Who can apply:
Incentives are available for qualifying new natural gas energy-saving equipment installed at a commercial, municipal, or institutional facility that is a natural gas Commercial Firm or Interruptible Sales customer of NW Natural on Rate Schedule 1, 3, 41, or 42 and located in the State of Washington. Additional requirements apply, see Terms and Conditions for details.

Steps to completion:
1. Install a qualifying energy efficiency improvement.
2. Complete application information and provide required supporting documentation, including:
   o The applicable measure or equipment section with the equipment filled out
   o Manufacturer specification sheet(s)
   o Itemized invoice(s)
   o W-9 for payee
3. Submit form and documentation online, by mail, fax or email to:
   Energy Trust of Oregon
   Existing Buildings
   811 SW 6th Ave, Suite 800
   Portland, OR 97205
   1.866.605.1676 phone
   503.243.1154 fax
   existingbuildings@energytrust.org
4. Receive your check.
   Please allow six to eight weeks for incentive processing after completed application and supporting documentation are received.

What you need-to-know:
1. Energy Trust must receive applications within 90 days from purchase and installation
2. All information must be completed for processing; incomplete information may result in delayed payment or disqualification of the incentive
3. The program may reach out to request your most updated utility bills
4. If you want to assign your incentive to your trade ally/contractor or other payee, complete the Option to Assign Payment section
5. Need help filling out this form? Call the program at 1-866-605-1676

Project and Facility Information

<table>
<thead>
<tr>
<th>Site Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

Contact name for Site Visit

Phone number for Site Visit

If requesting incentives for multiple locations, use the Multiple Sites section to list each location's site address, utility information, and heating fuel sources.

Building Use Type:
- Assembly
- Auto Service
- College
- Grocery
- Gym/Athletic Club
- Hospital
- Laundry/Dry Cleaners
- Lodging/Hotel/Motel
- Manufacturing
- Office
- Parking Structure
- Religious/Spiritual
- Restaurant
- Retail
- Retirement Home
- Schools K-12
- Warehouse
- Other

Primary Heating Fuel Source
- Electric
- Gas
- Other

Water Heating Fuel Source
- Electric
- Gas
- Other

Participant Signature

If I am returning this Incentive Application on behalf of Participant on paper, by my signature below, I represent to Energy Trust that (i) I am authorized to enter into this agreement on behalf of the named Participant (ii) I have completed this Form 120P-WA-EB: Incentive Application–Existing Buildings Standard Incentive - NW Natural Washington completely, truthfully and accurately to the best of my knowledge, (iii) I have read, understand and agree to its Terms and Conditions, and (iv) the energy efficiency equipment installations have been completed to my satisfaction and all accompanying invoice(s) and other supporting documentation are accurate and complete.

If I am returning this Incentive Application on behalf of Participant electronically, by entering my name and title below, I represent to Energy Trust that (i) I am authorized to enter into this agreement on behalf of the named Participant (ii) I have completed this Form 120P-WA-EB: Incentive Application–Existing Buildings Standard Incentive - NW Natural Washington completely, truthfully and accurately to the best of my knowledge, (iii) I have read, understand and agree to its Terms and Conditions, and (iv) the energy efficiency equipment installations have been completed to my satisfaction and all accompanying invoice(s) and other supporting documentation are accurate and complete.

Authorized Representative Name (printed):

Signature:

Date:

Form 120P-WA-EB v2023.3 230912 - Page 1 of 2 Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
TRC is a Program Management Contractor for Energy Trust of Oregon.

**TERMS AND CONDITIONS**

1. **APPLICATION**: Energy Trust must receive a complete application, with all required accompanying documentation, within 90 days of equipment purchase and installation in order to qualify for incentives. Certain limited time offers may require submittal by specific deadlines to qualify for bonus incentives. All required information must be submitted before this application will be processed. Participant represents that the information and documentation it submits in support of this application is complete, truthful, and accurate. By submitting this application to Energy Trust, Participant represents that none of the equipment requesting incentives has already received an Energy Trust incentive at the time of purchase. Equipment that has received an Energy Trust incentive via another program offering is not eligible for any additional Energy Trust incentive funding. Participant should retain a copy of this application and any accompanying documentation submitted to Energy Trust. Energy Trust's Existing Buildings Program Management Contractor (PMC) provides services for the Program on behalf of Energy Trust. Neither Energy Trust nor the PMC will be responsible for any lost documentation pertaining to this application.

2. **ELIGIBILITY**: Program incentives are available for qualifying, new natural gas energy saving equipment installed at a commercial, municipal or institutional facility that is a natural gas Commercial Firm or Interruptible Sales customer of NW Natural on Rate Schedule 1, 3, 41, or 42 and located in the State of Washington. Final determination of eligibility for incentives shall rest solely with Energy Trust.

