

Energy Trust of Oregon  
2022 Forecast Summary of Expenditures and Energy Savings and Generation

Program	Budget (\$M)					Electric		Gas	
	Electric	Gas	Transport	Contracts/Grants	Total	Electric Savings Goal (aMW)	Levelized Cost per kWh	Annual Therms	Levelized Cost per Therm
Existing Buildings with MF	\$ 39.3	\$ 11.6	\$ -	\$ -	\$ 50.9	10.7	\$ 0.045	1,788,211	\$ 0.667
New Buildings	\$ 13.8	\$ 1.8	\$ -	\$ -	\$ 15.6	3.6	\$ 0.041	373,840	\$ 0.430
NEEA Commercial	\$ 2.5	\$ 1.1	\$ -	\$ -	\$ 3.7	1.4	\$ 0.034	167,871	\$ 1.164
Commercial Sector	\$ 55.6	\$ 14.6	\$ -	\$ -	\$ 70.2	15.7	\$ 0.043	2,329,922	\$ 0.640
Industry and Agriculture	\$ 32.8	\$ 3.5	\$ -	\$ -	\$ 36.4	18.4	\$ 0.021	1,240,707	\$ 0.317
NEEA - Industrial	\$ 0.0	\$ -	\$ -	\$ -	\$ 0.0	0.7	\$ 0.001	-	
Industry and Agriculture Sector	\$ 32.9	\$ 3.5	\$ -	\$ -	\$ 36.4	19.2	\$ 0.021	1,240,707	\$ 0.317
Residential	\$ 33.3	\$ 18.2	\$ -	\$ -	\$ 51.5	6.4	\$ 0.056	2,340,848	\$ 0.506
NEEA Residential	\$ 4.3	\$ 0.4	\$ -	\$ -	\$ 4.6	3.7	\$ 0.014	-	
Residential Sector	\$ 37.5	\$ 18.5	\$ -	\$ -	\$ 56.1	10.1	\$ 0.042	2,340,848	\$ 0.516
<b>Oregon Efficiency Programs</b>	<b>\$ 126.0</b>	<b>\$ 36.7</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 162.7</b>	<b>45.0</b>	<b>\$ 0.033</b>	<b>5,911,477</b>	<b>\$ 0.505</b>
Solar	\$ 15.6	\$ -	\$ -	\$ -	\$ 15.6	6.1	\$ 0.023	-	
Other Renewables	\$ 5.3	\$ -	\$ -	\$ -	\$ 5.3	0.1		-	
<b>Renewables Programs</b>	<b>\$ 21.0</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 21.0</b>	<b>6.2</b>	<b>\$ 0.031</b>	<b>-</b>	
Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.6	-		296,161	\$ 0.448
NEEA Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.6	-		129,687	\$ 0.799
NEEA Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
<b>Washington Programs</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3.2</b>	<b>0.0</b>		<b>425,848</b>	<b>\$ 0.571</b>
Community Solar	\$ -	\$ -	\$ -	\$ 0.4	\$ 0.4				
PGE Smart Battery	\$ -	\$ -	\$ -	\$ 0.2	\$ 0.2				
LMI	\$ -	\$ -	\$ -	\$ -	\$ 0.0				
NWN Geo TLM Phase 3	\$ -	\$ -	\$ -	\$ 0.2	\$ 0.2				
NREL Program	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1				
SALMON Program	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
FEMA Program	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
PGE Inverter	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
ODOE Cooling	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1				
FlexFeeder	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
Development	\$ -	\$ -	\$ -	\$ -	\$ 0.0				
<b>Total Company</b>	<b>\$ 147.0</b>	<b>\$ 36.7</b>	<b>\$ -</b>	<b>\$ 1.1</b>	<b>\$ 188.0</b>				

Oregon OPUC Efficiency Funders									Oregon OPUC Renewables			Other Funding Sources																
	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	Total Oregon OPUC Efficiency	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Developm ent	Investments / Contingency	TOTAL
Net Assets Beginning of Year	20,494,453	7,177,344	1,606,503	1,054,572	2,789,024	297,798	-	33,419,694	13,669,114	5,838,301	19,507,415	-	-	-	544,288	(1,274)	108,524	21,942	95,482	-	-	-	-	-	-	404,946	10,282,803	64,383,820
Revenue	85,779,472	57,958,464	5,510,529	27,630,384	4,301,403	4,943,291	-	186,123,544	9,901,904	6,725,064	16,626,968	-	-	-	3,150,873	1,963	490,309	213,658	429,464	73,000	15,888	-	27,296	150,000	33,782	-	311,376	207,648,120
Incentives	37,224,768	22,773,234	3,011,655	12,005,771	1,450,088	1,109,053	-	77,574,571	9,996,661	4,026,828	14,023,489	-	-	-	1,794,988	-	-	89,000	57,165	-	-	-	-	-	-	-	93,539,213	
Program Delivery Contractors	27,428,006	17,604,615	1,427,458	9,308,351	1,278,973	897,750	-	57,945,154	571,447	282,925	854,372	-	-	-	732,147	-	-	26,400	71,330	-	-	-	-	60,000	-	-	59,689,403	
Expenditures	77,622,803	48,370,354	5,319,003	25,762,278	3,245,192	2,397,365	-	162,716,995	14,865,236	6,109,709	20,974,945	-	-	-	3,194,246	2,957	364,015	224,767	205,962	119,226	47,481	4,058	13,631	104,044	6,357	37,216	188,015,898	
Operating Net Income	8,156,669	9,588,111	191,526	1,868,106	1,056,211	2,545,926	-	23,406,549	(4,963,332)	615,355	(4,347,977)	-	-	-	(43,373)	(994)	126,294	(11,109)	223,502	(46,226)	(31,592)	(4,058)	13,665	45,956	27,425	(37,216)	311,376	19,632,222
Interest Income Distribution	103,335	50,343	7,158	8,363	13,949	6,605	-	189,754	47,046	25,845	72,892	-	-	-	2,198	(7)	722	69	871	(97)	(66)	(9)	29	97	58	1,625	(268,134)	-
Transfer Between FS																												
Net Assets	28,754,457	16,815,798	1,805,187	2,931,041	3,859,185	2,850,330	-	57,015,997	8,752,828	6,479,502	15,232,330	-	-	-	503,112	(2,276)	235,540	10,902	319,856	(46,323)	(31,659)	(4,066)	13,694	46,053	27,483	369,354	10,326,045	84,016,042
less:Renewables Dedicated									-	-	-																	
Renewables funds yet to be dedicated for future periods									8,752,828	6,479,502	15,232,330																	

	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	Total Oregon OPUC Efficiency	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Developm ent	Investments / Contingency	TOTAL
Reportable Energy	248,419,818	145,620,238	1,471,786	3,569,199	512,545	357,947			33,974,407	20,613,901	54,588,308				425,848													

All

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	OPUC Renewables	Washington	Contracts/Grants	Development	Total Company
Incentives	7,081,532	22,401,363		20,257,433		27,834,243		77,574,571	14,023,489	1,794,988	146,165		93,539,213
Program Delivery Contractors	6,028,459	19,616,556	3,399,256	10,246,363	7,063	14,363,548	4,283,909	57,945,154	854,372	732,147	157,730		59,689,403
Employee Salaries & Fringe Benefits	1,417,306	4,359,024	167,781	3,509,571	17,912	4,580,292	213,162	14,265,048	2,965,830	423,996	491,419	37,216	18,183,509
Agency Contractor Services	102,063	480,164	9,901	306,976	886	403,456	12,562	1,316,007	405,836	16,360	84,136		1,822,339
Planning and Evaluation Services	344,578	1,449,845	8,327	332,484	5,716	1,145,713	11,051	3,297,714	114,569	24,731	213		3,437,226
Advertising and Marketing Services	249,036	949,311	26,608	666,660	260	1,141,989	33,552	3,067,416	489,870	23,280	22,934		3,603,500
Other Professional Services	226,707	974,980	16,175	559,645	1,490	1,296,034	20,527	3,095,560	1,407,637	69,345	117,416		4,689,958
Travel, Meetings, Trainings & Conferences	25,847	80,124	2,624	48,567	214	73,944	3,327	234,648	49,139	11,083	10,346		305,215
Dues, Licenses and Fees	20,912	113,365	2,958	35,900	887	50,162	3,814	227,998	33,342	53,844	581		315,766
Software and Hardware	35,554	121,621	3,670	97,527	36	185,008	4,627	448,042	376,272	10,590	16,739		851,643
Depreciation & Amortization	24,672	84,320	2,720	67,305	95	80,214	3,436	262,760	53,864	7,274	9,632		333,530
Office Rent and Equipment	80,417	275,645	9,428	219,538	1,051	265,279	11,982	863,340	180,805	23,840	32,161		1,100,146
Materials Postage and Telephone	8,443	36,689	1,102	31,370	56	27,850	1,393	106,902	18,173	2,512	2,863		130,450
Miscellaneous Expenses	1,130	3,723	234	2,731	5	3,718	295	11,836	1,747	254	163		14,000
Expenditures	15,646,656	50,946,728	3,650,782	36,382,069	35,672	51,451,449	4,603,638	162,716,995	20,974,945	3,194,246	1,092,496	37,216	188,015,898
Expenditure break down by function:													
Program Costs	14,720,070	47,929,693	3,434,584	34,227,544	33,560	48,404,525	4,331,013	153,080,989	19,732,821	3,005,085	1,028,030	37,216	176,884,141
Communications and Outreach	393,664	1,281,800	91,852	915,359	898	1,294,498	115,826	4,093,896	527,721	80,366	27,389	-	4,729,372
Management & General	532,922	1,735,236	124,345	1,239,166	1,215	1,752,426	156,799	5,542,109	714,403	108,795	37,077	-	6,402,385
Total Administrative	926,586	3,017,036	216,197	2,154,525	2,112	3,046,925	272,625	9,636,006	1,242,124	189,161	64,466	-	11,131,757
Expenditures	15,646,656	50,946,728	3,650,782	36,382,069	35,672	51,451,449	4,603,638	162,716,995	20,974,945	3,194,246	1,092,496	37,216	188,015,898

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	OPUC Renewables Division	Washington Programs	Contracts/Grants	Development	Total Company
Efficiency electric kWh savings	31,557,609	93,551,661	12,515,550	161,434,099	6,363,766	56,340,490	32,276,881	394,040,056					394,040,056
Efficiency gas therms savings	373,840	1,788,211	167,871	1,240,707	-	2,340,848	-	5,911,477		425,848			6,337,325
Renewables electric kWh generation									54,588,308				54,588,308

