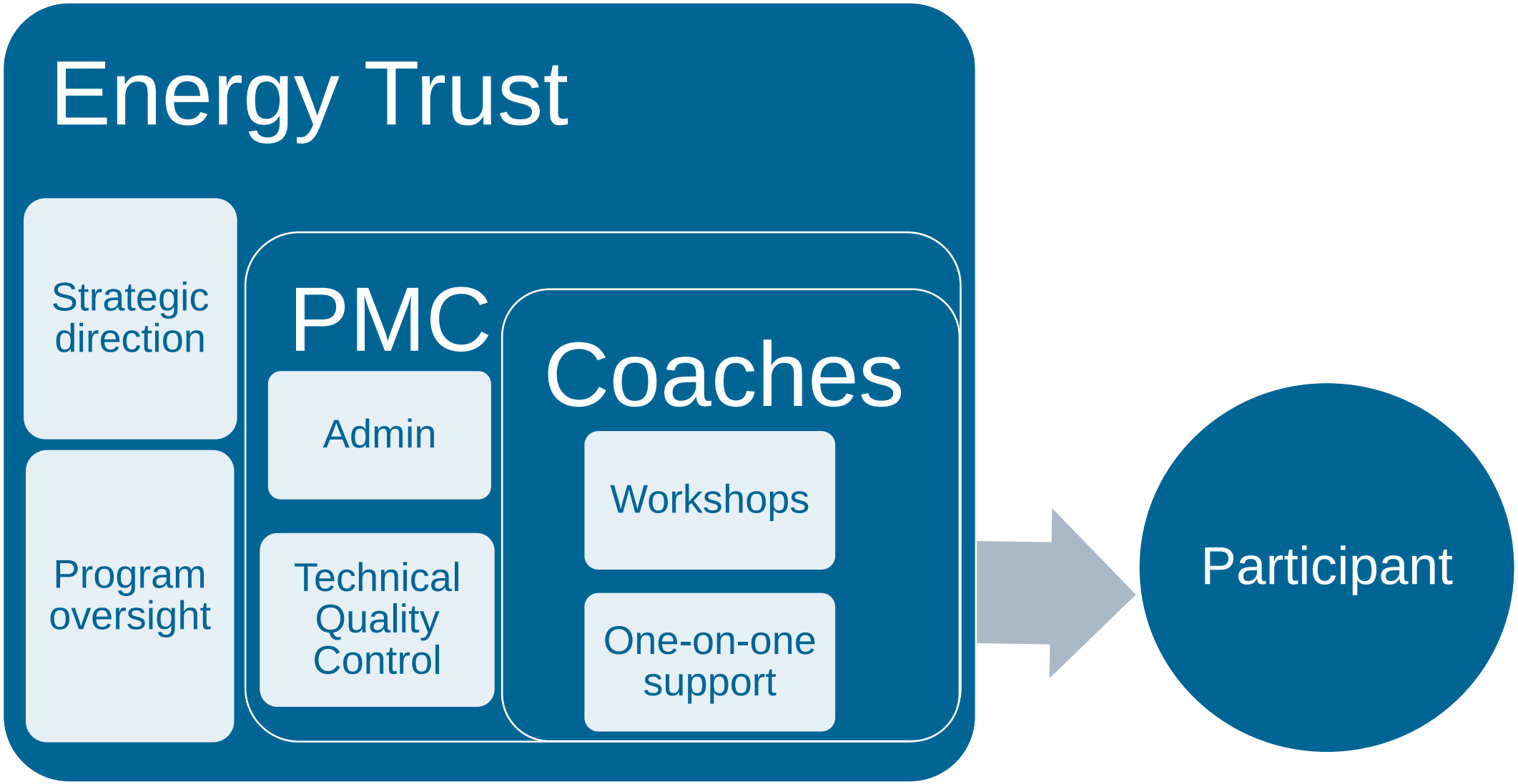
Energy Performance Management



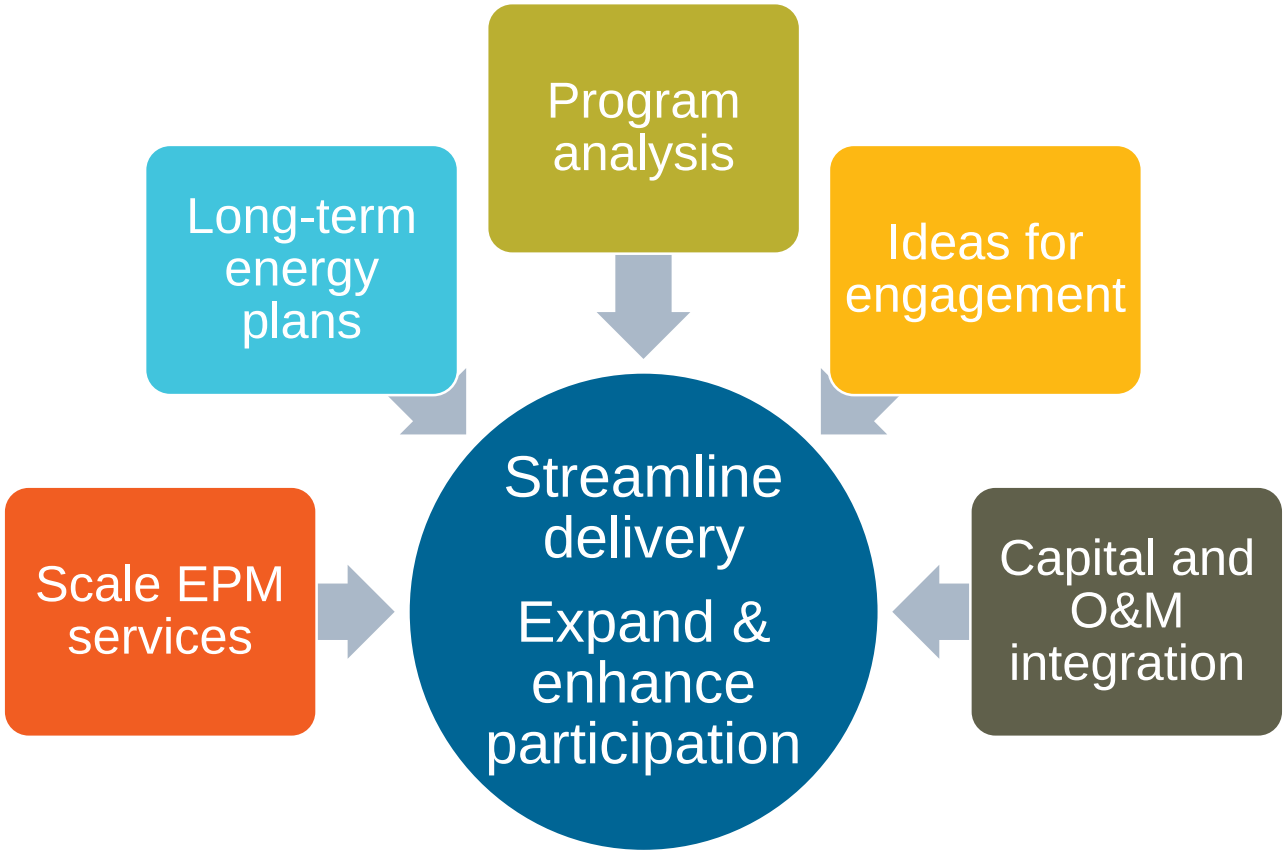
SEM Compared to Pay for Performance

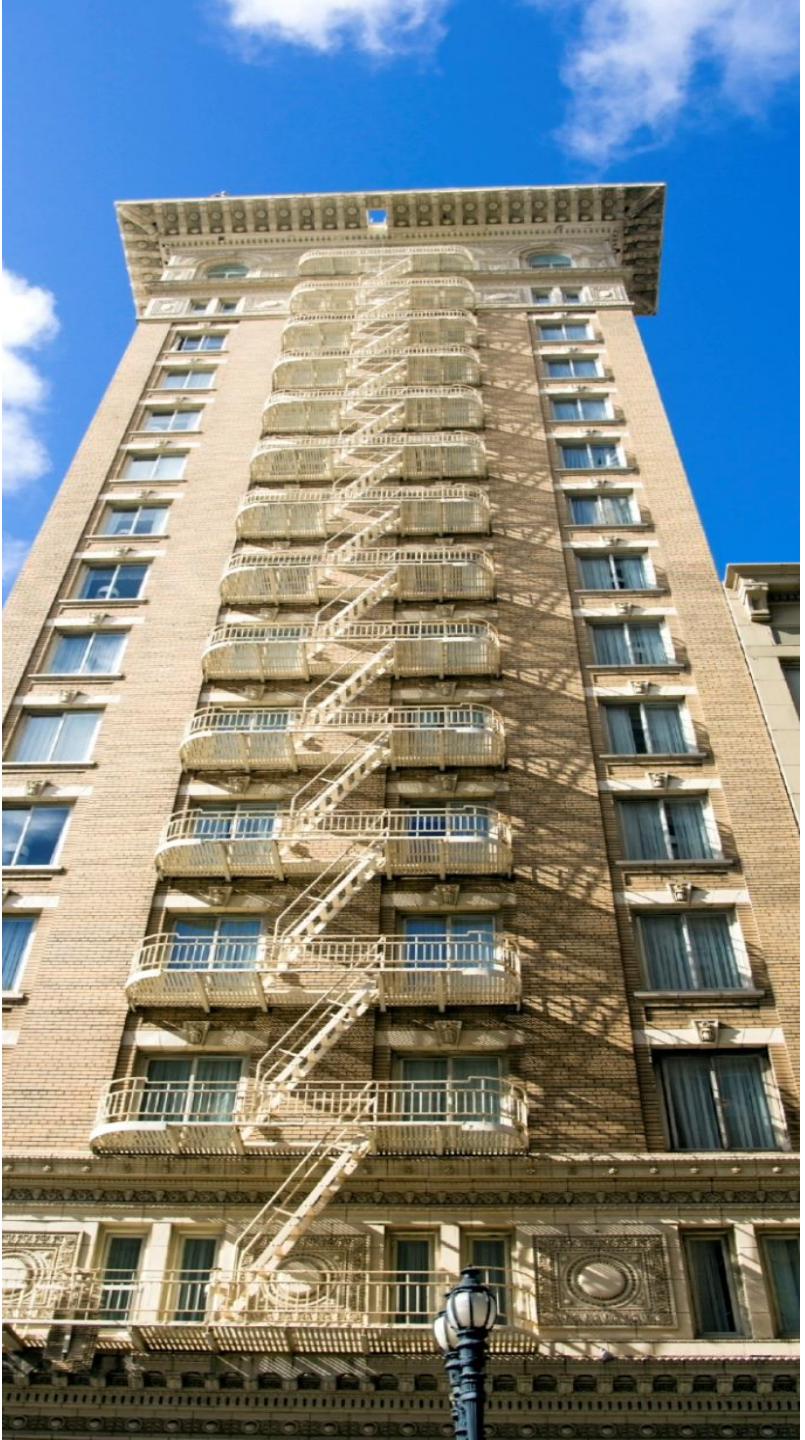
Attribute	SEM	Pay for Performance
Savings Implementation responsibility	Customer	PfP Ally/contractor
Target Markets	Municipalities, Universities, Schools, Hospitals, Other	Property Management Companies, Other
Types of Measures	O&M and behavioral, with long-term planning for capital projects	Capital focus, with O&M and behavioral included
Customer Contracts	with Energy Trust	with the PfP Ally and with Energy Trust
Technical Analysis & Energy Modeling Responsibility	Energy Trust Coaches	PfP Allies
Incentives	Milestone, intern, coaching, savings achieved	Savings: estimated and achieved

SEM Roles


Energy Trust
Strategic direction
Program oversight
PMC
Admin
Technical Quality Control
Coaches
Workshops
One-on-one support
Participant

Energy Performance Management Strategy Areas





Future Multifamily Approach

Targeted focus on serving multifamily customers through…

- Maintaining current offerings
