

NEWS

For Immediate Release

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Energy Trust to launch competitive selection for industry and agriculture program delivery contract

Bidders will be required to integrate contracting diversity

PORTLAND, Ore. — October 21, 2021 — Energy Trust of Oregon plans to release a request for proposals (RFP) for delivery of its Production Efficiency program, which serves manufacturers and agricultural operations of all types and sizes.

The RFP will be posted in March 2022, at www.energytrust.org/rfp. Work under the new contract will begin on January 1, 2023, with transition work beginning in fall 2022.

Two webinars will be held in advance of the RFP release. In the first, on December 1, 2021, Energy Trust will introduce potential bidders to Energy Trust and the Production Efficiency program. In the second, on December 9, 2021, Energy Trust will facilitate networking between firms interested in teaming on proposals. After these events, Energy Trust will publish a list of firms that have expressed interest in teaming at www.energytrust.org/rfp. Please hold all questions about the RFP until the comment period following the RFP release.

Through a competitive process, Energy Trust will execute a contract(s) for management and delivery of industry and agriculture offers throughout Oregon. Energy Trust will negotiate with the selected contractor(s) for a three-year contract with two optional one-year extensions. The program delivery portion of the contract(s) will include customer and contractor outreach; operations, processing and reporting; program management; and technical/engineering support.

One goal of this RFP is to increase diversity within the implementation team. Energy Trust will require a minimum of 20% of the value of the contract (not including incentive budgets) to be delivered by minority-owned, women-owned, emerging small and service-disabled veteran-owned firms certified by Oregon's Certification Office for Business Inclusion and Diversity (COBID), unless the primary respondent is COBID-certified. Firms submitting proposals must demonstrate experience in designing equitable and inclusive programs and encouraging a diverse, equitable, and inclusive workplace and business environment.

Energy Trust offers technical services and cash incentives for industrial and agricultural customers making energy efficient upgrades to buildings and equipment. Production Efficiency served 1,020 sites and provided \$23.3 million in incentives to customers in 2020. By working with Energy Trust, these sites saved more than 16.9 average megawatts of electricity and more than 2.4 million therms of natural gas in 2020. Overall, industrial, agricultural and other customers who worked with Energy Trust in 2020 saved energy equivalent to keeping 270,000 tons of carbon out of the atmosphere.

Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers benefit from saving energy and generating renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General

Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista save \$3.4 billion on energy bills. Our work helps keep energy costs as low as possible, creates jobs and builds a sustainable energy future. Learn more at www.energytrust.org or call 1-866-368-7878.

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