All

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Washington	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/Grants	Development	Total Company
Incentives	7,081,532	22,401,363		20,257,433		27,834,243		77,574,571	10,934,688	3,088,801	14,023,489	1,794,988				89,000	57,165						146,165		93,539,213
Program Delivery Contractors	6,028,459	19,616,556	3,399,256	10,246,363	7,063	14,363,548	4,283,809	57,945,154	854,372			732,147				26,400	71,330				60,000				59,689,403
Employee Salaries & Fringe Benefits	1,417,306	4,359,024		167,781	3,509,571	17,912	213,162	14,285,048	1,950,254	1,015,576	2,965,930	423,996	2,900	265,811	36,341	55,171	32,922	46,565	3,980	2,918	41,393	1,418	491,419	37,216	18,163,509
Agency Contractor Services	102,063	480,164	9,901	306,976	886	403,456	12,562	1,316,007	325,741	80,094	405,836		7	35,436	29,644	3,079	289	115	10	10,483	242	4,831	84,136		1,822,339
Planning and Evaluation Services	344,578	1,449,845	8,327	332,484	5,716	1,145,713	11,051	3,297,714	66,998	47,573	114,569	24,731	1	71	44	40	23	9	1	3	20	1	213		3,437,226
Advertising and Marketing Services	249,036	949,311	26,608	666,660	260	1,141,989	33,552	3,067,416	385,029	104,841	489,870	23,280	22	2,653	16,638	1,501	869	346	30	99	730	46	22,934		3,603,500
Other Professional Services	226,707	974,980	16,175	559,645	1,490	1,296,034	20,527	3,095,560	556,092	851,545	1,407,637	69,345	12	21,927	16,088	1,363	77,349	187	16	54	394	25	117,416		4,689,958
Travel, Meetings, Trainings & Conferences	25,847	80,124	2,624	48,567	214	73,944	3,327	234,648	33,416	15,723	49,139	11,083	2	2,519	208	303	7,202	31	3	9	65	4	10,346		305,215
Dues, Licenses and Fees	20,912	113,365	2,958	35,900	887	50,162	3,814	227,998	20,519	12,824	33,342	53,844	1	207	115	114	59	23	2	7	49	3	581		315,766
Software and Hardware	35,554	121,621	3,670	97,627	36	185,008	4,627	448,042	349,511	26,761	376,272	10,590	3	8,533	3,360	3,831	120	48	4	14	821	6	16,739		851,643
Depreciation & Amortization	24,672	84,320	2,720	67,305	95	80,214	3,436	262,760	35,598	18,266	53,864	7,274	2	5,768	1,061	2,591	86	34	3	10	72	5	9,632		333,530
Office Rent and Equipment	80,417	275,645	9,428	219,538	1,051	265,279	11,982	863,340	120,432	60,373	180,805	23,840	7	19,316	3,520	8,670	266	106	9	30	223	14	32,161		1,100,146
Materials Postage and Telephone	8,443	36,689	1,102	31,370	56	27,850	1,393	106,902	11,790	6,382	18,173	2,512	1	1,692	323	764	34	14	1	4	29	2	2,863		130,450
Miscellaneous Expenses	1,130	3,723	234	2,731	5	3,718	295	11,836	1,257	490	1,747	254	0	82	24	39	8	3	0	1	6	0	163		14,000
Expenditures	15,646,656	50,946,728	3,650,782	36,382,069	35,672	51,451,449	4,603,638	162,716,995	15,645,696	5,329,248	20,974,945	3,194,246	2,957	364,015	224,767	205,962	119,226	47,481	4,058	13,631	104,044	6,357	1,092,496	37,216	188,015,898
Expenditure break down by function:																									
Program Costs	14,720,070	47,929,693	3,434,584	34,227,544	33,560	48,404,525	4,331,013	153,080,989	14,719,167	5,013,653	19,732,821	3,005,085	2,782	342,458	211,456	193,765	112,165	44,669	3,818	12,824	98,113	5,981	1,028,030	37,216	176,884,141
Communications and Outreach	393,664	1,281,800	91,852	915,359	898	1,294,498	115,826	4,093,896	393,640	134,082	527,721	80,366	74	9,158	5,655	5,182	3,000	1,195	102	343	2,520	160	27,389	-	4,729,372
Management & General	532,922	1,735,236	124,345	1,239,166	1,215	1,752,426	156,799	5,542,109	532,889	181,513	714,403	108,795	101	12,398	7,656	7,015	4,061	1,617	138	464	3,411	217	37,077	-	6,402,385
Total Administrative	926,586	3,017,036	216,197	2,154,525	2,112	3,046,925	272,625	9,636,006	926,529	315,595	1,242,124	189,161	175	21,557	13,311	12,197	7,060	2,812	240	807	5,930	376	64,466	-	11,131,757
Expenditures	15,646,656	50,946,728	3,650,782	36,382,069	35,672	51,451,449	4,603,638	162,716,995	15,645,696	5,329,248	20,974,945	3,194,246	2,957	364,015	224,767	205,962	119,226	47,481	4,058	13,631	104,044	6,357	1,092,496	37,216	188,015,898

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Washington Programs	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/Grants	Development	Total Company
Efficiency electric kWh savings	31,557,609	93,551,661	12,515,550	161,434,099	6,363,766	56,340,490	32,276,881	394,040,056																	394,040,056
Efficiency gas therms savings	373,840	1,788,211	167,871	1,240,707	-	2,340,848	-	5,911,477				425,848													6,337,325
Renewables electric kWh generation									53,666,308	922,000	54,588,308														54,588,308

PGE

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	3,324,302	11,189,956		11,853,702		10,856,808		37,224,768	7,885,804	2,110,858	9,996,661	47,221,430
Program Delivery Contractors	2,846,988	10,381,721	1,328,937	5,079,256	4,026	5,531,386	2,255,692	27,428,006	571,447		571,447	27,999,453
Employee Salaries & Fringe Benefits	666,790	2,240,357	65,594	1,948,365	10,210	1,775,044	112,241	6,818,600	1,440,082	682,539	2,122,621	8,941,221
Agency Contractor Services	48,015	246,641	3,871	170,416	505	156,233	6,614	632,295	235,437	53,225	288,663	920,957
Planning and Evaluation Services	153,061	795,182	3,255	184,010	3,258	459,323	5,819	1,603,908	52,110	26,367	78,477	1,682,385
Advertising and Marketing Services	117,145	487,761	10,402	370,100	148	439,150	17,667	1,442,374	284,820	67,723	352,543	1,794,917
Other Professional Services	106,664	500,756	6,324	315,178	850	501,531	10,809	1,442,111	398,131	548,249	946,380	2,388,491
Travel, Meetings, Trainings & Conferences	12,159	41,170	1,026	26,963	122	28,652	1,752	111,844	24,314	8,895	33,208	145,052
Dues, Licenses and Fees	9,838	58,227	1,156	19,930	506	19,442	2,008	111,107	14,940	8,385	23,325	134,432
Software and Hardware	16,725	62,493	1,435	54,142	20	71,633	2,437	208,884	248,219	17,985	266,204	475,088
Depreciation & Amortization	11,606	43,328	1,063	37,365	54	31,083	1,809	126,307	26,992	12,276	39,268	165,575
Office Rent and Equipment	37,829	141,634	3,686	121,877	599	102,782	6,309	414,716	91,492	40,575	132,067	546,783
Materials Postage and Telephone	3,971	18,851	431	17,415	32	10,795	734	52,228	8,895	4,225	13,120	65,348
Miscellaneous Expenses	531	1,915	91	1,516	3	1,443	156	5,655	922	329	1,251	6,906
Expenditures	7,355,624	26,209,991	1,427,271	20,200,234	20,333	19,985,304	2,424,045	77,622,803	11,283,605	3,581,631	14,865,236	92,488,038
Expenditure break down by function:												
Program Costs	6,920,028	24,657,851	1,342,748	19,003,988	19,129	18,801,786	2,280,495	73,026,025	10,615,396	3,369,529	13,984,925	87,010,951
Communications and Outreach	185,065	659,433	35,910	508,230	512	502,822	60,988	1,952,959	283,891	90,112	374,004	2,326,963
Management & General	250,531	892,707	48,613	688,016	693	680,696	82,563	2,643,818	384,317	121,990	506,307	3,150,125
Total Administrative	435,596	1,552,140	84,522	1,196,246	1,204	1,183,518	143,551	4,596,777	668,208	212,102	880,311	5,477,088
Expenditures	7,355,624	26,209,991	1,427,271	20,200,234	20,333	19,985,304	2,424,045	77,622,803	11,283,605	3,581,631	14,865,236	92,488,038

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	16,564,586	59,517,561	7,133,863	120,962,026	3,627,347	22,216,614	18,397,822	248,419,818				248,419,818
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									33,974,407	-	33,974,407	33,974,407



Pacific Power

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	2,921,543	6,066,042		6,668,538		7,117,111		22,773,234	3,048,884	977,944	4,026,828	26,800,062
Program Delivery Contractors	2,483,797	4,708,751	1,002,531	3,928,510	3,037	3,776,327	1,701,662	17,604,615	282,925		282,925	17,887,540
Employee Salaries & Fringe Benefits	583,847	1,118,666	49,483	1,219,333	7,702	1,178,477	84,673	4,242,181	510,171	333,037	843,209	5,085,389
Agency Contractor Services	42,054	123,191	2,920	106,650	381	103,769	4,990	383,955	90,304	26,869	117,173	501,128
Planning and Evaluation Services	134,060	397,171	2,456	115,158	2,458	298,439	4,390	954,132	14,886	21,206	36,091	990,223
Advertising and Marketing Services	102,603	243,623	7,847	231,617	112	290,391	13,328	889,521	100,209	37,117	137,326	1,026,848
Other Professional Services	93,423	250,114	4,771	197,246	641	333,116	8,154	887,463	157,961	303,296	461,257	1,348,721
Travel, Meetings, Trainings & Conferences	10,650	20,563	774	16,874	92	19,031	1,322	69,305	9,102	6,828	15,930	85,236
Dues, Licenses and Fees	8,617	29,083	872	12,473	382	12,913	1,515	65,854	5,578	4,439	10,017	75,871
Software and Hardware	14,648	31,214	1,082	33,883	15	47,578	1,838	130,259	101,292	8,776	110,068	240,328
Depreciation & Amortization	10,165	21,641	802	23,384	41	20,645	1,365	78,042	8,606	5,990	14,596	92,638
Office Rent and Equipment	33,133	70,742	2,781	76,273	452	68,268	4,760	256,408	28,940	19,798	48,738	305,146
Materials Postage and Telephone	3,478	9,416	325	10,899	24	7,170	553	31,865	2,896	2,157	5,053	36,918
Miscellaneous Expenses	465	956	69	949	2	959	117	3,518	336	161	496	4,014
Expenditures	6,442,483	13,091,172	1,076,713	12,641,787	15,339	13,274,194	1,828,666	48,370,354	4,362,092	1,747,617	6,109,709	54,480,063
Expenditure break down by function:												
Program Costs	6,060,963	12,315,921	1,012,951	11,893,148	14,431	12,488,104	1,720,373	45,505,889	4,103,771	1,644,124	5,747,896	51,253,785
Communications and Outreach	162,090	329,369	27,090	318,062	386	333,974	46,009	1,216,979	109,749	43,969	153,718	1,370,697
Management & General	219,430	445,883	36,673	430,577	522	452,116	62,284	1,647,485	148,572	59,523	208,096	1,855,580
Total Administrative	381,520	775,252	63,762	748,639	908	786,090	108,293	2,864,464	258,321	103,493	361,813	3,226,278
Expenditures	6,442,483	13,091,172	1,076,713	12,641,787	15,339	13,274,194	1,828,666	48,370,354	4,362,092	1,747,617	6,109,709	54,480,063

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	14,993,024	34,034,100	5,381,687	40,472,073	2,736,419	34,123,876	13,879,059	145,620,238				145,620,238
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									19,691,901	922,000	20,613,901	20,613,901

Energy Trust of Oregon  
2022 Forecast Detail by Funding Source and Program

NW Natural - Industrial

Expenditures Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	39,957	1,947,939	1,023,759	3,011,655	3,011,655
Program Delivery Contractors	25,200	544,227	858,032	1,427,458	1,427,458
Employee Salaries & Fringe Benefits	7,068	257,647	216,335	481,049	481,049
Agency Contractor Services	509	28,427	18,927	47,863	47,863
Planning and Evaluation Services	2,318	66,034	21,082	89,434	89,434
Advertising and Marketing Services	1,242	56,149	41,095	98,486	98,486
Other Professional Services	1,129	57,742	29,881	88,752	88,752
Travel, Meetings, Trainings & Conferences	129	4,738	2,993	7,861	7,861
Dues, Licenses and Fees	104	6,713	2,213	9,030	9,030
Software and Hardware	177	7,192	6,012	13,381	13,381
Depreciation & Amortization	123	4,986	4,149	9,258	9,258
Office Rent and Equipment	401	16,301	13,534	30,236	30,236
Materials Postage and Telephone	42	2,170	1,934	4,146	4,146
Miscellaneous Expenses	6	219	168	393	393
Expenditures	78,406	3,000,483	2,240,114	5,319,003	5,319,003
<i>Expenditure break down by function:</i>					
Program Costs	73,762	2,822,797	2,107,456	5,004,015	5,004,015
Communications and Outreach	1,973	75,491	56,360	133,824	133,824
Management & General	2,670	102,196	76,298	181,164	181,164
Total Administrative	4,643	177,687	132,658	314,988	314,988
Expenditures	78,406	3,000,483	2,240,114	5,319,003	5,319,003