- Program enhancements
- New customer strategies & opportunity areas

Objectives:

- Maintain robust set of offerings for multifamily customers
- Achieve diversity, equity and inclusion goals
- Collaboration with other programs & market actors
- Ensure benefits are reaching renters

Existing Multifamily Offerings

Energy Savings Opportunities

- Direct-install
- Prescriptive
- Common-area lighting
- Custom
- Buy-down promotions
- On-bill repayment
- Savings Within Reach
- Retail discounts

Technical Services

- Walkthrough Survey
- Technical Analysis Studies

Engagement Channels

- Energy Advisors
- Trade Allies
- Distributors
- Retailers

Multifamily Customer Segments

Structures with 2+ attached residences:

- Market rate housing
- Affordable housing
- Assisted living
- Campus living
- Condos and townhomes
- Homeowners Associations
- Individual unit owners
- Tenants

Commercial Buildings: SW Washington Program Overview

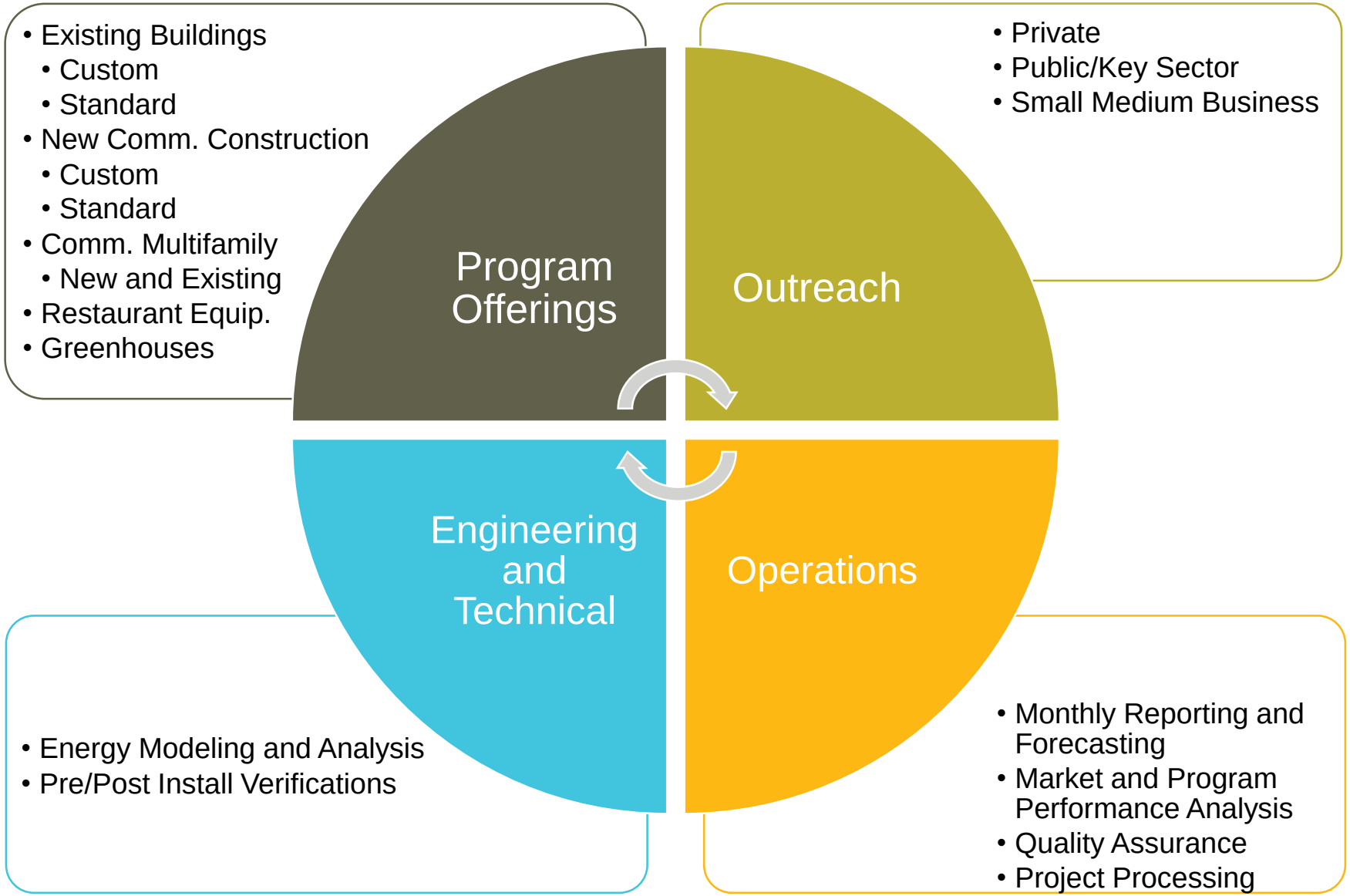
- NW Natural SW Washington offerings are managed under a separate budget specific to Washington