3. **PAYMENT**: Incentives will be paid following (i) installation of qualifying energy efficient equipment, at the site address(es) listed, in accordance with Program requirements, (ii) submission of this completed application, a complete, accurate and verifiable IRS Form W-9 (Request for Taxpayer Identification Number and Certification) for the incentive check recipient, and all required accompanying project cost documentation, and (iii) satisfactory completion of a post-installation verification. Incentives will be paid directly to the named Participant (at the mailing address shown above) unless Participant and its designated Payee sign and submit the Option to Assign Payment along with this incentive application. Please allow 60 days from Energy Trust’s receipt of all information for delivery of payment. Failure to deliver all required documentation may result in a delay or withholding of payment.

4. **PROJECT COST DOCUMENTATION**: Participant must submit all sales slips, invoices, manufacturer specification sheets and other pertinent documents itemizing the equipment purchased and installed. Documentation submitted must show (i) the date of purchase and itemized price paid, (ii) size, type, make, and model or part number of equipment purchased, and (iii) a description of any installation or other labor charges. Certain equipment may require additional documentation as indicated in the energy efficiency specifications. Energy Trust reserves the right to request additional documentation as necessary for it to determine incentive eligibility and payment amount. If Participant is leveraging external funding sources to directly reduce all or a portion of the final project costs incurred by Participant for the purchase and installation of the specified energy-efficiency equipment (for example, state/federal funding, grants, discounts, rebates, incentives or other similar types of consideration) then Participant is required to notify Energy Trust in writing when submitting the project completion documentation and Energy Trust’s incentive will not exceed an amount equal to the total eligible project costs minus such external funds.

5. **INCENTIVES**: Funds for incentives are limited and subject to budget availability. Program requirements, including incentive levels and limits, are subject to change without advance notice and may vary by utility territory depending on the pace and demand in each territory and available incentive budget. Final determination of eligibility for Energy Trust incentives rests solely with Energy Trust. The total incentive provided (i) will depend upon the incentive amounts budget, depending on the pace and demand in each territory and available incentive consideration) then Participant is required to notify Energy Trust in writing when submitting the project completion documentation and Energy Trust’s incentive will not exceed an amount equal to the total eligible project costs minus such external funds. The total incentive provided (i) will depend upon the incentive amounts budget, depending on the pace and demand in each territory and available incentive consideration) then Participant is required to notify Energy Trust in writing when submitting the project completion documentation and Energy Trust’s incentive will not exceed an amount equal to the total eligible project costs minus such external funds. If any bonus amounts are available for qualifying equipment, the base incentive plus the bonus incentive(s) will never exceed the total documented eligible cost of the equipment purchased and installed. Incentives will be paid directly to the named Participant (at the mailing address shown above) unless Participant and its designated Payee sign and submit the Option to Assign Payment along with this incentive application. Please allow 60 days from Energy Trust’s receipt of all information for delivery of payment. Failure to deliver all required documentation may result in a delay or withholding of payment.

6. **VERIFICATION**: Equipment installations may be selected for a post-installation verification review. Should Participant’s facility be chosen for a post-installation verification review, Participant is required to (i) install the energy saving equipment on the property and site(s) on which the equipment is installed and that any necessary permits have been obtained, and (ii) all equipment installed and work performed complies with all applicable laws, regulations, and safety, building, environmental, and permitting codes, and any manufacturer instructions.

7. **EXISTING BUILDINGS STANDARD INCENTIVES**

8. **NO ENDORSEMENT**: Energy Trust does not endorse any particular manufacturer, contractor or product in promoting the Program. The fact that the names of particular manufacturers, contractors, products or systems may appear on this application or elsewhere in the Program does not constitute an endorsement. Manufactures, contractors, products or systems not mentioned are not implied to be unsuitable or defective in any way.

9. **ELIGIBLE PRODUCTS**: Products must be new and must meet Energy Trust energy efficiency specifications to qualify. These specifications may be found on the web at http://energytrust.org/program and are subject to change. If you or your vendor are not sure of the specifications, please call Energy Trust before proceeding.

10. **EQUIPMENT INSTALLATION**: Participant represents that (i) Participant has the right to install the energy saving equipment on the property and site(s) on which the equipment is installed and that all necessary permits have been obtained, and (ii) that all equipment installed and work performed complies with all applicable laws, regulations, and safety, building, environmental, and permitting codes, and any manufacturer instructions.

11. **ACCESS AND EVALUATION**: Energy Trust and/or its representatives may request access to the property. Participant agrees to cooperate with evaluation as a requirement of this incentive agreement with Energy Trust. Participant agrees to provide Energy Trust and its representatives with (i) reasonable access to the project site(s), obtaining any and all necessary consents, (ii) requested project documentation related to the installed equipment, and (iii) information about the energy use and operations of the equipment and/or project site(s) for the purposes of evaluating the energy savings during or after project completion. Participant further agrees that Energy Trust and its representatives may inform subsequent owners of the project site(s) that Energy Trust has provided service to the project site(s) for the sole purpose of evaluating and facilitating Energy Trust program services.