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-
Efficiency gas therms savings	14,621	667,223	789,942	1,471,786	1,471,786
Renewables electric kWh generation					-

Energy Trust of Oregon  
2022 Forecast Detail by Funding Source and Program

**NW Natural**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	634,499	2,628,199		432,253	8,310,820		12,005,771	12,005,771
Program Delivery Contractors	536,217	3,272,981	777,541	229,744	4,254,078	237,791	9,308,351	9,308,351
Employee Salaries & Fringe Benefits	127,333	610,221	38,378	76,104	1,374,066	11,832	2,237,934	2,237,934
Agency Contractor Services	9,163	67,326	2,265	6,658	121,163	697	207,272	207,272
Planning and Evaluation Services	44,554	157,593	1,905	7,417	357,192	613	569,274	569,274
Advertising and Marketing Services	22,374	132,982	6,086	14,457	352,244	1,862	530,005	530,005
Other Professional Services	20,336	136,755	3,700	10,512	389,694	1,139	562,137	562,137
Travel, Meetings, Trainings & Conferences	2,321	11,222	600	1,053	22,181	185	37,562	37,562
Dues, Licenses and Fees	1,877	15,899	677	778	15,040	212	34,484	34,484
Software and Hardware	3,194	17,033	839	2,115	55,573	257	79,012	79,012
Depreciation & Amortization	2,217	11,808	622	1,460	24,059	191	40,356	40,356
Office Rent and Equipment	7,223	38,608	2,156	4,761	79,587	665	133,001	133,001
Materials Postage and Telephone	759	5,139	252	680	8,349	77	15,257	15,257
Miscellaneous Expenses	102	520	54	59	1,111	16	1,862	1,862
<b>Expenditures</b>	<b>1,412,169</b>	<b>7,106,287</b>	<b>835,075</b>	<b>788,051</b>	<b>15,365,159</b>	<b>255,538</b>	<b>25,762,278</b>	<b>25,762,278</b>
<i>Expenditure break down by function:</i>								
Program Costs	1,328,541	6,685,457	785,622	741,383	14,455,243	240,405	24,236,651	24,236,651
Communications and Outreach	35,530	178,791	21,010	19,827	386,581	6,429	648,169	648,169
Management & General	48,098	242,039	28,442	26,841	523,334	8,704	877,458	877,458
Total Administrative	83,628	420,830	49,453	46,668	909,916	15,133	1,525,627	1,525,627
<b>Expenditures</b>	<b>1,412,169</b>	<b>7,106,287</b>	<b>835,075</b>	<b>788,051</b>	<b>15,365,159</b>	<b>255,538</b>	<b>25,762,278</b>	<b>25,762,278</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	274,650	925,704	122,241	314,120	1,932,484	-	3,569,199	3,569,199
Renewables electric kWh generation								-



Energy Trust of Oregon  
2022 Forecast Detail by Funding Source and Program

**Cascade Natural Gas**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	111,476	384,337		252,133	702,142		1,450,088	1,450,088
Program Delivery Contractors	94,209	478,627	198,055	118,863	328,649	60,570	1,278,973	1,278,973
Employee Salaries & Fringe Benefits	22,311	89,215	9,776	42,651	110,786	3,014	277,752	277,752
Agency Contractor Services	1,606	9,843	577	3,731	9,772	178	25,708	25,708
Planning and Evaluation Services	7,318	22,866	485	4,156	13,485	156	48,466	48,466
Advertising and Marketing Services	3,921	19,443	1,550	8,102	26,394	474	59,884	59,884
Other Professional Services	3,564	19,994	942	5,891	31,431	290	62,113	62,113
Travel, Meetings, Trainings & Conferences	407	1,641	153	590	1,789	47	4,627	4,627
Dues, Licenses and Fees	329	2,325	172	436	1,213	54	4,529	4,529
Software and Hardware	560	2,490	214	1,185	4,482	65	8,997	8,997
Depreciation & Amortization	388	1,726	158	818	1,940	49	5,080	5,080
Office Rent and Equipment	1,266	5,645	549	2,668	6,419	169	16,717	16,717
Materials Postage and Telephone	133	751	64	381	673	20	2,023	2,023
Miscellaneous Expenses	18	76	14	33	90	4	234	234
<b>Expenditures</b>	<b>247,506</b>	<b>1,038,979</b>	<b>212,710</b>	<b>441,641</b>	<b>1,239,266</b>	<b>65,091</b>	<b>3,245,192</b>	<b>3,245,192</b>
<i>Expenditure break down by function:</i>								
Program Costs	232,849	977,451	200,113	415,487	1,165,877	61,236	3,053,014	3,053,014
Communications and Outreach	6,227	26,140	5,352	11,112	31,179	1,638	81,648	81,648
Management & General	8,430	35,387	7,245	15,042	42,209	2,217	110,531	110,531
Total Administrative	14,657	61,528	12,597	26,154	73,389	3,855	192,178	192,178
<b>Expenditures</b>	<b>247,506</b>	<b>1,038,979</b>	<b>212,710</b>	<b>441,641</b>	<b>1,239,266</b>	<b>65,091</b>	<b>3,245,192</b>	<b>3,245,192</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	59,792	140,361	31,137	95,820	185,435	-	512,545	512,545
Renewables electric kWh generation								-

Energy Trust of Oregon  
2022 Forecast Detail by Funding Source and Program

**Avista Gas**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	49,755	184,890		27,048	847,360		1,109,053	1,109,053
Program Delivery Contractors	42,048	230,250	92,192	31,958	473,107	28,195	897,750	897,750
Employee Salaries & Fringe Benefits	9,958	42,918	4,550	6,784	141,919	1,403	207,532	207,532
Agency Contractor Services	717	4,735	269	593	12,519	83	18,915	18,915
Planning and Evaluation Services	3,266	11,000	226	661	17,274	73	32,500	32,500
Advertising and Marketing Services	1,750	9,353	722	1,289	33,811	221	47,145	47,145
Other Professional Services	1,591	9,619	439	937	40,263	135	52,983	52,983
Travel, Meetings, Trainings & Conferences	182	789	71	94	2,292	22	3,449	3,449
Dues, Licenses and Fees	147	1,118	80	69	1,554	25	2,994	2,994
Software and Hardware	250	1,198	100	189	5,742	30	7,508	7,508
Depreciation & Amortization	173	831	74	130	2,486	23	3,716	3,716
Office Rent and Equipment	565	2,715	256	424	8,223	79	12,262	12,262
Materials Postage and Telephone	59	361	30	61	863	9	1,383	1,383
Miscellaneous Expenses	8	37	6	5	115	2	173	173
<b>Expenditures</b>	<b>110,469</b>	<b>499,815</b>	<b>99,014</b>	<b>70,242</b>	<b>1,587,527</b>	<b>30,299</b>	<b>2,397,365</b>	<b>2,397,365</b>
<i>Expenditure break down by function:</i>								
Program Costs	103,927	470,216	93,150	66,082	1,493,514	28,505	2,255,394	2,255,394
Communications and Outreach	2,779	12,575	2,491	1,767	39,942	762	60,317	60,317
Management & General	3,763	17,024	3,372	2,392	54,071	1,032	81,654	81,654
Total Administrative	6,542	29,599	5,864	4,160	94,012	1,794	141,971	141,971
<b>Expenditures</b>	<b>110,469</b>	<b>499,815</b>	<b>99,014</b>	<b>70,242</b>	<b>1,587,527</b>	<b>30,299</b>	<b>2,397,365</b>	<b>2,397,365</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	24,777	54,923	14,493	40,825	222,929	-	357,947	357,947
Renewables electric kWh generation								-

Energy Trust of Oregon  
2022 Forecast Detail by Funding Source and Program

NW Natural Washington

Washington		Total Company
Expenditures Detail		
Incentives	1,794,988	1,794,988
Program Delivery Contractors	732,147	732,147
Employee Salaries & Fringe Benefits	423,996	423,996
Agency Contractor Services	16,360	16,360
Planning and Evaluation Services	24,731	24,731
Advertising and Marketing Services	23,280	23,280
Other Professional Services	69,345	69,345
Travel, Meetings, Trainings & Conferences	11,083	11,083
Dues, Licenses and Fees	53,844	53,844
Software and Hardware	10,590	10,590
Depreciation & Amortization	7,274	7,274
Office Rent and Equipment	23,840	23,840
Materials Postage and Telephone	2,512	2,512
Miscellaneous Expenses	254	254
Expenditures	3,194,246	3,194,246
<i>Expenditure break down by function:</i>		
Program Costs	3,005,085	3,005,085
Communications and Outreach	80,366	80,366
Management & General	108,795	108,795
Total Administrative	189,161	189,161
Expenditures	3,194,246	3,194,246

Washington Programs		Total Company
Energy Savings and Generation Detail		
Efficiency electric kWh savings		-
Efficiency gas therms savings	425,848	425,848
Renewables electric kWh generation		-

Energy Trust of Oregon  
Income Statement - Budget, Forecast, and Projection

	Actual 2021	Board Approved Budget 2022	Reforecast 2022	Board Approved Projection 2023	Final Proposed Budget 2023	Final Proposed Projection 2024
Revenue from Utilities	193,376,114	202,906,807	205,901,385	217,306,807	204,877,279	207,985,341
Contract Revenue	743,928	1,216,686	1,433,397	819,564	2,563,044	2,059,954
Grant Revenue	8,934	-	1,963	-	6,366	6,763
Contributed Income	50					
Investment Income	206,974	208,000	311,376	208,000	250,000	250,000
<b>Revenue</b>	<b>194,335,999</b>	<b>204,331,493</b>	<b>207,648,120</b>	<b>218,334,371</b>	<b>207,696,689</b>	<b>210,302,058</b>
Incentives	103,703,284	121,453,704	93,539,213	128,534,399	112,336,058	125,255,590
Program Delivery Contractors	52,167,567	60,323,540	59,689,403	62,547,024	71,070,909	76,097,076
Employee Salaries & Fringe Benefits	15,952,088	18,307,899	18,183,509	19,475,148	21,587,623	24,228,973
Agency Contractor Services	1,476,979	2,693,463	1,822,339	2,939,021	2,097,171	2,187,731
Planning and Evaluation Services	2,402,713	4,091,096	3,437,226	3,854,514	3,949,875	4,391,317
Advertising and Marketing Services	2,462,809	3,742,000	3,603,500	4,023,000	4,156,000	3,910,600
Other Professional Services	3,108,787	5,962,651	4,689,958	6,029,886	7,148,959	6,669,781
Travel, Meetings, Trainings & Conferences	61,154	346,170	305,215	484,425	721,378	782,421
Dues, Licenses and Fees	267,248	277,897	315,766	298,514	336,014	344,713
Software and Hardware	650,976	850,350	851,643	918,785	891,803	970,275
Depreciation & Amortization	324,025	246,408	333,530		279,944	222,301
Office Rent and Equipment	1,040,206	1,100,146	1,100,146	1,080,146	1,317,550	1,362,940
Materials Postage and Telephone	57,687	130,750	130,450	119,140	123,850	126,215
Miscellaneous Expenses	35,994	11,500	14,000	11,000	14,500	11,500
<b>Expenditures</b>	<b>183,711,516</b>	<b>219,537,575</b>	<b>188,015,898</b>	<b>230,315,002</b>	<b>226,031,647</b>	<b>246,561,446</b>
<b>Net Income</b>	<b>10,624,483</b>	<b>(15,206,081)</b>	<b>19,632,222</b>	<b>(11,980,631)</b>	<b>(18,334,958)</b>	<b>(36,259,388)</b>