- Energy Trust's Commercial program in Southwest Washington is subject to guidelines from the Washington Utilities and Transportation Commission (WUTC)

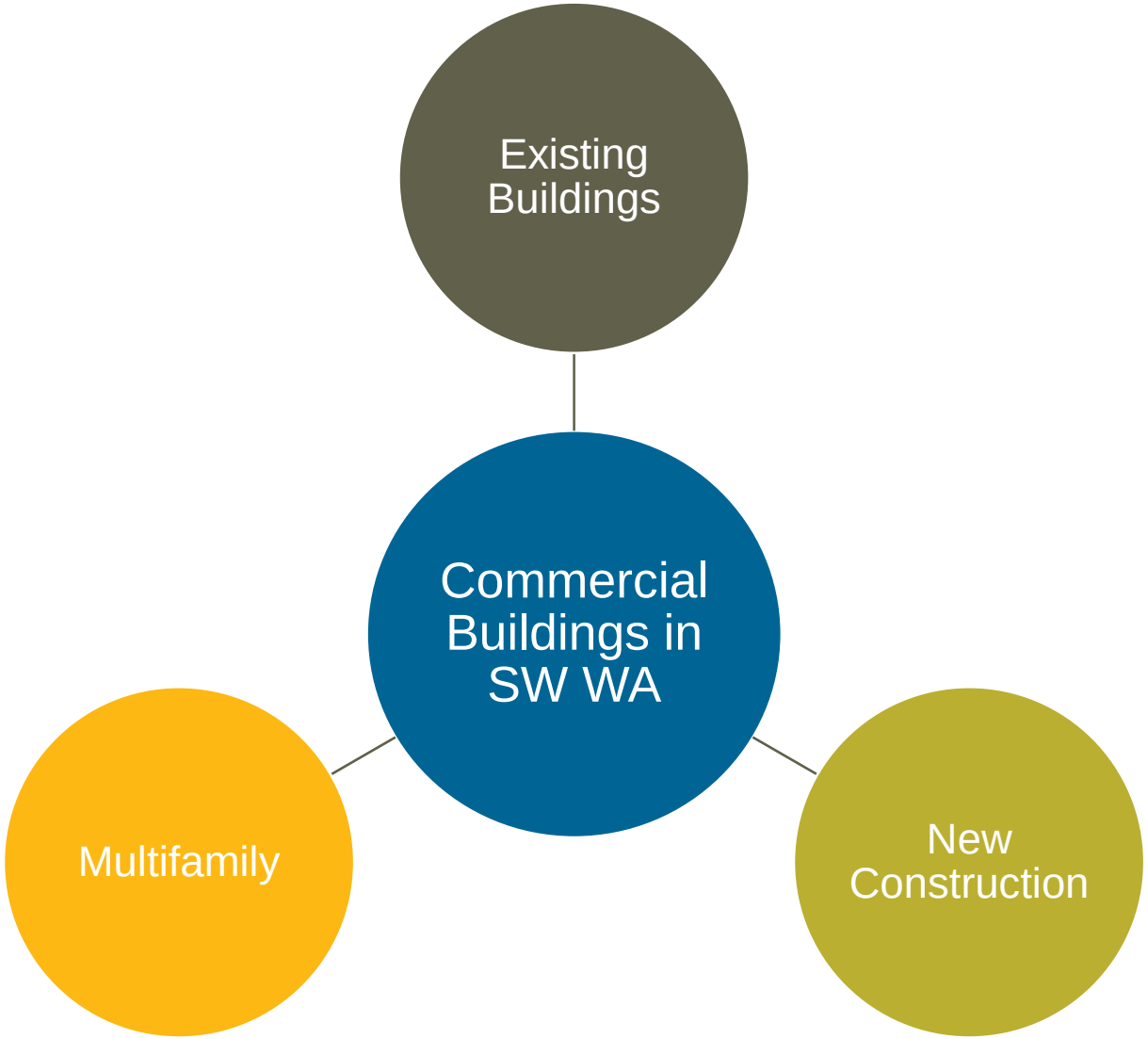
Commercial Buildings: SW Washington Unique Attributes

- NW Natural oversight
- Evaluation and efficiency metrics
- Performance metrics set by the Washington Utilities and Transportation Commission (WUTC)
- Cross-program PMC/PDC coordination
- NW Natural Energy Efficiency Plan
- Filing requirements

