

# NEWS

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For Immediate Release  
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## Energy Trust awards Residential program management and delivery contracts following competitive selection process

Portland, Ore.—September 12, 2022—Energy Trust of Oregon’s board of directors has authorized staff to enter into contracts with CLEAResult Consulting, Inc. (CLEAResult), Austin, Texas, and TRC Companies, Inc. (TRC), Windsor, Conn., to deliver energy efficiency services to residential utility customers in Energy Trust’s Oregon and Southwest Washington service areas. The decision includes a program management contract awarded to CLEAResult to manage all aspects of Energy Trust’s Home Energy Retrofit program and two program delivery contracts awarded to CLEAResult and TRC Companies to deliver Energy Trust’s Midstream and Online Offers program and EPS New Construction program, respectively. The new contracts will take effect on January 1, 2023.

Together with CLEAResult and TRC, Energy Trust will continue serving residential customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista through its Residential program, which provides services and incentives to help residential customers make energy efficient improvements to their homes. By working with Energy Trust in 2021, residential customers at 33,200 sites received nearly \$30.6 million in incentives and saved nearly 8.7 average megawatts of electricity and 2.7 million therms of natural gas—equivalent to powering 7,500 homes and heating 5,300.

CLEAResult and TRC bring experienced teams with strong track records of meeting and exceeding energy efficiency goals while remaining within cost expectations. They also bring a new implementation team of subcontractors, including 12 firms certified by Oregon’s [Certification Office for Business Inclusion and Diversity](#) (COBID) as minority owned, women owned, service-disabled veteran owned or emerging small businesses, which supports Energy Trust’s supplier diversity initiative and builds their capacity to compete in future bids. The new implementation team will help expand opportunities for customers through innovative approaches to delivering cost-effective energy savings and a commitment to diversity, equity and inclusion. More than 20% of the value of the contract will be delivered through minority-owned, women-owned, emerging small and service-disabled veteran-owned firms.

Contract negotiations will result in a program management contract and two program delivery contracts with a two-year term, beginning January 1, 2023, with the potential for three one-year extensions recommended upon satisfaction of performance metrics. It is Energy Trust board policy and national best practice to periodically bid out contracts to ensure value for utility customers.

Separate contracts will be negotiated for the transition period beginning on September 15, 2022, to ensure a seamless experience for utility customers and trade ally contractors. Energy Trust estimates a 2023 contract budget of approximately \$11 million for program management of the Home Energy Retrofit Program. Energy Trust estimates a 2023 contract budget of

approximately \$3.3 million for the program delivery of the EPS New Construction program and approximately \$1.5 million for the program delivery of the Midstream and Online Offers program.

Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers and communities save energy and benefit from renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista save \$5.3 billion on energy bills while avoiding 19.6 million metric tons of carbon dioxide, the equivalent of removing more than 4.5 million cars for the road for a year. Our work helps keep energy costs as low as possible, creates jobs, supports resilient communities and helps ensure a more sustainable energy future. Learn more at [www.energytrust.org](http://www.energytrust.org) or call 1-866-368-7878.

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