Energy Trust of Oregon  
2023 Summary of Budget Changes from Draft to Final Proposed

**SAVINGS & GENERATION**

	Draft	Final Proposed	Change	Percent Change
PGE	27.18	25.53	(1.65)	-6.1%
Pacific Power	21.18	19.64	(1.55)	-7.3%
Total Electric Savings (aMW)	48.36	45.17	(3.19)	-6.6%
NW Natural	5.44	5.04	(0.40)	-7.3%
Cascade Natural Gas	0.69	0.58	(0.11)	-15.6%
Avista	0.53	0.43	(0.10)	-19.0%
NWN Washington	0.27	0.28	0.01	2.6%
Total Gas Savings (MM Therms)	6.93	6.33	(0.60)	-8.6%
PGE Generation	3.23	2.73	(0.50)	-15.5%
Pacific Power Generation	1.84	1.91	0.07	3.9%
Total Generation (aMW)	5.86	5.42	(0.44)	-7.4%

<b>FINANCIALS</b>	Draft	Final Proposed	\$ Change	% Change
<b>Revenue</b>	<b>222,113,749</b>	<b>207,696,689</b>	<b>(14,417,060)</b>	<b>-6.49%</b>

<b>Expenditure by Function</b>	Draft	Final	\$ Change	% Change
Electric Efficiency	\$ 148,764,622	\$ 146,822,574	\$ (1,942,048)	-1%
Gas Efficiency	\$ 39,860,029	\$ 40,187,929	\$ 327,900	1%
Renewable Energy	\$ 19,059,515	\$ 19,551,153	\$ 491,638	3%
Washington	\$ 3,112,869	\$ 3,058,503	\$ (54,366)	-2%
Contracts & Grants	\$ 3,674,907	\$ 2,653,100	\$ (1,021,807)	-28%
Management & General	\$ 9,011,474	\$ 8,544,068	\$ (467,405)	-5%
Communications & Outreach	\$ 5,164,625	\$ 5,214,320	\$ 49,695	1%
<b>Total</b>	<b>\$ 228,648,041</b>	<b>\$ 226,031,647</b>	<b>\$ (2,616,394)</b>	<b>-1%</b>

<b>Expenditures by Funding Source</b>	Draft	Final	\$ Change	% Change
Electric Efficiency	\$ 158,387,656	\$ 156,164,421	\$ (2,223,235)	-1%
Gas Efficiency	\$ 42,438,427	\$ 42,744,957	\$ 306,530	1%
Renewable Energy	\$ 20,292,405	\$ 20,795,130	\$ 502,725	2%
Washington	\$ 3,314,229	\$ 3,253,106	\$ (61,123)	-2%
Contracts & Grants	\$ 4,215,324	\$ 3,074,034	\$ (1,141,290)	-27%
<b>Total</b>	<b>\$ 228,648,041</b>	<b>\$ 226,031,647</b>	<b>\$ (2,616,394)</b>	<b>-1%</b>

<b>Expenditure by Nature</b>	Draft	Final	\$ Change	% Change
Efficiency Incentives	\$ 99,037,289	\$ 97,227,229	\$ (1,810,060)	-2%
Renewable Incentives	\$ 12,408,765	\$ 12,526,838	\$ 118,073	1%
Washington Incentives	\$ 1,544,840	\$ 1,549,991	\$ 5,151	0%
Program Delivery Contractors	\$ 69,595,028	\$ 71,070,909	\$ 1,475,881	2%
Employee Salaries & Fringe Benefits	\$ 22,360,884	\$ 21,587,623	\$ (773,262)	-3%
All Other Expenses	\$ 22,247,922	\$ 21,037,044	\$ (1,210,877)	-5%
<b>Total</b>	<b>\$ 228,648,041</b>	<b>\$ 226,031,647</b>	<b>\$ (2,616,394)</b>	<b>-1%</b>

<b>Expenditures by Sector</b>	Draft	Final	\$ Change	% Change
Commercial	\$ 91,329,828	\$ 89,777,871	\$ (1,551,957)	-2%
Industry & Agriculture	\$ 43,164,307	\$ 41,585,224	\$ (1,579,083)	-4%
Residential	\$ 58,444,275	\$ 59,736,929	\$ 1,292,654	2%
Renewables	\$ 20,291,858	\$ 20,795,130	\$ 503,272	2%
Washington	\$ 3,314,233	\$ 3,253,106	\$ (61,126)	-2%
NEEA Combined	\$ 8,203,850	\$ 8,125,210	\$ (78,640)	-1%
Contracts & Grants	\$ 3,899,691	\$ 2,758,178	\$ (1,141,513)	-29%
<b>Total</b>	<b>\$ 228,648,041</b>	<b>\$ 226,031,647</b>	<b>\$ (2,616,394)</b>	<b>-1%</b>



Energy Trust of Oregon  
2023 Budget Summary of Expenditures and Energy Savings and Generation

Program	Budget (\$M)					Electric		Gas	
	Electric	Gas	Transport	Contracts/Grants	Total	Electric Savings Goal (aMW)	Levelized Cost per kWh	Annual Therms	Levelized Cost per Therm
Existing Buildings with MF	\$ 57.0	\$ 14.0	\$ 0.2	\$ 0.0	\$ 71.2	12.2	\$ 0.052	2,109,310	\$ 0.654
New Buildings	\$ 17.0	\$ 1.6	\$ -	\$ -	\$ 18.6	7.9	\$ 0.021	336,822	\$ 0.405
NEEA Commercial	\$ 3.5	\$ 0.6	\$ -	\$ -	\$ 4.1	2.1	\$ 0.032	1,748	\$ 25.400
Commercial Sector	\$ 77.5	\$ 16.2	\$ 0.2	\$ 0.0	\$ 93.8	22.3	\$ 0.038	2,447,880	\$ 0.637
Industry and Agriculture	\$ 37.2	\$ 4.3	\$ 0.1	\$ -	\$ 41.6	13.7	\$ 0.032	1,279,515	\$ 0.318
NEEA - Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	0.8	\$ -	-	
Industry and Agriculture Sector	\$ 37.2	\$ 4.3	\$ 0.1	\$ -	\$ 41.6	14.5	\$ 0.031	1,279,515	\$ 0.318
Residential	\$ 37.8	\$ 21.9	\$ -	\$ -	\$ 59.7	4.7	\$ 0.080	2,321,949	\$ 0.592
NEEA Residential	\$ 3.8	\$ 0.3	\$ -	\$ -	\$ 4.1	3.8	\$ 0.012	-	
Residential Sector	\$ 41.5	\$ 22.3	\$ -	\$ -	\$ 63.8	8.4	\$ 0.052	2,321,949	\$ 0.601
<b>Oregon Efficiency Programs</b>	<b>\$ 156.2</b>	<b>\$ 42.7</b>	<b>\$ 0.3</b>	<b>\$ -</b>	<b>\$ 199.2</b>	<b>45.2</b>	<b>\$ 0.039</b>	<b>6,049,345</b>	<b>\$ 0.544</b>
Solar	\$ 17.4	\$ -	\$ -	\$ -	\$ 17.4	5.4	\$ 0.029	-	
Other Renewables	\$ 3.4	\$ -	\$ -	\$ -	\$ 3.4	0.1	\$ 0.446	-	
<b>Renewables Programs</b>	<b>\$ 20.8</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 20.8</b>	<b>5.4</b>	<b>\$ 0.034</b>	<b>-</b>	
Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.6	-		169,245	\$ 0.800
NEEA Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.7	-		112,663	\$ 0.973
NEEA Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
<b>Washington Programs</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3.3</b>	<b>0.0</b>		<b>281,908</b>	<b>\$ 0.872</b>
Community Solar	\$ -	\$ -	\$ -	\$ 0.3	\$ 0.3				
PGE Smart Battery	\$ -	\$ -	\$ -	\$ 0.4	\$ 0.4				
LMI	\$ -	\$ -	\$ -	\$ -	\$ 0.0				
NWN Geo TLM Phase 3	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
NREL Program	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1				
SALMON Program	\$ -	\$ -	\$ -	\$ 0.4	\$ 0.4				
FEMA Program	\$ -	\$ -	\$ -	\$ -	\$ -				
PGE Inverter	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1				
ODOE Cooling	\$ -	\$ -	\$ -	\$ 1.0	\$ 1.0				
FlexFeeder	\$ -	\$ -	\$ -	\$ 0.2	\$ 0.2				
Development	\$ -	\$ -	\$ -	\$ -	\$ 0.3				
<b>Total Company</b>	<b>\$ 177.0</b>	<b>\$ 42.7</b>	<b>\$ 0.3</b>	<b>\$ 2.5</b>	<b>\$ 226.0</b>				

	Oregon OPUC Efficiency Funders								Oregon OPUC Renewables				Other Funding Sources															
	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	Total Oregon OPUC Efficiency	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Development	Investments / Contingency	TOTAL
Net Assets Beginning of Year	28,754,457	16,815,798	1,805,187	2,931,041	3,859,185	2,850,330	-	57,015,998	8,752,828	6,479,502	15,232,330	-	-	-	503,112	(2,276)	235,540	10,902	319,856	(46,323)	(31,659)	(4,066)	13,694	46,053	27,483	369,354	10,326,045	84,016,042
Revenue	87,833,700	56,640,480	7,231,588	28,242,501	3,267,473	2,193,292	310,000	185,719,034	9,100,000	6,378,061	15,478,061		270,000	250,000	3,160,185	6,366	382,282	412,538	25,805	94,630	288,849		150,703	968,338	239,899		250,000	207,696,690
Incentives	46,364,534	28,880,071	4,156,501	13,930,770	2,050,188	1,640,810	84,140	97,107,014	7,683,338	4,843,500	12,526,838		65,184	55,031	1,549,991			250,000					75,000	707,000				112,336,058
Program Delivery Contractors	33,281,760	21,264,894	1,776,575	8,989,134	1,639,898	1,161,787	93,599	68,207,748	1,029,898	620,362	1,650,260		78,736	66,720	939,646			52,800						75,000				71,070,909
Expenditures	95,729,122	60,435,299	7,069,120	27,684,109	4,414,469	3,366,873	210,385	198,909,378	12,692,387	8,102,743	20,795,130		171,014	144,841	3,253,106	8,169	282,737	408,129	25,807	122,234	376,800		133,029	968,337	180,811	252,125		226,031,647
Operating Net Income	(7,895,422)	(3,794,819)	162,468	558,392	(1,146,996)	(1,173,581)	99,615	(13,190,344)	(3,592,387)	(1,724,682)	(5,317,069)	-	98,986	105,159	(82,921)	(1,803)	99,545	4,409	(2)	(27,604)	(87,951)	-	17,674	1	59,088	(252,125)	250,000	(18,334,957)
Interest Income Distribution	82,995	49,912	6,311	10,740	10,993	7,573	167	168,691	23,275	18,793	42,068	-	166	176	1,528	(11)	955	44	1,070	(201)	(253)	(14)	75	154	191	814	(215,453)	-
Transfer Between FS																												
Net Assets	20,942,030	13,070,891	1,973,966	3,500,173	2,723,182	1,684,322	99,781	43,994,346	5,183,715	4,773,613	9,957,329	-	99,151	105,335	411,719	(4,089)	336,039	15,354	320,824	(74,128)	(119,863)	(4,080)	31,443	46,208	86,762	118,043	10,360,934	65,681,085
less:Renewables Dedicated									(282,066)	(477,300)	(759,366)																	
Renewables funds yet to be dedicated for future periods									4,901,649	4,296,313	9,197,963																	