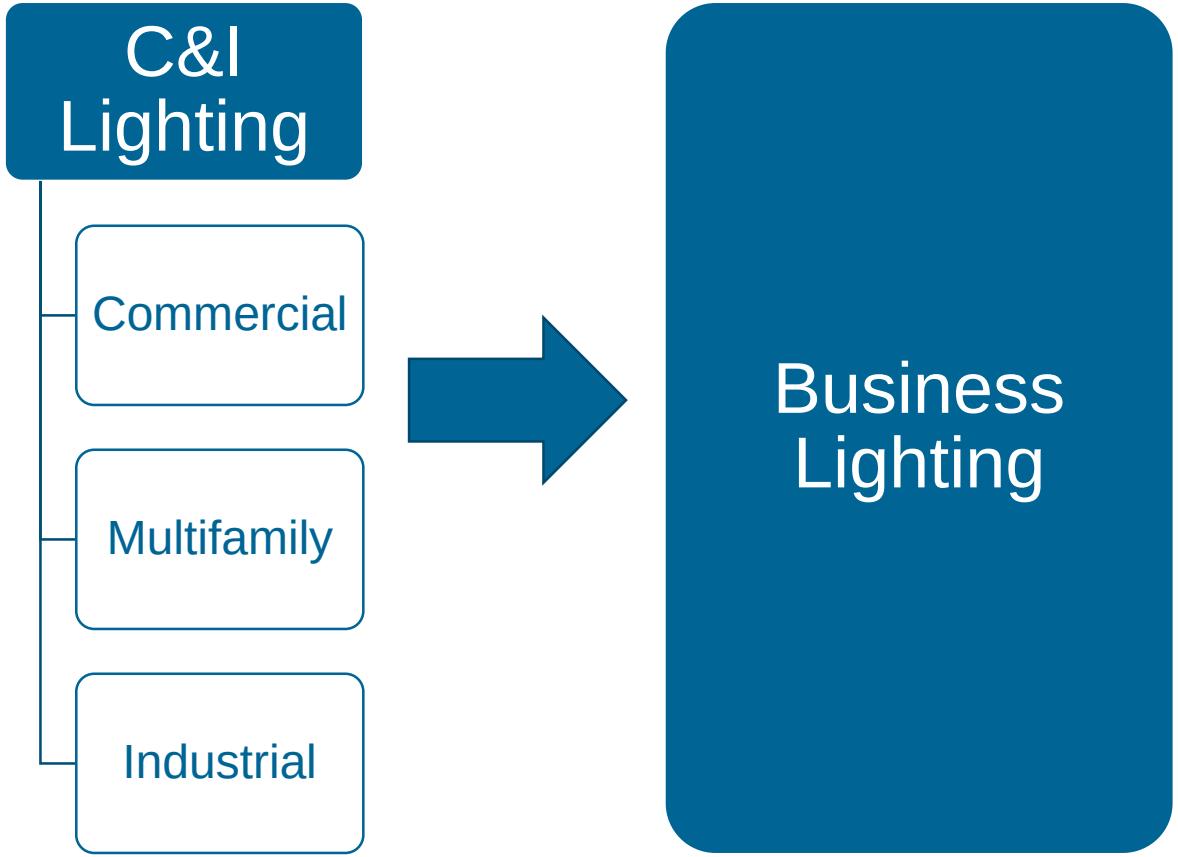
Commercial Buildings: SW Washington



Commercial Buildings: SW Washington Sector Collaboration



Business Lighting



Business Lighting

New Customer Strategies and Opportunity Areas

Enhancements

- Designed for near-term savings
- Proven technology or approach
- Better program integration
- Operational efficiencies

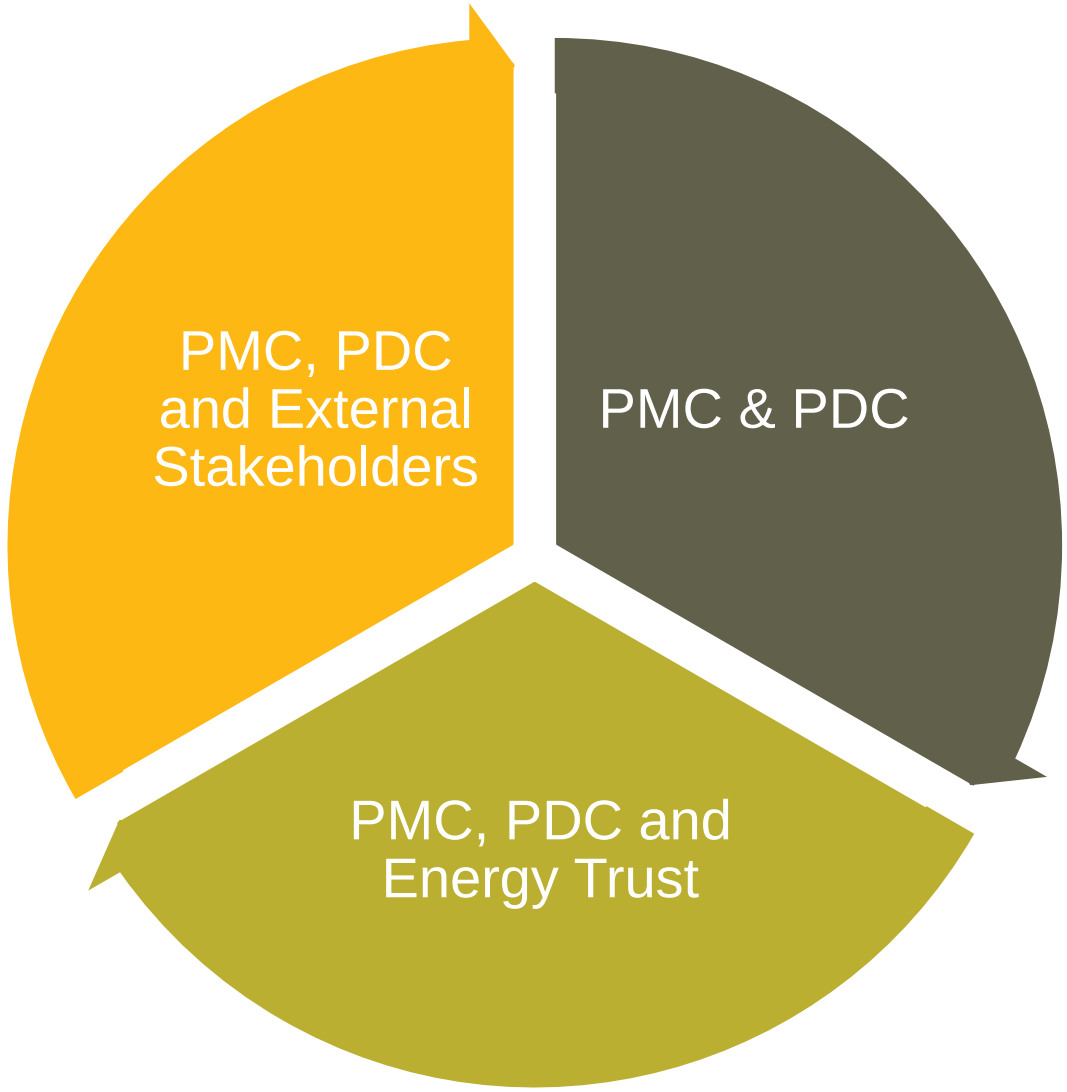
Opportunity Areas

- Designed to test future savings potential
- Pilots
- Emerging technologies and approaches
- Community partnerships
- Targeted market engagement
- No more than 5% of bid
- DEI subcontracting encouraged