12. **DISCLAIMER / NO LIABILITY**: In connection with some applications, Energy Trust will provide incentive funding for energy-saving equipment. Participant understands that, while Energy Trust may provide incentives, neither Energy Trust nor the PMC are supervising any work performed for Participant, and neither Energy Trust nor the PMC are responsible in any way for improper completion of that work or proper performance of any equipment purchased. Participant assumes the risk of any loss or damage(s) that Participant may suffer in connection with the installation of the equipment. Energy Trust does not guarantee any particular energy savings results by its approval of this application, or by any other of its actions.

13. **GOVERNING LAW**: This agreement shall be exclusively governed by and construed in accordance with the laws of the state of Oregon, without regard to any conflicts of laws rules thereof.

14. **ENERGY INFORMATION RELEASE**: Participant hereby confirms that it has reasonably attempted to identify all of its utility accounts for its identified site(s) in this incentive application. By signing and submitting this incentive application to Energy Trust, Participant authorizes Energy Trust to access its energy usage data, including without limitation interval data, for all of Participant's utility accounts for the identified site(s), including those utility accounts identified in this incentive application and any other of Participant's utility accounts that may be associated with such site(s) that Participant is not able to reasonably identify at this time. Participant agrees to provide other reasonable assistance to Energy Trust to obtain such information. Participant further authorizes Energy Trust to discuss its energy efficiency efforts with its utility account representative(s).

15. **INFORMATION RELEASE**: Participant agrees that Energy Trust may include some or all of the following information in reports to the legislature, the Oregon Public Utility Commission (OPUC), and other government agencies as necessary to meet Energy Trust’s responsibilities and statutory requirements: Participant name, site address, general description of the type of energy saving or renewable project implemented (e.g. lighting, HVAC, solar PV), Energy Trust services or incentive payments provided to the Participant, and any energy saved or generated as a result of Energy Trust services or incentives. Energy Trust will treat all other information gathered as confidential and report it to such agencies only in the aggregate.

16. **SIGNATURES**: Documents transmitted with faxed, scanned or digital signature shall be deemed to be original signatures. At the request of Energy Trust, Participant shall confirm signature by providing an original document.
### Existing Buildings Standard Incentives - NW Natural Washington

**Commercial Buildings | Incentive Application | Form 120P-WA-EB**

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**Multiple Sites**

<table>
<thead>
<tr>
<th>Location (Bldg Name / Store #)</th>
<th>Site Address</th>
<th>City</th>
<th>State</th>
<th>Gas Utility</th>
<th>Gas Account Number</th>
<th>Gas Rate Schedule</th>
<th>Primary Heating Fuel Source</th>
<th>Water Heating Fuel Source</th>
</tr>
</thead>
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</table>

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Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
Option to Assign Incentive Payment

PLEASE NOTE: The Energy Trust incentive payment will be made to Participant unless Participant and its designated Payee complete the section below to assign the payment to Payee. An IRS Form W-9 (Request for Taxpayer Identification Number and Certification) for the Payee named below must be attached if this option is selected.

PARTICIPANT AND PAYEE

Both Participant and Payee understand and agree that if this Option to Assign Incentive Payment is selected the incentive check will be issued to the Payee named below at the address listed below and Energy Trust is not responsible for any tax liabilities that may be associated with the incentive payment. In addition, Participant understands that, notwithstanding this assignment, responsibility for complying with the terms and conditions of this incentive agreement shall continue to be the obligation of Participant, and Energy Trust's sole responsibility under this incentive agreement shall be to Participant. Accordingly, Payee understands that it shall have no rights against Energy Trust or the PMC with respect to such assignment or the payment of the incentive, and in the event that Energy Trust does not pay the incentive as a result of Participant's failure to comply with this agreement, Payee's sole recourse shall be against Participant. Participant directs Energy Trust to pay any incentive to which it is entitled to the Payee named below and waives all rights to directly receive the Energy Trust incentives for the identified energy-efficiency project.

SIGNATURES: By my signature below, I represent to Energy Trust that I have read this agreement and am duly authorized to sign this Option to Assign Incentive Payment on behalf of the party for whom I am signing.

On behalf of Participant
(Authorized Representative)  
(printed)  
(signature)  
Date

On behalf of Payee
(Authorized Representative)  
(printed)  
(signature)  
Date

Payee Name
(Must match submitted IRS Form W-9)

Mailing Address
(for check)  
Street  
City  
State  
Zip

Phone  
○ Cell  
○ Office  
○ Home  
Email
**Existing Buildings Standard Incentives - NW Natural Washington**

**Commercial Buildings | Incentive Application | Form 120P-WA-EB**

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**TRC is a Program Management Contractor for Energy Trust of Oregon.**