	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	Total Oregon OPUC Efficiency	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Development	Investments / Contingency	TOTAL
Reportable Energy	223,654,466	172,019,060	1,634,336	3,390,835	581,032	427,269	15,872		27,877,025	19,629,150	47,506,175		10,744	7,268	281,908													

Energy Trust of Oregon  
Administrative Cost Organization Wide vs. Subject to OPUC Performance Measure  
2023 Budget Statement of Administrative Cost Performance Measure

		2023 2023-24 R2 Final OPUC Programs		2022 2023-24 R2 Final OPUC Programs		2022 Approved Budget OPUC Programs	
		Total Company		Total Company		Total Company	
1	Incentives	109,633,852	112,336,058	91,598,060	93,539,213	119,375,486	121,453,704
2	Program Delivery Contractors	69,858,008	71,070,909	58,799,525	59,689,403	59,490,564	60,323,540
3	Employee Salaries & Fringe Benefits	9,296,684	10,364,356	8,155,612	8,805,834	8,340,461	8,937,186
4	Services	13,099,079	13,590,575	10,417,338	10,698,746	12,840,448	13,033,783
5	Total Program Direct Costs	201,887,623	207,361,898	168,970,535	172,733,196	200,046,959	203,748,212
6	Program Support (under GAAP, program / under OPUC, support)	4,674,033	5,163,473	3,843,275	4,150,946	3,945,136	4,216,312
7	Communications and General Outreach	5,074,019	5,214,320	4,621,618	4,729,372	4,657,030	4,747,718
8	Management & General	8,068,833	8,291,943	6,256,512	6,402,385	6,694,957	6,825,331
9	Total Administrative	13,142,852	13,506,263	10,878,130	11,131,757	11,351,987	11,573,049
10	Total Administrative and Program Support	17,816,885	18,669,736	14,721,404	15,282,703	15,297,123	15,789,361
11	Total Expenditures	219,704,508	226,031,647	183,691,940	188,015,898	215,344,082	219,537,575
12	Total Revenue	201,197,094	207,696,690	202,750,512	207,648,120	199,755,933	204,331,493

For Organization wide "GAAP" reporting, comparison to other non-profits  
Programs ( rows 5 + 6 ) 212,525,371  
Administration ( row 9 ) 13,506,263  
Administrative percent of total Expenditure 6.0%

For Oregon Performance Measure, comparison to measure and other 1149-funded programs  
Programs ( row 5 ) 201,887,623  
Administrative and Program Support ( rows 6+9 ) 17,816,885  
Administrative and Program Support percent of Revenue 8.86%  
Administrative and Program Support Year over Year Increase 16.47%

176,884,141  
11,131,757  
5.9%

168,970,535  
14,721,404  
7.26%

207,964,524  
11,573,049  
5.3%

200,046,959  
15,297,123  
7.66%

All

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Existing Buildings with MF	Industry and Agriculture	Transport	Washington	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/ Grants	Development	Total Company
Incentives	8,338,360	32,643,487		22,873,212		33,251,956		97,107,014	11,219,500	1,307,338	12,526,838	80,215	40,000	120,215	1,549,991			250,000					75,000	707,000		1,032,000		112,336,058
Program Delivery Contractors	6,754,634	27,316,515	3,758,502	11,275,644		15,346,690	3,755,763	68,207,748	1,187,760	462,500	1,650,260	94,932	50,524	145,456	939,646			52,800	17,974	22,322	286,047			75,000		127,800		71,070,909
Employee Salaries & Fringe Benefits	1,801,548	5,097,869	196,686	4,068,789		5,360,883	206,860	16,732,635	2,303,068	1,022,402	3,325,470	14,865	10,751	25,617	464,143	7,091	197,957	57,243				39,709	135,971	49,012	813,327	226,431	21,587,623	
Agency Contractor Services	175,383	708,949	17,261	313,639		341,888	17,493	1,574,613	310,184	30,116	340,301	2,068	828	2,896	17,776	96	5,589	10,244	427	882	6,982	11,092	5,974	118,843	160,129	1,457	2,097,171	
Planning and Evaluation Services	685,095	1,475,853	7,484	672,919		967,090	9,225	3,817,666	64,531	7,832	72,363	3,709	1,955	5,664	35,814	1	36	53	3,048	16	49	17	15,125	23	18,368		3,949,875	
Advertising and Marketing Services	278,471	1,014,250	23,708	516,668		1,750,864	23,777	3,607,738	421,500	78,781	500,281	2,959	1,364	4,323	19,012	48	1,652	12,385	151	714	2,202	777	5,659	1,057	24,646		4,156,000	
Other Professional Services	266,578	1,901,182	23,498	1,161,425		1,939,673	24,230	5,316,587	1,175,834	331,164	1,506,998	5,550	2,080	7,630	106,331	100	47,548	17,470	1,305	89,704	44,017	996	5,745	1,550	208,436	2,978	7,148,959	
Travel, Meetings, Trainings & Conferences	59,643	214,633	6,211	109,345		185,063	6,361	581,256	72,465	24,765	97,231	626	289	915	19,073	25	4,270	765	269	5,947	5,848	348	1,755	574	19,800	3,103	721,378	
Dues, Licenses and Fees	23,229	106,724	3,273	39,562		50,997	3,705	227,490	33,374	16,185	49,559	311	105	416	56,756	4	127	161	758	49	168	55	382	76	1,779	15	336,014	
Software and Hardware	41,969	123,473	4,713	103,745		126,678	4,967	405,545	423,137	24,742	447,879	360	274	634	8,989	189	6,138	1,676	450	620	7,561	1,208	4,301	2,321	24,462	4,293	891,803	
Depreciation & Amortization	22,145	65,680	2,552	54,473		67,242	2,682	214,776	32,403	12,748	45,152	192	144	335	5,041	106	3,147	870	231	321	3,877	622	1,864	1,192	12,232	2,409	279,944	
Office Rent and Equipment	103,815	303,802	11,494	254,716		318,155	12,123	1,004,104	153,602	60,771	214,373	886	673	1,559	28,239	471	15,172	4,123	1,111	1,534	18,687	2,980	8,823	5,735	58,637	10,638	1,317,550	
Materials Postage and Telephone	8,423	33,928	1,070	29,319		25,995	1,113	99,848	11,781	5,062	16,843	99	78	176	2,065	35	1,046	308	77	112	1,290	211	666	400	4,145	773	123,850	
Miscellaneous Expenses	1,180	4,266	228	2,697		3,756	230	12,358	1,256	326	1,583	12	7	20	234	2	54	31	4	10	68	14	71	24	278	28	14,500	
Expenditures	18,560,473	71,010,614	4,056,681	41,476,152		59,736,929	4,068,529	198,909,378	17,410,397	3,384,733	20,795,130	206,784	109,072	315,856	3,253,106	8,169	282,737	408,129	25,807	122,234	376,800		133,029	968,337	180,811	2,506,052	252,125	226,031,647
Expenditure break down by function:																												
Program Costs	17,450,175	66,762,718	3,814,008	38,995,024	-	56,163,431	3,825,147	187,010,502	16,368,897	3,182,257	19,551,153	194,414	102,547	296,961	3,058,503	7,680	265,824	383,714	24,263	114,922	354,259	-	125,071	910,411	169,994	2,356,139	252,125	212,525,384
Communications & Outreach	428,649	1,639,972	93,688	957,881	-	1,379,609	93,962	4,593,761	402,089	78,170	480,258	4,776	2,519	7,295	75,130	189	6,530	9,426	596	2,823	8,702	-	3,072	22,363	4,176	57,877	-	5,214,320
Management & General	681,649	2,607,925	148,985	1,523,247		2,193,889	149,420	7,305,114	639,411	124,307	763,719	7,594	4,006	11,600	119,473	300	10,384	14,989	948	4,489	13,838	4,886	35,563	6,640	92,037		8,291,943	
Total Administrative	1,110,298	4,247,896	242,673	2,481,128		3,573,498	243,382	11,898,875	1,041,500	202,477	1,243,977	12,370	6,525	18,895	194,603	489	16,914	24,415	1,544	7,312	22,540		7,958	57,926	10,816	149,914		13,506,263
Expenditures	18,560,473	71,010,614	4,056,681	41,476,152		59,736,929	4,068,529	198,909,378	17,410,397	3,384,733	20,795,130	206,784	109,072	315,856	3,253,106	8,169	282,737	408,129	25,807	122,234	376,800		133,029	968,337	180,811	2,506,052	252,125	226,031,647

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Existing Buildings with MF	Industry and Agriculture	Transport	Washington Programs	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/Gr ants	Development	Total Company
Efficiency electric kWh savings	69,383,447	107,281,500	18,323,116	119,966,265	6,806,455	40,839,617	33,073,127	385,673,526				-	-	-														395,673,526
Efficiency gas therms savings	336,822	2,109,310	1,748	1,279,515	-	2,321,949	-	6,049,345				18,012	-	18,012	281,908													6,348,265
Renewables electric kWh generation		-		-				-	46,922,175	584,000	47,506,175		-	-														47,506,175

Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

**All**

Expenditures Detail	OPUC Efficiency	OPUC Renewables	Washington	Transport	Contracts/G rants	Development	Total Company
Incentives	97,107,014	12,526,838	1,549,991	120,215	1,032,000		112,336,058
Program Delivery Contractors	68,207,748	1,650,260	939,646	145,456	127,800		71,070,909
Employee Salaries & Fringe Benefits	16,732,635	3,325,470	464,143	25,617	813,327	226,431	21,587,623
Agency Contractor Services	1,574,613	340,301	17,776	2,896	160,129	1,457	2,097,171
Planning and Evaluation Services	3,817,666	72,363	35,814	5,664	18,368		3,949,875
Advertising and Marketing Services	3,607,738	500,281	19,012	4,323	24,646		4,156,000
Other Professional Services	5,316,587	1,506,998	106,331	7,630	208,436	2,978	7,148,959
Travel, Meetings, Trainings & Conferences	581,256	97,231	19,073	915	19,800	3,103	721,378
Dues, Licenses and Fees	227,490	49,559	56,756	416	1,779	15	336,014
Software and Hardware	405,545	447,879	8,989	634	24,462	4,293	891,803
Depreciation & Amortization	214,776	45,152	5,041	335	12,232	2,409	279,944
Office Rent and Equipment	1,004,104	214,373	28,239	1,559	58,637	10,638	1,317,550
Materials Postage and Telephone	99,848	16,843	2,065	176	4,145	773	123,850
Miscellaneous Expenses	12,358	1,583	234	20	278	28	14,500
<b>Expenditures</b>	<b>198,909,378</b>	<b>20,795,130</b>	<b>3,253,106</b>	<b>315,856</b>	<b>2,506,052</b>	<b>252,125</b>	<b>226,031,647</b>
<i>Expenditure break down by function:</i>							
Program Costs	187,010,502	19,551,153	3,058,503	296,961	2,356,139	252,125	212,525,384
Communications & Outreach	4,593,761	480,258	75,130	7,295	57,877	-	5,214,320
Management & General	7,305,114	763,719	119,473	11,600	92,037		8,291,943
Total Administrative	11,898,875	1,243,977	194,603	18,895	149,914		13,506,263
<b>Expenditures</b>	<b>198,909,378</b>	<b>20,795,130</b>	<b>3,253,106</b>	<b>315,856</b>	<b>2,506,052</b>	<b>252,125</b>	<b>226,031,647</b>

Energy Savings and Generation Detail	OPUC Efficiency Division	OPUC Renewables Division	Washington Programs	Transport	Contracts/Gr ants	Development	Total Company
Efficiency electric kWh savings	395,673,526			-			395,673,526
Efficiency gas therms savings	6,049,345		281,908	18,012			6,349,265
Renewables electric kWh generation	-	47,506,175		-			47,506,175



Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

PGE

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	5,076,285	16,522,263		12,779,174		11,986,812		46,364,534	6,989,250	694,088	7,683,338	54,047,872
Program Delivery Contractors	4,109,437	13,654,996	1,869,574	6,101,795		5,536,295	2,009,662	33,281,760	784,938	244,960	1,029,898	34,311,658
Employee Salaries & Fringe Benefits	1,095,807	2,566,728	97,837	2,250,338		1,929,968	110,688	8,051,367	1,441,527	542,187	1,983,713	10,035,080
Agency Contractor Services	106,675	356,914	8,586	173,488		123,165	9,360	778,188	194,149	15,971	210,120	988,308
Planning and Evaluation Services	403,791	767,465	3,723	366,620		345,258	4,936	1,891,792	44,693	4,153	48,846	1,940,639
Advertising and Marketing Services	169,385	510,615	11,793	285,774		635,520	12,723	1,625,810	263,823	41,475	305,298	1,931,109
Other Professional Services	162,156	956,981	11,689	666,560		697,842	12,965	2,508,193	723,382	175,416	898,797	3,406,990
Travel, Meetings, Trainings & Conferences	36,277	108,060	3,090	60,483		66,627	3,404	277,940	45,357	13,122	58,479	336,420
Dues, Licenses and Fees	14,131	53,723	1,628	21,881		18,360	1,982	111,705	20,889	8,574	29,463	141,169
Software and Hardware	25,528	62,167	2,344	57,377		45,605	2,658	195,680	264,848	13,121	277,969	473,649
Depreciation & Amortization	13,470	33,070	1,269	30,128		24,209	1,435	103,580	20,282	6,760	27,042	130,623
Office Rent and Equipment	63,146	152,959	5,718	140,872		114,535	6,487	483,717	96,142	32,227	128,369	612,086
Materials Postage and Telephone	5,123	17,082	532	16,214		9,360	596	48,907	7,374	2,719	10,093	59,000
Miscellaneous Expenses	717	2,149	113	1,492		1,353	123	5,949	786	173	959	6,908
Expenditures	11,281,928	35,765,171	2,017,896	22,952,197		21,534,911	2,177,020	95,729,122	10,897,440	1,794,947	12,692,387	108,421,509
<i>Expenditure break down by function:</i>												
Program Costs	10,607,036	33,625,677	1,897,184	21,579,183	-	20,246,680	2,046,789	90,002,550	10,245,549	1,687,572	11,933,121	101,935,671
Communications & Outreach	260,553	825,987	46,603	530,075	-	497,343	50,278	2,210,839	251,674	41,454	293,127	2,503,967
Management & General	414,338	1,313,506	74,109	842,939		790,888	79,953	3,515,733	400,218	65,921	466,139	3,981,871
Total Administrative	674,892	2,139,493	120,712	1,373,014		1,288,231	130,231	5,726,572	651,891	107,375	759,266	6,485,838
Expenditures	11,281,928	35,765,171	2,017,896	22,952,197		21,534,911	2,177,020	95,729,122	10,897,440	1,794,947	12,692,387	108,421,509

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	23,742,582	69,954,961	10,627,407	77,017,844	3,947,744	19,181,513	19,182,414	223,654,466				223,654,466
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									27,293,025	584,000	27,877,025	27,877,025

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Pacific Power

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	2,553,251	9,671,866		7,781,676		8,873,278		28,880,071	4,230,250	613,250	4,843,500	33,723,571
Program Delivery Contractors	2,075,624	8,262,766	1,353,830	3,898,953		4,218,449	1,455,273	21,264,894	402,822	217,540	620,362	21,885,256
Employee Salaries & Fringe Benefits	552,319	1,525,509	70,847	1,392,400		1,456,584	80,153	5,077,812	861,542	480,215	1,341,757	6,419,569
Agency Contractor Services	53,767	212,128	6,217	107,346		92,955	6,778	479,192	116,035	14,145	130,181	609,372
Planning and Evaluation Services	204,518	457,055	2,696	228,847		403,507	3,575	1,300,197	19,838	3,679	23,517	1,323,713
Advertising and Marketing Services	85,375	303,479	8,540	176,823		469,998	9,213	1,053,428	157,676	37,306	194,982	1,248,410
Other Professional Services	81,731	568,772	8,464	412,435		526,674	9,388	1,607,465	452,453	155,748	608,201	2,215,666
Travel, Meetings, Trainings & Conferences	18,285	64,224	2,237	37,424		50,285	2,465	174,920	27,108	11,643	38,751	213,671
Dues, Licenses and Fees	7,122	31,930	1,179	13,539		13,857	1,436	69,062	12,485	7,611	20,096	89,158
Software and Hardware	12,867	36,948	1,698	35,502		34,419	1,925	123,359	158,289	11,621	169,910	293,269
Depreciation & Amortization	6,789	19,655	919	18,641		18,271	1,039	65,315	12,122	5,988	18,109	83,424
Office Rent and Equipment	31,828	90,910	4,140	87,165		86,442	4,697	305,182	57,460	28,544	86,004	391,185
Materials Postage and Telephone	2,582	10,152	385	10,032		7,064	431	30,648	4,407	2,343	6,750	37,398
Miscellaneous Expenses	362	1,277	82	923		1,022	89	3,755	470	153	623	4,378
Expenditures	5,686,419	21,256,671	1,461,235	14,201,707		16,252,804	1,576,462	60,435,299	6,512,957	1,589,786	8,102,743	68,538,041
<i>Expenditure break down by function:</i>												
Program Costs	5,346,254	19,985,084	1,373,823	13,352,153	-	15,280,552	1,482,158	56,820,024	6,123,348	1,494,684	7,618,032	64,438,056
Communications & Outreach	131,326	490,917	33,747	327,985	-	375,354	36,408	1,395,738	150,415	36,716	187,131	1,582,868
Management & General	208,839	780,669	53,665	521,570		596,898	57,897	2,219,537	239,194	58,386	297,580	2,517,117
Total Administrative	340,165	1,271,586	87,412	849,554		972,252	94,305	3,615,275	389,609	95,102	484,711	4,099,986
Expenditures	5,686,419	21,256,671	1,461,235	14,201,707		16,252,804	1,576,462	60,435,299	6,512,957	1,589,786	8,102,743	68,538,041

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	45,640,865	37,326,539	7,695,709	42,948,421	2,858,710	21,658,103	13,890,713	172,019,060				172,019,060
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									19,629,150	-	19,629,150	19,629,150

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2023 Budget Detail by Funding Source and Program

**NW Natural - Industrial**

Expenditures Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	29,931	2,569,482	1,557,088	4,156,501	4,156,501
Program Delivery Contractors	25,981	802,549	948,045	1,776,575	1,776,575
Employee Salaries & Fringe Benefits	6,705	286,198	297,529	590,432	590,432
Agency Contractor Services	653	39,817	22,909	63,379	63,379
Planning and Evaluation Services	3,313	71,409	54,088	128,810	128,810
Advertising and Marketing Services	1,036	56,963	37,759	95,759	95,759
Other Professional Services	992	106,845	57,565	165,402	165,402
Travel, Meetings, Trainings & Conferences	222	12,052	7,987	20,262	20,262
Dues, Licenses and Fees	86	5,997	2,893	8,976	8,976
Software and Hardware	156	6,932	7,588	14,676	14,676
Depreciation & Amortization	82	3,687	3,984	7,753	7,753
Office Rent and Equipment	386	17,057	18,631	36,074	36,074
Materials Postage and Telephone	31	1,905	2,145	4,082	4,082
Miscellaneous Expenses	4	239	197	440	440
<b>Expenditures</b>	<b>69,580</b>	<b>3,981,132</b>	<b>3,018,408</b>	<b>7,069,120</b>	<b>7,069,120</b>
<i>Expenditure break down by function:</i>					
Program Costs	65,418	3,742,979	2,837,845	6,646,241	6,646,241
Communications & Outreach	1,607	91,943	69,709	163,260	163,260
Management & General	2,555	146,210	110,854	259,619	259,619
Total Administrative	4,162	238,154	180,563	422,879	422,879
<b>Expenditures</b>	<b>69,580</b>	<b>3,981,132</b>	<b>3,018,408</b>	<b>7,069,120</b>	<b>7,069,120</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-
Efficiency gas therms savings	710	744,014	889,613	1,634,336	1,634,336
Renewables electric kWh generation					-

Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

**NW Natural**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	552,121	2,722,253		327,829	10,328,567		13,930,770	13,930,770
Program Delivery Contractors	442,085	3,221,697	365,826	115,140	4,645,559	198,828	8,989,134	8,989,134
Employee Salaries & Fringe Benefits	119,342	504,523	19,144	52,610	1,644,605	10,951	2,351,175	2,351,175
Agency Contractor Services	11,622	70,191	1,680	4,051	104,765	926	193,235	193,235
Planning and Evaluation Services	59,947	126,303	728	9,564	183,968	488	380,998	380,998
Advertising and Marketing Services	18,445	100,417	2,308	6,677	541,745	1,259	670,850	670,850
Other Professional Services	17,650	188,352	2,287	10,179	595,721	1,283	815,472	815,472
Travel, Meetings, Trainings & Conferences	3,953	21,247	605	1,412	56,769	337	84,322	84,322
Dues, Licenses and Fees	1,537	10,571	319	512	15,644	196	28,778	28,778
Software and Hardware	2,780	12,220	459	1,342	38,862	263	55,926	55,926
Depreciation & Amortization	1,467	6,500	248	704	20,627	142	29,689	29,689
Office Rent and Equipment	6,877	30,068	1,119	3,294	97,608	642	139,608	139,608
Materials Postage and Telephone	559	3,359	104	379	7,972	59	12,432	12,432
Miscellaneous Expenses	79	422	22	35	1,150	12	1,720	1,720
<b>Expenditures</b>	<b>1,238,463</b>	<b>7,018,121</b>	<b>394,848</b>	<b>533,729</b>	<b>18,283,562</b>	<b>215,386</b>	<b>27,684,109</b>	<b>27,684,109</b>
<i>Expenditure break down by function:</i>								
Program Costs	1,164,378	6,598,293	371,228	501,801	17,189,828	202,501	26,028,030	26,028,030
Communications & Outreach	28,602	162,082	9,119	12,326	422,254	4,974	639,357	639,357
Management & General	45,484	257,746	14,501	19,602	671,479	7,910	1,016,722	1,016,722
Total Administrative	74,086	419,828	23,620	31,928	1,093,733	12,884	1,656,080	1,656,080
<b>Expenditures</b>	<b>1,238,463</b>	<b>7,018,121</b>	<b>394,848</b>	<b>533,729</b>	<b>18,283,562</b>	<b>215,386</b>	<b>27,684,109</b>	<b>27,684,109</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	274,491	978,913	1,195	225,070	1,911,165	-	3,390,835	3,390,835
Renewables electric kWh generation								-

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2023 Budget Detail by Funding Source and Program