- Identify costs in PMC/PDC price proposals

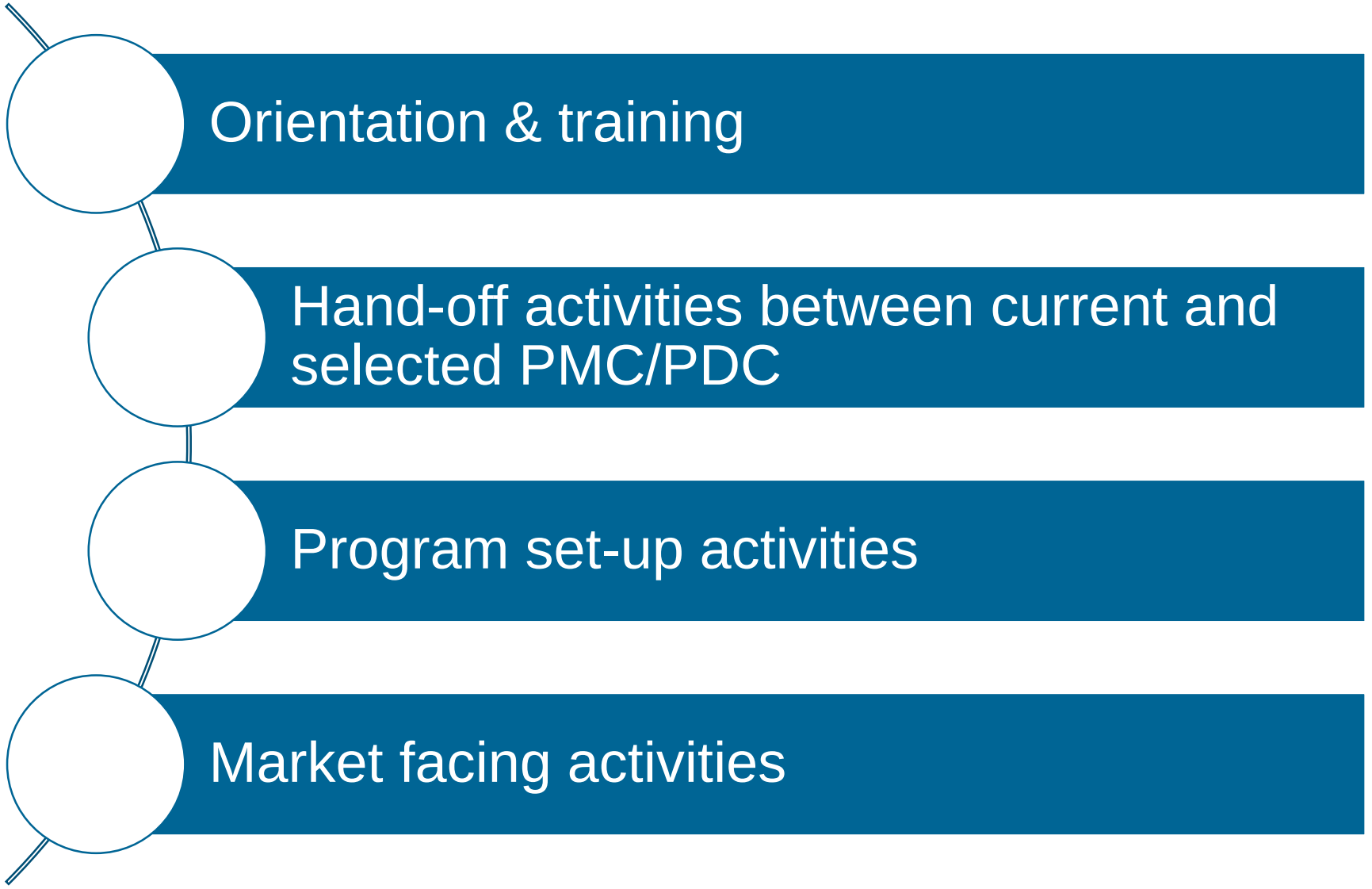
Coordination and Collaboration

Coordination and Collaboration

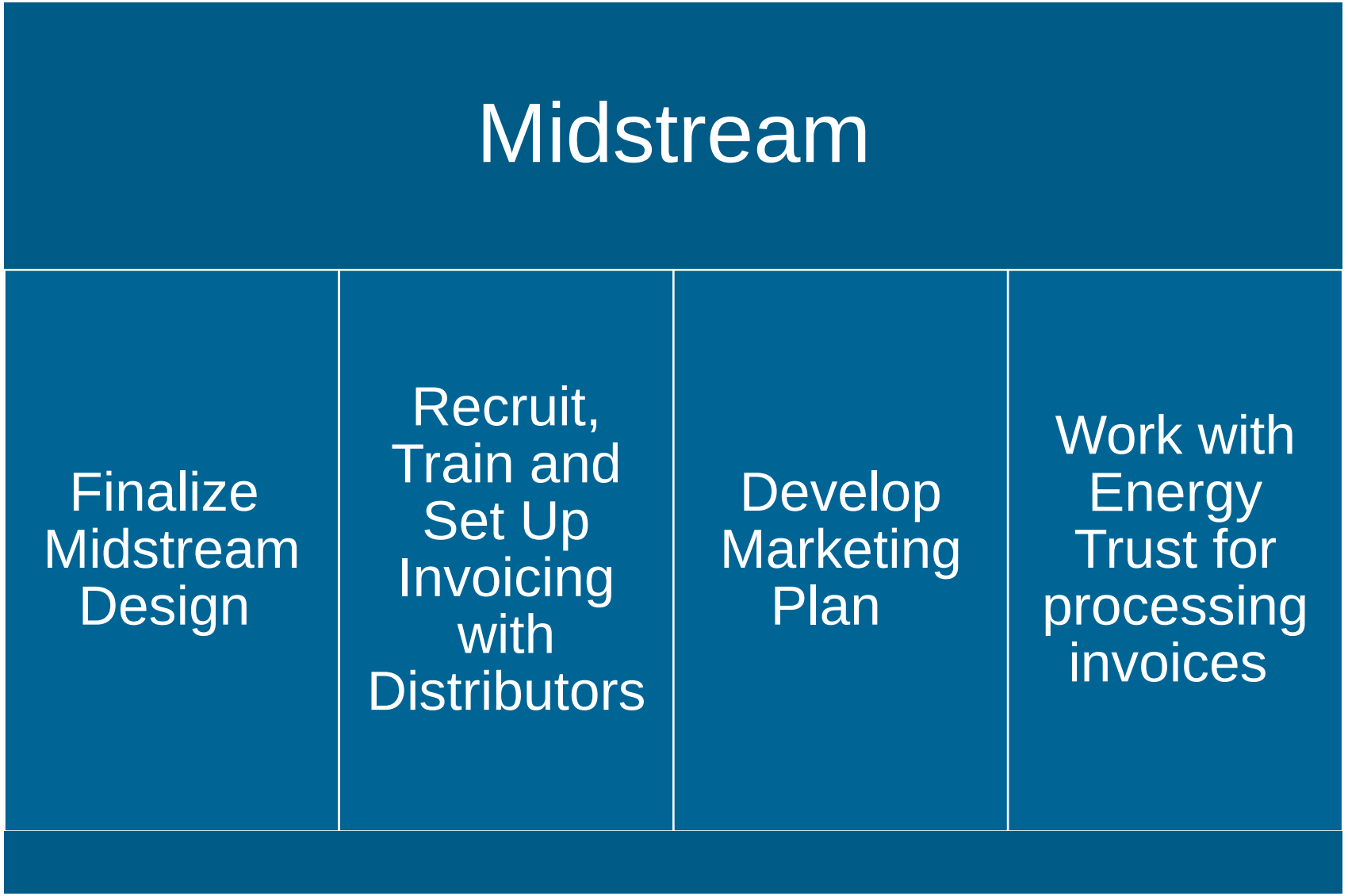


Transition

Transition: PMC and PDC



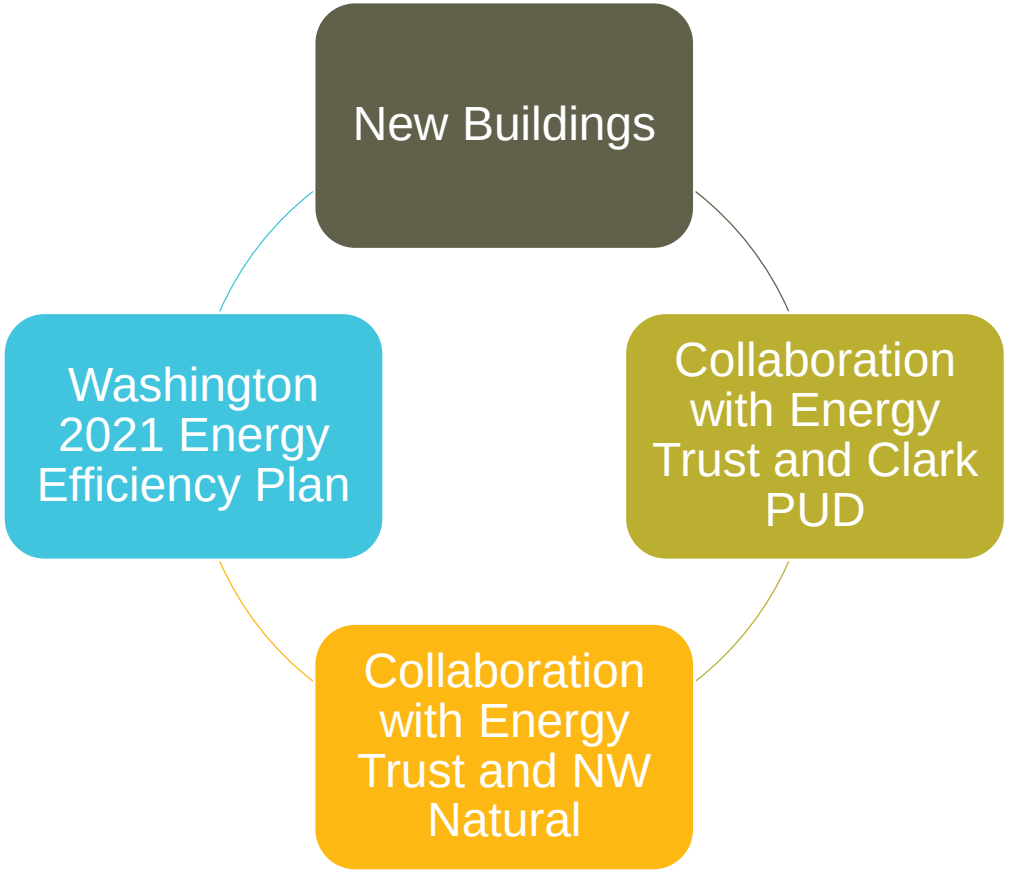
Transition: PDC Business Lighting



Transition: Existing Buildings Program

- ATAC Pool and Work Studies
- Custom Project Reviews
- Customer Engagement Plan
- Program Plans: Marketing, DEI, Outreach, et. al.
- Multifamily