**HVAC and Water Heating**

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>DESCRIPTION/REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| **New Rooftop Unit (RTU) with Demand Control Ventilation (DCV)** | • RTU with Direct Expansion (DX) cooling  
• Serve spaces not required by code to have DCV*  
• Economizer factory-installed by RTU manufacturer, with DCV included  
• Space heated by gas furnace | $29 per ton | **INSTALLED COST** | - | - |
| | *Describe the space that the RTU will serve: (contact Energy Trust for eligible space types) | | | | |
| **Advanced Rooftop Controls (ARC) - Full Retrofit** | • Business has annual operating hours at least 500  
• Only gas-heated RTUs are eligible; gas heating must be provided by participating utility  
• Existing system has a nominal cooling capacity of 5 tons or greater  
• Existing system has a single speed supply fan or motor not equipped with variable frequency drive (VFD)  
• Existing systems equipped with a CO2 sensor for DCV are not eligible  
• Installed equipment controls listed on BPA qualifying product list  
• Installed equipment has controller with digital, integrated economizer with either differential dry-bulb or differential enthalpy with fixed dry-bulb high-limit shutoff  
• Installed equipment has controller with DCV with proportional control based on CO2 sensor reading | $50 per ton | | | |
| | Annual operating hours: | | | | |
| **Infrared Radiant Heater** | • Natural gas-fired, low intensity, non-condensing and positive pressure system  
• Indoor area use only, no greater than 20,000 square feet | | **Non-Modulating** | $1.25 per kBtu/h input | - |
| | | | **Modulating** | $2.25 per kBtu/h input | - |
| **Commercial Condensing Tankless Water Heater** | • Gas-condensing, storage-type water heater with integral tank volume at least 10 gallons  
• Input capacity greater than 75 kBtu/h  
• Minimum 94% thermal efficiency or recovery efficiency  
• All building types eligible excluding offices less than 5,500 sq ft and commercial gyms without shower facilities  
• Additional storage-only tanks may be present | $3 per kBtu/h input | | | |
| **Commercial Condensing Tank Water Heater < 200 kBtu/h input** | • Gas-condensing units must function as central source for domestic hot water (DHW) heating  
• Water Heater Uniform Energy Factor (UEF) must be at least 0.94  
• Input must be less than 200 kBtu/h per water heater  
• Additional hot water storage tanks cannot be added  
• Approved models must be found here: www.ahridirectory.org | | | | |
| | Is there an existing water storage tank attached? | | | | |
| | • Yes  
• No | If yes, what is the capacity? | | | |
| | Installed before September 1, 2023 | $165 each | | | |
| | Installed on or after September 1, 2023 | $145 each | | | |
| **Commercial Condensing Tankless Water Heater/Boiler ≥ 200 kBtu/h input** | • Gas-condensing domestic hot water (DHW) must not be used for space heating and must serve a central water heating system  
• Integral tank volume less than 10 gallons  
• Minimum 94% thermal efficiency (TE)  
• Input of at least 200 kBtu/h per water heater  
• All building types eligible excluding sites less than 5,500 sq ft and commercial gyms without shower facilities  
• Approved models must be found here: www.ahridirectory.org | $1.40 per kBtu/h input | | | |
| **Commercial Condensing Gas Furnace** | • Must be primary heating source for the space  
• Input capacity less than 225,000 Btu/h  
• Minimum 95% Annual fuel utilization efficiency (AFUE)  
• Must have either multispeed or variable speed electronically commutated motor (ECM) supply fan | $7.00 per kBtu/h input | | | |

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* BPA qualifying product list: [https://bpagov.speringeopowered.com/wp-content/uploads/2022/02/Advanced-Rooftop-Unit-Control-Qualified-Products-List.pdf](https://bpagov.speringeopowered.com/wp-content/uploads/2022/02/Advanced-Rooftop-Unit-Control-Qualified-Products-List.pdf)

Form 120P-WA-EB v2023.3 230912 - Page 1 of 3

Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
### HVAC and Water Heating continued

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>DESCRIPTION/ REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| Commercial Condensing HVAC Boiler | • Minimum 94% efficiency (either AFUE or thermal efficiency)  
• Must have 5-to-1 turndown ratio or greater  
• Redundant, lagging or backup boilers do not qualify  
• Boilers used for DHW or pool heating do not qualify  
• Boilers, also known as “heat adders,” serving the water loops in water-source heat pump systems do not qualify  
• Design return temperature must be appropriate to condensing functionality  
• Cannot be combined with the Modulating Boiler Burner measure | $6.50 per kBtu/h input | | | |
| Modulating Boiler Burner | • Installed on a natural gas-fired boiler that is used for hydronic heating (HVAC)  
• Boilers used for process heating, DHW or pool heat are ineligible  
• Must have 5-to-1 turndown ratio or higher  
• Must replace a dual stage burner or an on-off burner  
• Cannot be combined with the Commercial Condensing HVAC Boiler measure | $5 per kBtu/h input | | | |
| **BONUS INCENTIVE - Limited Time Offer** | Installed between January 1 - December 1, 2023  
Submit incentive application within 90 days of installation – but no later than December 1, 2023 | Bonus incentive: $5 per kBtu/h input | | | |
| **Steam Trap** | • Must replace or repair a failed, open existing steam trap  
• Must be installed on a gas-fired steam boiler system served by NW Natural  
• All steam traps in the system must be tested for failure status prior to replacement or repair  
• All systems must be no greater than 50 psig  
Psig: ______ Trap Size: ______ Occupied 24/7: □ | | | | |
| | | Replaced steam traps, installed before July 1, 2023 | $300 each | | |
| | | Replaced or Repaired steam traps, installed on or after July 1, 2023 | $350 each | | |
| **Replaced Steam Traps: BONUS INCENTIVE - Limited Time Offer** | Installed between September 1, 2023 – December 15, 2023  
Submit incentive application within 90 days of installation - but no later than December 15, 2023 | Bonus Incentive: $150 each | | | |
| **Repaired Steam Traps: BONUS INCENTIVE - Limited Time Offer** | Installed between September 1, 2023 – December 15, 2023  
Submit incentive application within 90 days of installation - but no later than December 15, 2023 | Bonus Incentive: $50 each | | | |
| **Steam Trap - Dry Cleaners** | • Must replace steam trap(s). Existing equipment may be operating or failed  
• Steam trap repairs are not eligible  
• Must be installed on a gas-fired steam boiler system served by participating gas utility  
• Dry cleaner properties must provide details of last steam trap replacement and previous incentives received for steam trap replacement  
Psig: ______ Trap Size: ______ | | | | |
| | | Installed before July 1, 2023 | $300 each | | |
| | | Installed on or after July 1, 2023 | $350 each | | |
## HVAC and Water Heating continued