**Cascade Natural Gas**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	74,637	686,659		267,426	1,021,466		2,050,188	2,050,188
Program Delivery Contractors	59,762	812,638	104,258	155,773	450,903	56,665	1,639,998	1,639,998
Employee Salaries & Fringe Benefits	16,117	127,251	5,456	50,262	161,305	3,121	363,513	363,513
Agency Contractor Services	1,570	17,704	479	3,870	10,275	264	34,161	34,161
Planning and Evaluation Services	7,963	31,750	208	9,137	16,808	139	66,006	66,006
Advertising and Marketing Services	2,491	25,327	658	6,379	50,683	359	85,896	85,896
Other Professional Services	2,384	47,506	652	9,725	58,429	366	119,061	119,061
Travel, Meetings, Trainings & Conferences	534	5,359	172	1,349	5,568	96	13,078	13,078
Dues, Licenses and Fees	208	2,666	91	489	1,534	56	5,044	5,044
Software and Hardware	375	3,082	131	1,282	3,812	75	8,757	8,757
Depreciation & Amortization	198	1,639	71	673	2,023	40	4,645	4,645
Office Rent and Equipment	929	7,584	319	3,147	9,574	183	21,735	21,735
Materials Postage and Telephone	75	847	30	362	782	17	2,113	2,113
Miscellaneous Expenses	11	106	6	33	113	3	273	273
<b>Expenditures</b>	<b>167,253</b>	<b>1,770,120</b>	<b>112,529</b>	<b>509,908</b>	<b>1,793,274</b>	<b>61,384</b>	<b>4,414,469</b>	<b>4,414,469</b>
<i>Expenditure break down by function:</i>								
Program Costs	157,248	1,664,231	105,798	479,405	1,686,000	57,712	4,150,393	4,150,393
Communications & Outreach	3,863	40,880	2,599	11,776	41,415	1,418	101,951	101,951
Management & General	6,143	65,009	4,133	18,727	65,860	2,254	162,125	162,125
Total Administrative	10,005	105,890	6,732	30,503	107,275	3,672	264,076	264,076
<b>Expenditures</b>	<b>167,253</b>	<b>1,770,120</b>	<b>112,529</b>	<b>509,908</b>	<b>1,793,274</b>	<b>61,384</b>	<b>4,414,469</b>	<b>4,414,469</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	28,871	261,019	341	105,094	185,708	-	581,032	581,032
Renewables electric kWh generation								-



Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

**Avista Gas**

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	52,135	401,824		145,018	1,041,832		1,640,810	1,640,810
Program Delivery Contractors	41,745	475,545	65,014	48,662	495,485	35,335	1,161,787	1,161,787
Employee Salaries & Fringe Benefits	11,258	74,466	3,402	23,003	168,420	1,946	282,496	282,496
Agency Contractor Services	1,096	10,360	299	1,771	10,729	165	24,419	24,419
Planning and Evaluation Services	5,563	18,580	129	4,182	17,549	87	46,090	46,090
Advertising and Marketing Services	1,740	14,821	410	2,919	52,919	224	73,033	73,033
Other Professional Services	1,665	27,800	406	4,451	61,006	228	95,557	95,557
Travel, Meetings, Trainings & Conferences	373	3,136	107	618	5,814	60	10,107	10,107
Dues, Licenses and Fees	145	1,560	57	224	1,602	35	3,622	3,622
Software and Hardware	262	1,804	82	587	3,980	47	6,761	6,761
Depreciation & Amortization	138	959	44	308	2,112	25	3,588	3,588
Office Rent and Equipment	649	4,438	199	1,440	9,996	114	16,836	16,836
Materials Postage and Telephone	53	496	19	166	816	10	1,560	1,560
Miscellaneous Expenses	7	62	4	15	118	2	209	209
<b>Expenditures</b>	<b>116,829</b>	<b>1,035,852</b>	<b>70,172</b>	<b>233,364</b>	<b>1,872,378</b>	<b>38,278</b>	<b>3,366,873</b>	<b>3,366,873</b>
<i>Expenditure break down by function:</i>								
Program Costs	109,840	973,886	65,974	219,404	1,760,372	35,988	3,165,465	3,165,465
Communications & Outreach	2,698	23,923	1,621	5,389	43,242	884	77,757	77,757
Management & General	4,291	38,043	2,577	8,570	68,765	1,406	123,651	123,651
Total Administrative	6,989	61,965	4,198	13,960	112,007	2,290	201,408	201,408
<b>Expenditures</b>	<b>116,829</b>	<b>1,035,852</b>	<b>70,172</b>	<b>233,364</b>	<b>1,872,378</b>	<b>38,278</b>	<b>3,366,873</b>	<b>3,366,873</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	32,750	113,893	212	55,338	225,076	-	427,269	427,269
Renewables electric kWh generation								-

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2023 Budget Detail by Funding Source and Program

**AVI Interruptible**

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	69,140	15,000	84,140	84,140
Program Delivery Contractors	86,324	7,275	93,599	93,599
Employee Salaries & Fringe Benefits	13,195	2,646	15,840	15,840
Agency Contractor Services	1,836	204	2,039	2,039
Planning and Evaluation Services	3,292	481	3,773	3,773
Advertising and Marketing Services	2,626	336	2,962	2,962
Other Professional Services	4,926	512	5,438	5,438
Travel, Meetings, Trainings & Conferences	556	71	627	627
Dues, Licenses and Fees	276	26	302	302
Software and Hardware	320	67	387	387
Depreciation & Amortization	170	35	205	205
Office Rent and Equipment	786	166	952	952
Materials Postage and Telephone	88	19	107	107
Miscellaneous Expenses	11	2	13	13
<b>Expenditures</b>	<b>183,546</b>	<b>26,839</b>	<b>210,385</b>	<b>210,385</b>
<i>Expenditure break down by function:</i>				
Program Costs	172,567	25,233	197,800	197,800
Communications & Outreach	4,239	620	4,859	4,859
Management & General	6,741	986	7,727	7,727
Total Administrative	10,980	1,606	12,585	12,585
<b>Expenditures</b>	<b>183,546</b>	<b>26,839</b>	<b>210,385</b>	<b>210,385</b>

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	-	-	-	-
Renewables electric kWh generation				-

Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

**NW Natural Washington**

Expenditures Detail	Washington	Total Company
Incentives	1,549,991	1,549,991
Program Delivery Contractors	939,646	939,646
Employee Salaries & Fringe Benefits	464,143	464,143
Agency Contractor Services	17,776	17,776
Planning and Evaluation Services	35,814	35,814
Advertising and Marketing Services	19,012	19,012
Other Professional Services	106,331	106,331
Travel, Meetings, Trainings & Conferences	19,073	19,073
Dues, Licenses and Fees	56,756	56,756
Software and Hardware	8,989	8,989
Depreciation & Amortization	5,041	5,041
Office Rent and Equipment	28,239	28,239
Materials Postage and Telephone	2,065	2,065
Miscellaneous Expenses	234	234
<b>Expenditures</b>	<b>3,253,106</b>	<b>3,253,106</b>
<i>Expenditure break down by function:</i>		
Program Costs	3,058,503	3,058,503
Communications & Outreach	75,130	75,130
Management & General	119,473	119,473
Total Administrative	194,603	194,603
<b>Expenditures</b>	<b>3,253,106</b>	<b>3,253,106</b>

Energy Savings and Generation Detail	Washington Programs	Total Company
Efficiency electric kWh savings		-
Efficiency gas therms savings	281,908	281,908
Renewables electric kWh generation		-

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2023 Budget Detail by Funding Source and Program

**Cascade Natural Gas Transport**

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	45,184	20,000	65,184	65,184
Program Delivery Contractors	53,474	25,262	78,736	78,736
Employee Salaries & Fringe Benefits	8,373	5,376	13,749	13,749
Agency Contractor Services	1,165	414	1,579	1,579
Planning and Evaluation Services	2,089	977	3,067	3,067
Advertising and Marketing Services	1,667	682	2,349	2,349
Other Professional Services	3,126	1,040	4,166	4,166
Travel, Meetings, Trainings & Conferences	353	144	497	497
Dues, Licenses and Fees	175	52	228	228
Software and Hardware	203	137	340	340
Depreciation & Amortization	108	72	180	180
Office Rent and Equipment	499	337	836	836
Materials Postage and Telephone	56	39	95	95
Miscellaneous Expenses	7	4	11	11
<b>Expenditures</b>	<b>116,479</b>	<b>54,536</b>	<b>171,014</b>	<b>171,014</b>
<i>Expenditure break down by function:</i>				
Program Costs	109,511	51,273	160,784	160,784
Communications & Outreach	2,690	1,259	3,950	3,950
Management & General	4,278	2,003	6,281	6,281
Total Administrative	6,968	3,262	10,230	10,230
<b>Expenditures</b>	<b>116,479</b>	<b>54,536</b>	<b>171,014</b>	<b>171,014</b>

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	10,744	-	10,744	10,744
Renewables electric kWh generation				-

Energy Trust of Oregon  
2023 Budget Detail by Funding Source and Program

**Avista Transport**

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	35,031	20,000	55,031	55,031
Program Delivery Contractors	41,458	25,262	66,720	66,720
Employee Salaries & Fringe Benefits	6,492	5,376	11,868	11,868
Agency Contractor Services	903	414	1,317	1,317
Planning and Evaluation Services	1,620	977	2,597	2,597
Advertising and Marketing Services	1,292	682	1,974	1,974
Other Professional Services	2,424	1,040	3,464	3,464
Travel, Meetings, Trainings & Conferences	273	144	418	418
Dues, Licenses and Fees	136	52	188	188
Software and Hardware	157	137	294	294
Depreciation & Amortization	84	72	156	156
Office Rent and Equipment	387	337	724	724
Materials Postage and Telephone	43	39	82	82
Miscellaneous Expenses	5	4	9	9
<b>Expenditures</b>	<b>90,306</b>	<b>54,536</b>	<b>144,841</b>	<b>144,841</b>
<i>Expenditure break down by function:</i>				
Program Costs	84,903	51,273	136,177	136,177
Communications & Outreach	2,086	1,259	3,345	3,345
Management & General	3,317	2,003	5,319	5,319
Total Administrative	5,402	3,262	8,664	8,664
<b>Expenditures</b>	<b>90,306</b>	<b>54,536</b>	<b>144,841</b>	<b>144,841</b>

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	7,268	-	7,268	7,268
Renewables electric kWh generation				-



## Capital Expenditure Budget

Description	Useful Lives / Depreciation Policy	2023	2024
Information Systems			
Servers and Storage	3 years	68,000	68,000
Software Development	3 years	-	100,000
Leashold Improvements			
none			
TOTAL CAPITAL PURCHASES		68,000	168,000

Energy Trust of Oregon  
2024 Projection Summary of Expenditures and Energy Savings and Generation

Program	Budget (\$M)					Electric		Gas	
	Electric	Gas	Transport	Contracts/Grants	Total	Electric Savings Goal (aMW)	Levelized Cost per kWh	Annual Therms	Levelized Cost per Therm
Existing Buildings with MF	\$ 60.3	\$ 15.4	\$ 1.4	\$ -	\$ 77.1	13.0	\$ 0.052	2,462,389	\$ 0.649
New Buildings	\$ 17.9	\$ 1.5	\$ -	\$ -	\$ 19.4	5.0	\$ 0.041	391,228	\$ 0.444
NEEA Commercial	\$ 4.0	\$ 0.5	\$ -	\$ -	\$ 4.5	2.1	\$ 0.036	64,981	\$ 0.620
Commercial Sector	\$ 82.2	\$ 17.4	\$ 1.4	\$ -	\$ 101.0	20.1	\$ 0.048	2,918,598	\$ 0.622
Industry and Agriculture	\$ 45.2	\$ 4.7	\$ 1.8	\$ -	\$ 51.7	16.0	\$ 0.034	1,529,470	\$ 0.296
NEEA - Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	0.8	\$ -	-	
Industry and Agriculture Sector	\$ 45.2	\$ 4.7	\$ 1.8	\$ -	\$ 51.7	16.8	\$ 0.032	1,529,470	\$ 0.296
Residential	\$ 40.4	\$ 23.1	\$ -	\$ -	\$ 63.4	5.0	\$ 0.080	2,606,898	\$ 0.561
NEEA Residential	\$ 3.4	\$ 0.4	\$ -	\$ -	\$ 3.7	4.9	\$ 0.008	-	
Residential Sector	\$ 43.7	\$ 23.4	\$ -	\$ -	\$ 67.2	9.8	\$ 0.047	2,606,898	\$ 0.570
<b>Oregon Efficiency Programs</b>	<b>\$ 171.1</b>	<b>\$ 45.6</b>	<b>\$ 3.1</b>	<b>\$ -</b>	<b>\$ 219.8</b>	<b>46.8</b>	<b>\$ 0.042</b>	<b>7,054,966</b>	<b>\$ 0.515</b>
Solar	\$ 17.7	\$ -	\$ -	\$ -	\$ 17.7	4.0	\$ 0.039	-	
Other Renewables	\$ 3.5	\$ -	\$ -	\$ -	\$ 3.5	0.2	\$ 0.201	-	
<b>Renewables Programs</b>	<b>\$ 21.1</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 21.1</b>	<b>4.2</b>	<b>\$ 0.045</b>	<b>-</b>	
Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.6	-		162,296	\$ 0.875
NEEA Commercial Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ 1.7	-		112,575	\$ 1.024
NEEA Residential Washington	\$ -	\$ -	\$ -	\$ -	\$ -	-		-	
<b>Washington Programs</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3.3</b>	<b>0.0</b>		<b>274,871</b>	<b>\$ 0.938</b>
Community Solar	\$ -	\$ -	\$ -	\$ 0.3	\$ 0.3				
PGE Smart Battery	\$ -	\$ -	\$ -	\$ 0.3	\$ 0.3				
LMI	\$ -	\$ -	\$ -	\$ -	\$ 0.0				
NWN Geo TLM Phase 3	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
NREL Program	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
SALMON Program	\$ -	\$ -	\$ -	\$ 0.5	\$ 0.5				
FEMA Program	\$ -	\$ -	\$ -	\$ -	\$ -				
PGE Inverter	\$ -	\$ -	\$ -	\$ 0.0	\$ 0.0				
ODOE Cooling	\$ -	\$ -	\$ -	\$ 0.8	\$ 0.8				
FlexFeeder	\$ -	\$ -	\$ -	\$ 0.1	\$ 0.1				
Development	\$ -	\$ -	\$ -	\$ -	\$ 0.3				
<b>Total Company</b>	<b>\$ 192.3</b>	<b>\$ 45.6</b>	<b>\$ 3.1</b>	<b>\$ 2.0</b>	<b>\$ 246.6</b>				