Transition: PMC Commercial Buildings - SW Washington-specific Tasks



Transition: PMC Energy Performance Management-specific Tasks

Training

- Knowledge handoff
- Delivery
- SEM curriculum
- Performance tracking tool

Customer Relationships

- Working with Energy Trust on Communications
- Transition of applicable participant reports or files
- Tracking of customer relationship transition status

Management and Delivery

- Establish clear roles and responsibilities
- Development of Delivery Plan for 2021

Recruitment Coordination

- Recruitment for new and existing cohorts

Bidding Components

DEI Subcontracting Plan

- Appendix P

- Qualified certifications
- COBID registration requirements
- Implementation of plan
- Partnership with Energy Trust on tracking and increasing diverse spending

Workbook Instructions

Pricing and Savings Proposal Overview

Demonstrations

- Pricing and Savings tabs in Pricing and Savings Proposal (Appendices N, O) and the Measure Building-Up Appendices

Pricing Proposal Workbooks

- Two Workbooks available – one for PMC and one for PDC

Tabs

- Instructions, Summary, Pricing, Savings, Rate Sheet
  - Some variation with Pricing and Savings with additional items in EPM and no enhancements in New Customer Strategies and Opportunity Areas

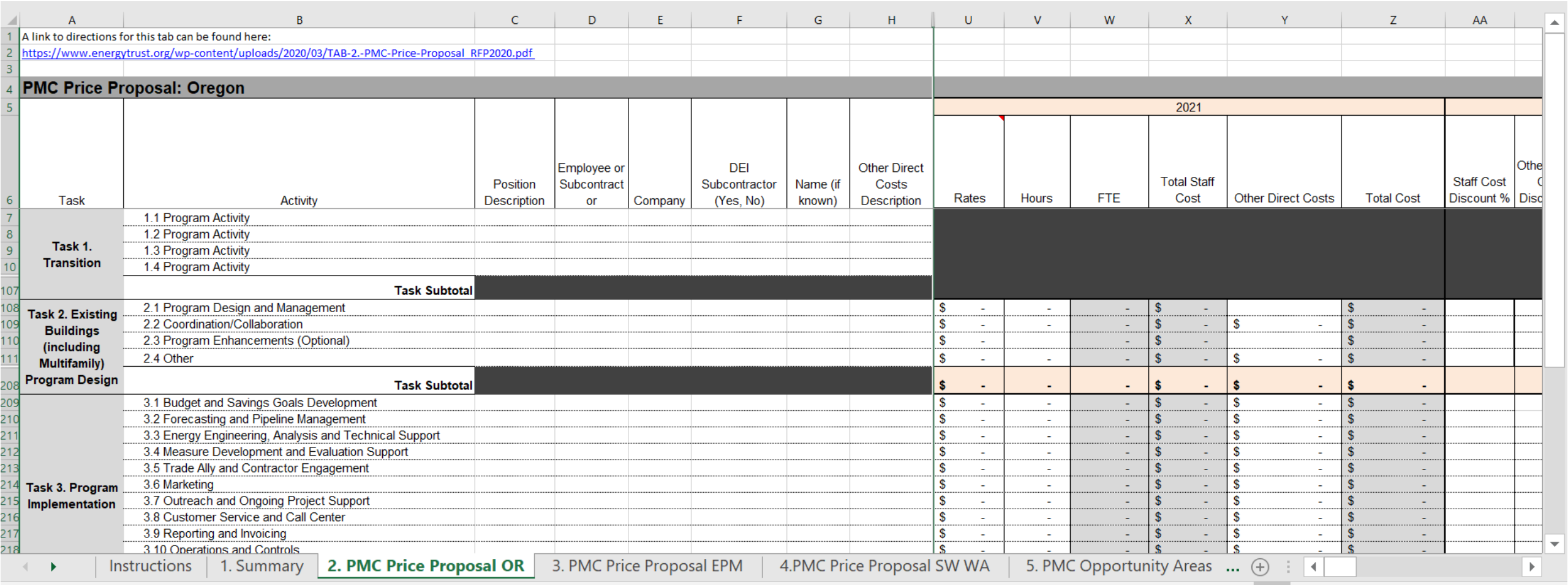
Additional Instructions

- Additional instructions are available at the top of each tab

Measure Build-Up

- Appendices (I, J, K) are inputs to Pricing and Savings Proposal

Pricing and Savings Proposal – Pricing Tab(s)



A link to directions for this tab can be found here:
https://www.energytrust.org/wp-content/uploads/2020/03/TAB-2.-PMC-Price-Proposal_RFP2020.pdf

PMC Price Proposal: Oregon

Task	Activity	Position Description	Employee or Subcontractor	Company	DEI Subcontractor (Yes, No)	Name (if known)	Other Direct Costs Description	2021 Rates	2021 Hours	2021 FTE	2021 Total Staff Cost	2021 Other Direct Costs	2021 Total Cost	2021 Staff Cost Discount %	2021 Other Disc
Task 1. Transition	1.1 Program Activity														
	1.2 Program Activity														
	1.3 Program Activity														
	1.4 Program Activity														
	Task Subtotal														
Task 2. Existing Buildings (including Multifamily) Program Design	2.1 Program Design and Management							$ -	-	-	$ -		$ -		
	2.2 Coordination/Collaboration							$ -	-	-	$ -	$ -	$ -		
	2.3 Program Enhancements (Optional)							$ -		-	$ -		$ -		
	2.4 Other							$ -	-	-	$ -	$ -	$ -		
	Task Subtotal							**$ -**	**-**	**-**	**$ -**	**$ -**	**$ -**		
Task 3. Program Implementation	3.1 Budget and Savings Goals Development							$ -	-	-	$ -	$ -	$ -		
	3.2 Forecasting and Pipeline Management							$ -	-	-	$ -	$ -	$ -		
	3.3 Energy Engineering, Analysis and Technical Support							$ -	-	-	$ -	$ -	$ -		
	3.4 Measure Development and Evaluation Support							$ -	-	-	$ -	$ -	$ -		
	3.5 Trade Ally and Contractor Engagement							$ -	-	-	$ -	$ -	$ -		
	3.6 Marketing							$ -	-	-	$ -	$ -	$ -		
	3.7 Outreach and Ongoing Project Support							$ -	-	-	$ -	$ -	$ -		
	3.8 Customer Service and Call Center							$ -	-	-	$ -	$ -	$ -		
	3.9 Reporting and Invoicing							$ -	-	-	$ -	$ -	$ -		
	3.10 Operations and Controls							$ -	-	-	$ -	$ -	$ -		

Instructions | 1. Summary | **2. PMC Price Proposal OR** | 3. PMC Price Proposal EPM | 4.PMC Price Proposal SW WA | 5. PMC Opportunity Areas ...