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>DESCRIPTION/ REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| Commercial Smart Thermostat | • Thermostats must control a single-zone HVAC system with dedicated supply fan  
• Lodging sites, spaces with 24/7 operation, and semi-conditioned spaces are not eligible  
• Multiple HVAC systems serving a large open space (retail, grocery, etc.) are eligible if each system has a dedicated controlling thermostat  
• If a site has existing heating systems with demand-controlled ventilation or advanced rooftop controls, thermostat installers must not disable these systems  
• A list of qualifying thermostats can be found at: [https://www.bpa.gov/-/media/Aep/energy-efficiency/document-library/connected-thermostat-qualified-products-list.pdf](https://www.bpa.gov/-/media/Aep/energy-efficiency/document-library/connected-thermostat-qualified-products-list.pdf). Other thermostats may qualify, check with the program for additional requirements  
Installation requirements:  
• If two or more HVAC systems serve the same open space, temperature setpoints, schedules and dead-bands must match  
• Temperature setback in heating mode must be at least 10°F below the occupied heating setpoint  
• Temperature setback in cooling mode must be at least 5°F above the occupied cooling setpoint  
• Fan schedule set to 'auto' mode during unoccupied hours  
• Manual setpoint override must be limited to two hours or less  
• Heat pump with backup resistance heat must enable lock-out with appropriate temperature set-points  
• For Commercial Smart Thermostats at grocery sites, see Grocery section | $500 each |

How is your site heated?  
- ○ Heat Pump  
- ○ Electric Resistance  
- ○ Gas heat

Is there cooling onsite?  
- ○ Yes  
- ○ No

### TOTALS FOR HVAC AND WATER HEATING

<table>
<thead>
<tr>
<th>TOTAL INCENTIVES</th>
<th>TOTAL INSTALLED COST</th>
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<tbody>
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</tbody>
</table>

Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
### Lodging and Foodservice

**Commercial Swimming Pool Heater**

- Must be a replacement, gas-fired pool heater. Heater must not have a continuously burning pilot light.
- Maximum 400 kBTU/h capacity per heater, not to exceed a total of 1,000 kBTU/h for all heaters combined.
- Minimum 94% thermal efficiency for condensing heaters, minimum 84% efficiency for non-condensing heaters.
- Site must receive gas from NW Natural.
- Covered and not covered pools both qualify. Eligible pool covers include solid track, bubble type, or foam type with storage reels.
- Pool must meet minimum area requirements as listed in the table to the right.

**Minimum Pool Area Requirements:**

<table>
<thead>
<tr>
<th>Covered Pool</th>
<th>Heater Type</th>
<th>Pool Location</th>
<th>Minimum Required Pool Sq Ft</th>
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</thead>
<tbody>
<tr>
<td>No</td>
<td>Condensing</td>
<td>Indoor</td>
<td>1275</td>
</tr>
<tr>
<td>Yes</td>
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<td>Indoor</td>
<td>700</td>
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<tr>
<td>No</td>
<td>Non-Condensing</td>
<td>Indoor or Outdoor</td>
<td>1275</td>
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<tr>
<td>Yes</td>
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<td>Indoor</td>
<td>2150</td>
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<tr>
<td>Yes</td>
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<td>Outdoor</td>
<td>500</td>
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**Equipment Incentives**

