

NEWS

For Immediate Release
Abby Spegman
503-548-1597

abby.spegman@energytrust.org

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Energy Trust awards industry and agriculture program management contract following competitive selection process

New contract will take effect January 1, 2023

Portland, Ore. — October 13, 2022 — Energy Trust of Oregon's board of directors has authorized staff to enter into a program management contract with Energy 350, Inc., Portland, Ore., to deliver energy efficiency services for industrial and agricultural utility customers in Energy Trust's service area in Oregon. The new program management contract will take effect on January 1, 2023.

Together with Energy 350, Energy Trust will continue serving Oregon industrial and agricultural customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista through its Production Efficiency program, which provides services and incentives to help industrial and agricultural businesses upgrade to energy-efficient equipment and processes.

This selection brings a substantial change to Energy Trust's Production Efficiency delivery model, which currently relies on multiple program delivery contractors. Under the new structure, Energy 350 will act as a program management contractor, providing all aspects of the Production Efficiency program. This will streamline participation for customers and reduce delivery costs.

Energy 350 will bring an experienced team with a strong track record of meeting and exceeding energy efficiency goals. It will expand opportunities for customers through innovative approaches to delivering cost-effective energy savings and a commitment to diversity, equity, and inclusion. Thirty percent of the value of the contract will be delivered through minority-owned, women-owned, emerging small and service-disabled veteran-owned firms certified by the State of Oregon [Certification Office for Business Inclusion and Diversity](#) (COBID).

Contract negotiations will result in a program management contract with a two-year term, beginning January 1, 2023, with the potential for three one-year extensions recommended upon satisfaction of performance metrics. It is Energy Trust board policy and national best practice to periodically bid out contracts to ensure value for utility customers.

A separate contract was negotiated for the transition period that started in September to ensure a seamless experience for utility customers, vendors and trade ally contractors. Energy Trust estimates an annual contract budget of approximately \$13.4 million distributed across customer and contractor outreach; operations, processing and reporting; program management; technical/engineering support and program marketing.

By working with Energy Trust in 2021, industrial and agricultural customers at 700 sites received more than \$20.3 million in incentives and saved more than 15 average megawatts of electricity and 1.3 million therms of natural gas.

Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers and communities save energy and benefit from renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista save \$5.3 billion on energy bills while avoiding 22.3 million metric tons of carbon dioxide, the equivalent of removing 5 million cars from the road for a year. Our work helps keep energy costs as low as possible, creates jobs, supports resilient communities and helps ensure a more sustainable energy future. Learn more at www.energytrust.org or call 1-866-368-7878.

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