Pricing and Savings Proposal – Pricing Tab(s)

A link to directions for this tab can be found here:
https://www.energytrust.org/wp-content/uploads/2020/03/TAB-2.-PMC-Price-Proposal_RFP2020.pdf

PMC Price Proposal: Oregon

Task	Activity	Position Description	Employee or Subcontractor	Company	DEI Subcontractor (Yes, No)	Name (if known)	Other Direct Costs Description	2021 - Discount if bidding on both PMC and PDC: Staff Cost Discount %	Other Direct Cost Discount %	Staff Cost Discount	Other Direct Cost Discount	Total Cost After Discount	Notes	Rates	Hours
(including Multifamily) Program Design	2.3 Program Enhancements (Optional)									$ -	$ -	$ -			
	2.4 Other									$ -	$ -	$ -		$ -	-
	Task Subtotal									**$ -**	**$ -**	**$ -**		**$ -**	**-**
Task 3. Program Implementation	3.1 Budget and Savings Goals Development									$ -	$ -	$ -		$ -	-
	3.2 Forecasting and Pipeline Management									$ -	$ -	$ -		$ -	-
	3.3 Energy Engineering, Analysis and Technical Support									$ -	$ -	$ -		$ -	-
	3.4 Measure Development and Evaluation Support									$ -	$ -	$ -		$ -	-
	3.5 Trade Ally and Contractor Engagement									$ -	$ -	$ -		$ -	-
	3.6 Marketing									$ -	$ -	$ -		$ -	-
	3.7 Outreach and Ongoing Project Support									$ -	$ -	$ -		$ -	-
	3.8 Customer Service and Call Center									$ -	$ -	$ -		$ -	-
	3.9 Reporting and Invoicing									$ -	$ -	$ -		$ -	-
	3.10 Operations and Controls									$ -	$ -	$ -		$ -	-
	3.11 Information Technology									$ -	$ -	$ -		$ -	-
	Task Subtotal									**$ -**	**$ -**	**$ -**		**$ -**	**-**
Grand Total															
	Grand Total									**$ -**	**$ -**	**$ -**		**$ -**	**-**

Instructions | 1. Summary | 2. PMC Price Proposal OR | 3. PMC Price Proposal EPM | 4.PMC Price Proposal SW WA | 5. PMC Opportunity Areas ...

Pricing and Savings Proposal – Savings Tab(s)

A link to directions for this tab can be found here:
https://www.energytrust.org/wp-content/uploads/2020/03/TAB-6.-Oregon-Savings_RFP2020.pdf

Oregon Savings and Incentive by Utility

	2021				2022			
Portland General Electric (PGE)	**kWh Total Savings**	**Weighted Average Measure Life**	**Total Incentives**	**Run Rate**	**kWh Total Savings**	**Weighted Average Measure Life**	**Total Incentives**	**Run Rate**
Standard								
Custom - General								
Custom Energy Analysis/Studies (if paid out of service incentives)								
SEM and PfP (customer savings incentives)								
SEM and PfP (customer non-savings incentives)								
Program Enhancement (New Measures-if proposed)								
Program Enhancements (Non-Savings-if proposed)								
New Customer Strategies and Opportunity Areas								
Utility Total	-		$ -		-		$ -	

Measure Build-Up Overview

Purpose

- Demonstrate methodology to achieve Savings
- Develop Weighted Average Measure Lives

Measure Build-Up Workbooks

- Appendix I - Existing Buildings_EPM_Existing Multifamily – Oregon Measure Build-Up
- Appendix J - Commercial Buildings – Southwest Washington Measure Build-Up
- Appendix K - Business Lighting Measure Build-Up

Tabs

- PMC
  - Instructions; Standard, Custom, and EPM Tabs to demonstrate savings for 2021 and 2022
- PDC
  - Instructions and 2019 Lighting Run Rate; Commercial Tabs and Industrial Tabs to demonstrate savings for 2021 and 2022

Measure Build-Up – Standard Tab(s)

Fuel Type	Product Description	Working kWh	Working Therms	Incentive	Proposed New Incentive	Incentive Electric	Incentive Gas	Qty Unit Type	Life (yrs)	Measure Category	Measure Approval Expiration Dat	Expected Number of Units	Total kWh Savings	Total Therm Savings	Total Electric Incentiv	Total Gas Incentiv	Total Incentiv
Both	Showerhead/wand 1.5 GPM, All Except Fitness Ctr, Gas WH	5.00	8.00	$ 7.00		$ 0.44	$ 6.56	Units	10.00	Water Heating	12/31/2020		-	-	$ -	$ -	$ -
Both	Showerhead/wand 1.75 GPM, All Except Fitness Ctr, Gas WH	4.00	5.00	$ 7.00		$ 0.55	$ 6.45	Units	10.00	Water Heating	12/31/2020		-	-	$ -	$ -	$ -
Both	Showerhead/wand 1.5 GPM, Fitness Ctr, Gas WH	51.00	71.00	$ 7.00		$ 0.50	$ 6.50	Units	10.00	Water Heating	12/31/2020		-	-	$ -	$ -	$ -
Both	New Refrigerated Cases w/Doors, Large GAS Heat	494.00	33.70	$ 70.00		$ 42.69	$ 27.31	Linear feet	15.00	Appliance	12/31/2020		-	-	$ -	$ -	$ -

New Measures

Fuel Type	Product Description	Working kWh	Working Therms	Incentive total per	[redacted]	Incentive Electric	Incentive Gas	Qty Unit Type	Life (yrs)	Measure Category	[redacted]	Expected Number of	Total kWh Savings	Total Therm Savings	Total Electric	Total Gas Incentive	Total Incentives
				$ -									-	-	$ -	$ -	$ -

Requirements

- Respondents will need to develop Weighted Average Measure Life based on all Standard Tabs, which will be inputted into Appendix N
- See Instructions tab for full details on requirements

Measure Build-Up – Custom Tab(s)

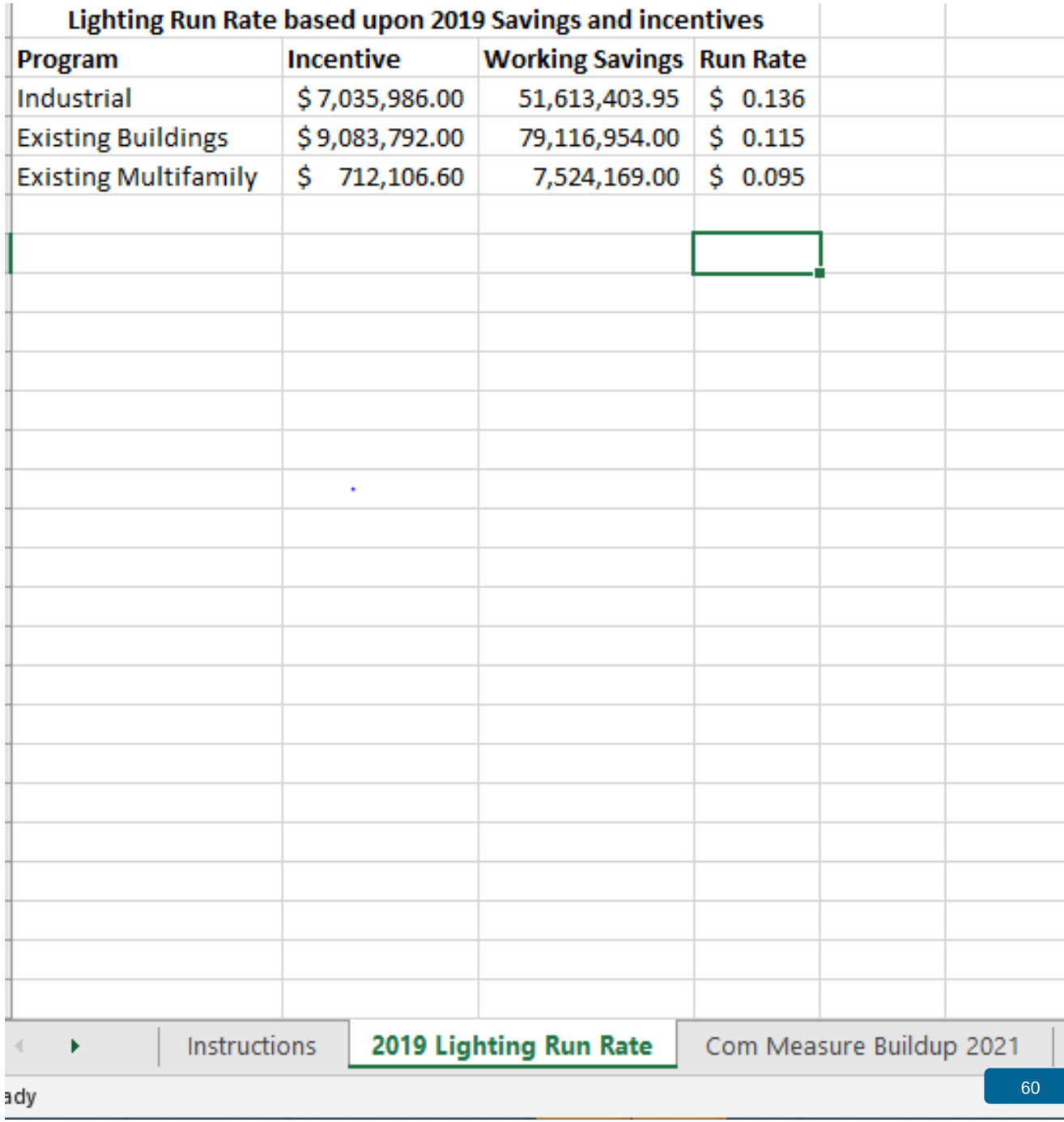
Existing Buildings 2019 Savings and incentives for Custom				
Fuel Type	Incentive	Working Savings	Expected Run Rate	
Electric	$ 6,564,558.57	27,097,472.30	$	0.236
Gas	$ 2,136,798.31	881,332.80	$	2.624