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
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</thead>
<tbody>
<tr>
<td>Commercial Swimming Pool Heater</td>
<td>Number of heaters serving pool:</td>
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<tr>
<td>Pool Location:</td>
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</tr>
<tr>
<td></td>
<td>O Outdoor</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pool Cover:</td>
<td>O Covered with Existing Cover</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>O Not Covered</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Non-condensing Heater, Covered</td>
<td>$0.90 per sq ft of area served by heater</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Non-condensing Heater, Not Covered</td>
<td>$1.00 per sq ft of area served by heater</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Condensing Heater, Covered</td>
<td>$3.00 per sq ft of area served by heater</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Condensing Heater, Not Covered</td>
<td>$5.00 per sq ft of area served by heater</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| **Commercial Pool Cover**          | Pool must be heated. Pool must not have had a pre-existing cover within 6 months of pool cover installation.
|                                    | Covers installed at residential pools do not qualify. Eligible sites include commercial pools within lodging, fitness centers and municipal centers.
|                                    | Cover must be specifically designed for swimming pools, cover entire pool surface area and utilize a storage reel.
|                                    | Liquid evaporation suppressants, solar disks and mesh covers are ineligible.
|                                    | Pool heating fuel must be provided by NW Natural.
| Pool Location:                     | O Indoor                                                                 |                    |          |                 |                |
|                                    | O Outdoor                                                                |                    |          |                 |                |
| Pool Heater Type:                  | O Non-Condensing Gas Heater                                               |                    |          |                 |                |
|                                    | O Condensing Gas Heater                                                   |                    |          |                 |                |
|                                    | $2 per sq ft of pool surface area                                         |                    |          |                 |                |

**Commercial Vent Hood Retrofit with Demand Controlled Ventilation**

- Motor speeds must be controlled by a programmable controller, with scheduling, occupancy sensing, and heat sensing capabilities.
- Variable speed control must be installed on both the make-up air unit motor and the hood exhaust motor.
- Make-up-air must be tempered.
- Total controlled motor horsepower must be greater or equal to 1.0 hp and cannot exceed total existing horsepower of make-up air unit and exhaust fan motor.
- Gas-heated spaces.

**BONUS INCENTIVE - Limited Time Offer**

- Installed between September 1, 2023 - December 15, 2023.
- Submit incentive application within 90 days of installation - but no later than December 15, 2023.

**Bonus Incentive:**

$750 per controlled motor hp.

---

Measure and incentives subject to change. Do not use this form for work completed after December 31, 2023.
### Lodging and Foodservice continued

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| ENERGY STAR® Commercial Laundry Washer, Common Areas | • Modified Energy Factor (MEF) at least 2.2, Integrated Water Factor (IWF) 4.4 or lower  
• Gas water heating or Gas dryer, gas service provided by NW Natural  
• Leased equipment must be new | $65 each | | | |
| Gas-fired Automatic Conveyor Broiler | • Automatic conveyor with catalyst  
• Input rate below 80 kBtu/h or dual stage or modulating gas valve with a capability of throttling the input rate below 80 kBtu/h  
• Installed under a Type I Vent Hood (used for appliances that produce grease and smoke) |  
• Total conveyor belt width less than 20 inches: $2,000 each | | | |
|  |  
• Total conveyor belt width 20 to 26 inches: $2,500 each | | | |
|  |  
• Total conveyor belt width greater than 26 inches: $3,000 each | | | |
| BONUS INCENTIVE - Limited Time Offer | • Installed between September 1, 2023 - December 15, 2023  
• Submit incentive application within 90 days of installation - but no later than December 15, 2023 | Bonus Incentive: $500 each | | | |
| Gas Convection Oven | • ENERGY STAR 3.0  
• Full size which accommodates full sheet, minimum 18” x 26” x 1” | $315 each | | | |
| Gas Combination Oven | • ENERGY STAR 3.0 | $750 each | | | |
| Gas Single Rack Oven | • ENERGY STAR  
• Removable single rack which accommodates full sheet, minimum 18” x 26” x 1” | $1,500 each | | | |
| Gas Double Rack Oven | • ENERGY STAR 3.0  
• One removable double rack or two removable single racks to accommodate two full sheets per level, each pan a minimum of 18” x 26” x 1” | $1,750 each | | | |
| BONUS INCENTIVE - Limited Time Offer | • Installed between September 1, 2023 - December 15, 2023  
• Submit incentive application within 90 days of installation - but no later than December 15, 2023 | Bonus Incentive: $250 each | | | |
| Pre-Rinse Spray Valve | • Minimum spray force of 4.0 ounces-force; if spray force cannot be determined from spec sheet, refer to Watersense list\(^3\)  
• Installed equipment has rated flow rate of 0.61-1.00 gallons per minute (GPM)  
• Water heating must be provided by NW Natural | $30 each | | | |
| Gas Steam Cooker | • Cooking energy efficiency at least 43%  
• Idle Rate no greater than 2,770 BTU/hr | $2,000 each | | | |
| BONUS INCENTIVE - Limited Time Offer | • Installed between September 1, 2023 - December 15, 2023  
• Submit incentive application within 90 days of installation - but no later than December 15, 2023 | Bonus incentive: $1,400 each | | | |

\(^3\) Watersense list: [https://www.epa.gov/watersense/pre-rinse-spray-valves](https://www.epa.gov/watersense/pre-rinse-spray-valves)

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**TOTALS FOR LODGING AND FOODSERVICE**

<table>
<thead>
<tr>
<th></th>
<th>TOTAL INCENTIVES</th>
<th>TOTAL INSTALLED COST</th>
</tr>
</thead>
</table>

Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
### Grocery

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Horizontal hinges □ OR Vertical hinges □</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Medium Temperature</strong></td>
<td>$300 per linear ft of door</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>BONUS INCENTIVE - Limited Time Offer</strong></td>
<td>Installed between September 1, 2023 – December 15, 2023</td>
<td>Bonus Incentive:</td>
<td>$50 per linear ft of door</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Low Temperature</strong></td>
<td>$100 per linear ft of door</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>BONUS INCENTIVE - Limited Time Offer</strong></td>
<td>Installed between September 1, 2023 – December 15, 2023</td>
<td>Bonus Incentive:</td>
<td>$100 per linear ft of door</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>New Cooler Cases with Doors</strong></td>
<td>New remote medium temperature display cases with doors when additional cases are added or existing cases are replaced</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Self-contained condensing unit display cases are not eligible</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Refurbished cases are not eligible</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Eligible only for convenience, grocery stores and big box retail with grocery section</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gas-heated spaces</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Stores with less than 14,000 sq ft</td>
<td>$35 per linear ft of door</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Stores between 14,000 sq feet and 75,000 sq ft</td>
<td>$35 per linear ft of door</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Stores with at least 75,000 sq ft</td>
<td>$35 per linear ft of door</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Retrofit Doors on Freezers or Refrigerated Cases**

- Gas-heated spaces
- Retrofit doors on existing open freezers or refrigerated cases
- Self-contained refrigeration cases (integrated condensing units) are ineligible
- Low temperature is at or below 0°F. Medium temperature is between 1°F and 35°F

**Retrofit Doors on Freezers or Refrigerated Cases**

- Horizontal hinges □ OR Vertical hinges □

**BONUS INCENTIVE - Limited Time Offer**

- Installed between September 1, 2023 – December 15, 2023
- Submit incentive application within 90 days of installation - but no later than December 15, 2023
- Bonus Incentive: $50 per linear ft of door

**BONUS INCENTIVE - Limited Time Offer**

- Installed between September 1, 2023 – December 15, 2023
- Submit incentive application within 90 days of installation - but no later than December 15, 2023
- Bonus Incentive: $100 per linear ft of door

---

**Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.**
## Grocery

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| Commercial Smart Thermostat - Grocery Sites | - Thermostats must control a single-zone HVAC system with dedicated supply fan  
- Lodging sites, spaces with 24/7 operation, and semi-conditioned spaces are not eligible  
- Multiple HVAC systems serving a large open space (retail, grocery, etc.) are eligible if each system has a dedicated controlling thermostat  
- If a site has existing heating systems with demand-controlled ventilation or advanced rooftop controls, thermostat installers must not disable these systems  
- A list of qualifying thermostats can be found at: [https://www.bpa.gov/-/media/Aep/energy-efficiency/document-library/connected-thermostat-qualified-products-list.pdf](https://www.bpa.gov/-/media/Aep/energy-efficiency/document-library/connected-thermostat-qualified-products-list.pdf). Other thermostats may qualify, check with the program for additional requirements | $500 each | 1 | $500 | |

### Installation requirements:
- If two or more HVAC systems serve the same open space, temperature setpoints, schedules and dead-bands must match  
- Temperature setback in heating mode must be at least 10°F below the occupied heating setpoint  
- Temperature setback in cooling mode must be at least 5°F above the occupied cooling setpoint  
- Fan schedule set to ‘auto’ mode during unoccupied hours  
- Manual setpoint override must be limited to two hours or less  
- Heat pump with backup resistance heat must enable lock-out with appropriate temperature set-points  
- For Commercial Smart Thermostats at other sites, see HVAC and Water heating

<table>
<thead>
<tr>
<th>How is your site heated?</th>
<th>☐ Gas</th>
<th>☐ Electric</th>
</tr>
</thead>
<tbody>
<tr>
<td>Is there cooling onsite?</td>
<td>☐ Yes</td>
<td>☐ No</td>
</tr>
</tbody>
</table>

### Totals for Grocery

<table>
<thead>
<tr>
<th>TOTAL INCENTIVES</th>
<th>TOTAL INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Insulation

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
</table>
| Attic Insulation, R-9 or less to R-25 | • Must be installed in areas of the building envelope that separate conditioned space and unconditioned space. Insulation installed between conditioned spaces is ineligible.  
• Damaged or missing insulation must be prequalified and documented by the installation contractor  
• Insulate to at least R-25 efficiency rating or fill cavity  
• Must be installed in gas-heated spaces | $0.60 per sq ft | | | |
| Roof Insulation, R-0 to R-15 | • Must be installed in areas of the building envelope that separate conditioned space and unconditioned space. Insulation installed between conditioned spaces is ineligible.  
• No existing insulation, unless existing is damaged or missing  
• Damaged or missing insulation must be prequalified and documented by the installation contractor  
• Insulate to at least R-15 efficiency rating or fill cavity below R-15  
• Must be installed in gas-heated spaces | $0.30 per sq ft | | | |
| Roof Insulation, R-0 to R-30 | • Must be installed in areas of the building envelope that separate conditioned space and unconditioned space. Insulation installed between conditioned spaces is ineligible.  
• No existing insulation, unless existing is damaged or missing  
• Damaged or missing insulation must be prequalified and documented by the installation contractor  
• Insulate to at least R-30 efficiency rating or fill cavity above R-15  
• Must be installed in gas-heated spaces | $0.50 per sq ft | | | |
| Wall Insulation, R-6 or less to R-20 | • Must be installed in areas of the building envelope that separate conditioned space and unconditioned space. Insulation installed between conditioned spaces is ineligible.  
• Damaged or missing insulation must be prequalified and documented by the installation contractor  
• Insulate to at least R-20 efficiency rating or fill cavity  
• Must be installed in gas-heated spaces | $0.60 per sq ft | | | |

#### BONUS INCENTIVE - Limited Time Offer
- **Installed between January 1 - December 1, 2023**
- **Submit incentive application within 90 days of installation – but no later than December 15, 2023**

<table>
<thead>
<tr>
<th>Requirements</th>
<th>INCENTIVE</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Existing R-Value:</td>
<td>New R-Value:</td>
<td>Bonus Incentive:</td>
<td>$0.30 per sq ft</td>
<td></td>
</tr>
<tr>
<td>Installed between September 1 - December 15, 2023</td>
<td>Submit incentive application within 90 days of installation – but no later than December 15, 2023</td>
<td>Additional Bonus Incentive:</td>
<td>$0.85 per sq ft</td>
<td></td>
</tr>
<tr>
<td>Existing R-Value:</td>
<td>New R-Value:</td>
<td>Bonus Incentive:</td>
<td>$1.50 per sq ft</td>
<td></td>
</tr>
<tr>
<td>Installed between September 1, 2023 - December 15, 2023</td>
<td>Submit incentive application within 90 days of installation – but no later than December 15, 2023</td>
<td>Additional Bonus Incentive:</td>
<td>$0.85 per sq ft</td>
<td></td>
</tr>
</tbody>
</table>

**Note:** Measures and incentives subject to change. Do not use this form for work completed after December 31, 2023.
### Insulation continued

<table>
<thead>
<tr>
<th>EQUIPMENT</th>
<th>REQUIREMENTS</th>
<th>INCENTIVE PER UNIT</th>
<th>QUANTITY</th>
<th>INCENTIVE TOTAL</th>
<th>INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• No existing insulation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Jacketing that provides an appropriate level of protection for the insulation under the given environmental conditions to maintain the life of the insulation. This will commonly be All Service Jacketing (ASJ) or PVC in indoor applications and aluminum or stainless steel jacketing for outdoor projects.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Piping must be part of a system using natural gas</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Water heaters or boilers providing hot water or steam to uninsulated pipes must be natural gas-fired</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Pipe Insulation

<table>
<thead>
<tr>
<th>Fluid</th>
<th>Pipe Diameter</th>
<th>At least 1.5 inches</th>
<th>Less than 1.5 inches</th>
<th></th>
<th>$10 per linear ft</th>
<th></th>
<th>$</th>
<th>-</th>
<th>$</th>
<th>-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Hot Water</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$8 per linear ft</td>
<td></td>
<td>$</td>
<td>-</td>
<td>$</td>
<td>-</td>
</tr>
<tr>
<td>Heating Hot Water</td>
<td></td>
<td>1.5 Inches</td>
<td>2.0 Inches</td>
<td></td>
<td>$15 per linear ft</td>
<td></td>
<td>$</td>
<td>-</td>
<td>$</td>
<td>-</td>
</tr>
<tr>
<td>Low Pressure</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$10 per linear ft</td>
<td></td>
<td>$</td>
<td>-</td>
<td>$</td>
<td>-</td>
</tr>
<tr>
<td>Medium Pressure</td>
<td></td>
<td>2.0 Inches</td>
<td>2.5 Inches</td>
<td></td>
<td>$15 per linear ft</td>
<td></td>
<td>$</td>
<td>-</td>
<td>$</td>
<td>-</td>
</tr>
</tbody>
</table>

**BONUS INCENTIVE - Limited Time Offer**

- Installed between September 1, 2023 - December 15, 2023
- Submit incentive application within 90 days of installation – but no later than December 15, 2023

<table>
<thead>
<tr>
<th>Piping</th>
<th>INCENTIVES</th>
<th>TOTAL INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Piping serving domestic hot water</td>
<td>$10 per linear ft</td>
<td></td>
</tr>
<tr>
<td>Piping serving medium pressure steam (15-200 psig)</td>
<td>$10 per linear ft</td>
<td></td>
</tr>
<tr>
<td>Piping serving heating hot water</td>
<td>$10 per linear ft</td>
<td></td>
</tr>
<tr>
<td>Piping serving low pressure steam (&lt; 15 psig)</td>
<td>$10 per linear ft</td>
<td></td>
</tr>
</tbody>
</table>

**TOTALS FOR INSULATION**

<table>
<thead>
<tr>
<th></th>
<th>TOTAL INCENTIVES</th>
<th>TOTAL INSTALLED COST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
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</tbody>
</table>