Current Active Measures																
Fuel Type	Savings Category	Life (yrs)	Measure Category	Working kWh per project (average first year annual)	Working Therms per project (Average first	Total incentive per project (average)	Incentive Multiplier	Electric incentive per project	Gas incentive per project	Annual Project Count	Total Annual Electric Savings	Total Annual Gas	Total Annual Electric Incentive	Total Annual Gas Incentive	Total Annual Incentive
Both	Custom Kitchen Vent Hood- Fan VFD and Controls	18	Food Service			$ -		$ -	$ -		-	-	$ -	$ -	$ -
Both	Custom VAV System	15	HVAC			$ -		$ -	$ -		-	-	$ -	$ -	$ -
Both	Custom Heat Pump- Ductless (DHP)	15	HVAC			$ -		$ -	$ -		-	-	$ -	$ -	$ -
Both	Custom Building Controls- DDC Tune-Up	15	HVAC			$ -		$ -	$ -		-	-	$ -	$ -	$ -
Both	Custom Premium Efficiency Motors	15	Motors			$ -		$ -	$ -		-	-	$ -	$ -	$ -
Both	Custom Refrigeration- Walk-In Fan ECM	15	Refrigeration			$ -		$ -	$ -		-	-	$ -	$ -	$ -
			Totals								-	-	$ -	$ -	$ -

Non-Savings Service Incentives															
Fuel Type	Product Description	Life (yrs)	Measure Category	Working kWh	Working Therms	Total incentive per project	Incentive Multiplier	Electric incentive per	Gas incentive per project	Project Count	Total Annual Electric	Total Annual	Total Annual Electric	Total Annual Gas Incentive	Total Annual
Both	Site Evaluation	0	Other								-	-			$ -
Both	Building Staff Training	0	Other								-	-			$ -
Both	Scoping Incentive	0	Other								-	-			$ -
Both	Cooling Tower Adjustments or Tune-Up	0	HVAC								-	-			$ -
Both	Custom Incentive Cap Bonus	0	Other								-	-			$ -
			Totals										$ -	$ -	$ -

Measure Build-Up - Lighting

- Run Rates available in 2019 Tab
- Lighting Tool will be provided with submission of Intent to Respond



Lighting Run Rate based upon 2019 Savings and incentives

Program	Incentive	Working Savings	Run Rate
Industrial	$ 7,035,986.00	51,613,403.95	$ 0.136
Existing Buildings	$ 9,083,792.00	79,116,954.00	$ 0.115
Existing Multifamily	$ 712,106.60	7,524,169.00	$ 0.095

Instructions | 2019 Lighting Run Rate | Com Measure Buildup 2021

ady

Measure Build-Up for Lighting – Savings Tab(s)

Delivery Model	General Lighting											
Category and Unit	High/Low Bay by Measure	Exterior Lighting by Measure	Indoor Grow by Projec	Sensor and Controls by Measure	TLED by Measure	Street Lighting by Measure	LED Screw-in by Measure	Troffers by Measure	HID by Measure	Custom by Annual Saving:	Refrigeration by Measure	Other
General Lighting, Average Savings Per Unit	879	946		115	59	543	134	224	637	3,423,017	233	
General Lighting, Unit Count												
General Lighting, Total Savings	-	-		-	-	-	-	-	-	-	-	-
General Lighting, Average Incentive per Unit												
General Lighting, Total Incentives	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

Delivery Model	Midstream											
Category and Unit	High/Low Bay by Measure	Exterior Lighting by Measure	Indoor Grow by Projec	Sensor and Controls by Measure	TLED by Measure	Street Lighting by Measure	LED Screw-in by Measure	Troffers by Measure	HID by Measure	Custom by Annual Saving:	Refrigeration by Measure	Other
Midstream Average Savings Per Unit	583	475		113	28	369	6	108	310		233	
Midstream, Measures Count												
Midstream, Total Savings	-	-		-	-	-	-	-	-		-	-
Midstream, Average Incentive per Unit												
Midstream, Total Incentives	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ -		$ -	$ -

Delivery Model	Direct Install											
Category and Unit	High/Low Bay by Measure	Exterior Lighting by Measure	Indoor Grow by Projec	Sensor and Controls by Measure	TLED by Measure	Street Lighting by Measure	LED Screw-in by Measure	Troffers by Measure	HID by Measure	Custom by Annual Saving:	Refrigeration by Measure	Other
Direct Install, Average Savings Per Unit	1,062	579		127	80		13	371	576		233	
Direct Install, Unit Count												
Direct Install, Total Savings	-	-		-	-		-	-	-		-	-
Direct Install, Average Incentive per Unit												
Direct Install, Total Incentives	$ -	$ -		$ -	$ -		$ -	$ -	$ -		$ -	$ -

Delivery Model	Comprehensive Lighting Design											
Category and Unit	High/Low Bay by Measure	Exterior Lighting by Measure	Indoor Grow by Projec	Sensor and Controls by Measure	TLED by Measure	Street Lighting by Measure	LED Screw-in by Measure	Troffers by Measure	HID by Measure	Custom by Annual Saving:	Refrigeration by Measure	Other
Comprehensive Lighting Design, Per Unit	879	946		115	59	543	134	224	637		233	
Comprehensive Lighting Design, Unit Count												
Comprehensive Lighting Design, Total Savings	-	-		-	-	-	-	-	-	-	-	-
Unit												
Comprehensive Lighting Design, Total Incentives	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

	High/Low Bay	Exterior Lighting	Indoor Grow	Sensor and Controls	TLED	Street Lighting	LED Screw-in	Troffers	HID	Custom	Refrigeration	Other
Total Savings	-	-		-	-	-	-	-	-	-	-	-
Total Incentives	$ -	$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -

RFP Schedule

Schedule

Milestone	Date
Energy Trust Introduction Webinar	March 12, 10 a.m. PPT
Intent to Respond deadline	March 16, 5 p.m. PPT
Deadline to submit written questions and requests for information	March 16, 5 p.m. PPT
Posting of responses to submitted questions	March 23, 5 p.m. PPT
Proposal submission deadline	April 17, 5 p.m. PPT
Invitations for interviews issued to finalists	May 18
Interviews conducted	May 26 – May 29
Selection and notification to respondents	July
Board meeting to request authorization for contracting with selected respondent(s)	July 15

Thank You

2020 RFP Team

Questions to:

CommercialSolicitations@energytrust.org

EnergyTrust of Oregon