	Oregon OPUC Efficiency Funders							Total Oregon OPUC Efficiency			Oregon OPUC Renewables			Other Funding Sources														
	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Development	Investments / Contingency	TOTAL	
Net Assets Beginning of Year	20,942,030	13,070,891	1,973,966	3,500,173	2,723,182	1,684,322	99,781	43,994,346	5,183,715	4,773,613	9,957,329	-	99,151	105,335	411,719	(4,089)	336,039	15,354	320,924	(74,128)	(119,863)	(4,080)	31,443	46,208	86,762	118,043	10,360,934	65,681,085
Revenue	87,833,700	56,640,480	7,231,588	28,242,501	3,267,473	2,193,292	310,000	185,719,034	9,100,000	6,378,061	15,478,061	2,408,060	640,000	580,000	3,160,185	6,763	402,461	268,143	30,962		365,750		64,769	763,250	164,619		250,000	210,302,057
Incentives	51,557,617	33,690,210	4,870,862	14,837,947	2,175,690	1,613,138	125,533	109,070,998	7,502,540	5,073,000	12,575,540	798,657	313,236	291,980	1,535,179			164,000					506,000				125,255,590	
Program Delivery Contractors	34,952,010	22,960,768	1,723,811	9,519,823	1,816,194	1,194,592	136,980	72,304,177	994,046	506,214	1,500,260	826,181	230,029	205,172	961,856			26,400					43,000				76,097,076	
Expenditures	103,056,275	68,056,243	7,742,481	29,397,653	4,744,288	3,362,361	306,700	216,666,001	12,824,928	8,316,641	21,141,569	1,908,060	639,066	585,285	3,333,856	8,535	293,906	256,300	30,967	29,730	456,683		44,865	763,250	122,601	280,773		246,561,446
Operating Net Income	(15,222,575)	(11,415,763)	(510,893)	(1,155,152)	(1,476,815)	(1,169,069)	3,300	(30,946,967)	(3,724,928)	(1,938,580)	(5,663,508)	500,000	934	(5,285)	(173,671)	(1,772)	108,555	11,843	(5)	(29,730)	(90,933)	-	19,904	(0)	42,018	(280,773)	250,000	(36,259,389)
Interest Income Distribution	70,271	38,813	9,059	15,406	10,462	5,797	535	150,343	17,507	20,054	37,561	1,318	525	541	1,713	(26)	2,057	112	1,692	(469)	(872)	(22)	218	244	568	(118)	(195,386)	-
Transfer Between FS																												
Net Assets	5,789,726	1,693,941	1,472,132	2,360,427	1,256,829	521,050	103,616	13,197,721	1,476,295	2,855,087	4,331,382	501,318	100,611	100,591	239,760	(5,887)	446,651	27,310	322,611	(104,326)	(211,667)	(4,101)	51,565	46,451	129,348	(162,848)	10,417,932	29,421,696
less:Renewables Dedicated									-	-	-																	
Renewables funds yet to be dedicated for future periods									1,474,698	2,853,412	4,328,109																	

	PGE	PAC	NWN IND	NWN	CNG	AVI	AVI Int	Total Oregon OPUC Efficiency	PGE	PAC	Total Renewables	NWN T	CNG T	AVI T	Washington	LMI	Community Solar	PGE storage	NWN TLM GEO	NREL GRANT	SALMON GRANT	FEMA GRANT	PGE INVERTER	ODOE COOLING	Flex Feeder	Fund Development	Investments / Contingency	TOTAL
Reportable Energy	246,253,836	163,573,898	2,108,785	3,780,780	656,641	460,068	48,692		20,038,375	16,534,750	36,573,125	309,438	101,231	94,073	274,871													

All

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Washington	Existing Buildings with MF	Industry and Agriculture	Transport	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/ Grants	Development	Total Company
Incentives	8,625,526	34,566,398		29,983,894		35,895,181		109,070,998	11,227,000	1,348,540	12,575,540	1,535,179	517,373	886,500	1,403,873			164,000						506,000		670,000		125,255,590
Program Delivery Contractors	7,063,335	30,090,165	4,157,893	12,038,431		15,512,148	3,442,205	72,304,177	1,187,760	312,500	1,500,260	961,856	663,299	598,083	1,261,382			26,400						43,000		69,400		76,097,076
Employee Salaries & Fringe Benefits	1,973,911	5,617,545	225,672	4,609,899		6,035,553	206,720	18,669,300	2,527,223	1,142,249	3,669,471	526,511	102,365	162,477	264,842	7,493	206,483	53,313	20,581	23,212	311,361		37,662	137,969	47,136	845,209	253,640	24,228,973
Agency Contractor Services	227,466	692,367	17,418	344,224		362,805	15,204	1,659,485	326,123	47,231	373,355	25,806	12,623	12,128	24,751	107	9,777	2,840	812	1,620	12,359		1,772	6,688	66,515	102,491	1,843	2,187,731
Planning and Evaluation Services	580,927	1,329,301	12,314	797,181		1,337,099	15,029	4,071,852	143,036	42,826	185,863	33,538	19,752	29,916	49,669	2	57	50	5,011	6	89		9	45,148	24	50,395		4,391,317
Advertising and Marketing Services	262,630	1,006,327	24,749	562,783		1,456,069	20,654	3,333,212	429,789	80,008	509,797	18,363	18,345	19,830	38,175	47	1,619	1,412	171	164	2,515		247	4,204	675	11,054		3,910,600
Other Professional Services	358,911	1,556,092	23,170	957,931		1,997,077	20,443	4,913,624	1,121,740	324,056	1,445,796	105,010	28,384	23,553	51,937	88	47,176	1,487	1,307	384	93,848		469	4,140	952	149,852	3,563	6,669,781
Travel, Meetings, Trainings & Conferences	63,013	225,893	7,313	123,098		209,853	6,332	635,501	74,916	25,460	100,376	20,033	4,117	4,335	8,452	27	4,302	576	287	194	5,992		226	1,542	420	13,566	4,492	782,421
Dues, Licenses and Fees	24,065	102,282	3,450	42,124		52,627	3,629	228,177	33,331	21,248	54,578	57,007	1,865	1,485	3,350	4	125	98	802	14	188		20	287	50	1,586	14	344,713
Software and Hardware	47,184	139,165	5,619	119,111		146,444	5,164	462,686	429,408	28,304	457,713	13,295	2,536	4,199	6,734	199	6,489	1,628	530	1,102	8,074		1,187	4,318	1,818	25,345	4,502	970,275
Depreciation & Amortization	17,234	51,268	2,104	43,446		53,733	1,924	169,709	24,686	10,096	34,782	4,800	934	1,531	2,465	78	2,304	583	189	390	2,869		421	1,293	646	8,773		222,301
Office Rent and Equipment	105,813	309,810	12,357	264,563		332,783	11,376	1,036,703	153,058	63,008	216,066	29,898	5,646	9,326	14,971	455	14,535	3,634	1,188	2,467	18,080		2,663	8,027	4,067	55,115	10,188	1,362,940
Materials Postage and Telephone	8,421	33,866	1,124	29,825		26,632	1,009	100,877	11,568	5,163	16,731	2,374	617	1,052	1,669	33	994	261	82	167	1,242		181	588	281	3,830	735	126,215
Miscellaneous Expenses	901	3,255	178	2,301		2,915	151	9,700	968	274	1,242	185	59	81	140	1	47	18	4	7	61		8	45	14	207	26	11,500
Expenditures	19,359,338	75,723,732	4,493,360	49,918,811		63,420,920	3,749,839	216,666,001	17,690,607	3,450,962	21,141,569	3,333,856	1,377,915	1,754,495	3,132,410	8,535	293,906	256,300	30,967	29,730	456,683		44,865	763,250	122,601	2,006,836	280,773	246,561,446
Expenditure break down by function:																												
Program Costs	18,201,139	71,193,455	4,224,538	46,932,349	-	59,626,676	3,525,500	203,703,657	16,632,242	3,244,504	19,876,745	3,134,404	1,295,480	1,649,530	2,945,009	8,024	276,323	240,966	29,114	27,951	429,361	-	42,181	717,588	115,266	1,886,774	280,773	231,827,363
Communications & Outreach	456,085	1,783,968	105,859	1,176,032	-	1,494,127	88,342	5,104,413	416,771	81,301	498,072	78,542	32,462	41,334	73,796	201	6,924	6,038	730	700	10,759	-	1,057	17,981	2,888	47,279	-	5,802,102
Management & General	702,114	2,746,309	162,963	1,810,430		2,300,117	135,997	7,857,931	641,594	125,158	766,752	120,911	49,974	63,631	113,605	310	10,659	9,295	1,123	1,078	16,563		1,627	27,681	4,446	72,783		8,931,980
Total Administrative	1,158,199	4,530,277	268,821	2,986,462		3,794,244	224,339	12,962,344	1,058,365	206,459	1,264,824	199,453	82,436	104,965	187,401	511	17,583	15,333	1,853	1,779	27,322		2,684	45,662	7,335	120,062		14,734,083
Expenditures	19,359,338	75,723,732	4,493,360	49,918,811		63,420,920	3,749,839	216,666,001	17,690,607	3,450,962	21,141,569	3,333,856	1,377,915	1,754,495	3,132,410	8,535	293,906	256,300	30,967	29,730	456,683		44,865	763,250	122,601	2,006,836	280,773	246,561,446

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Washington Programs	Existing Buildings with MF	Industry and Agriculture	Transport	LMI	Community Solar	PGE Smart Battery	NWN Geo TLM Phase 3	NREL Program	SALMON Program	FEMA Program	PGE Inverter	ODOE Cooling	FlexFeeder	Contracts/G rants	Development	Total Company
Efficiency electric kWh savings	43,825,067	113,560,666	18,666,282	140,566,650	6,983,872	43,630,223	42,594,975	409,827,734					-	-	-													409,827,734
Efficiency gas therms savings	391,228	2,462,389	64,981	1,529,470	-	2,606,898	-	7,054,966				274,871	152,742	352,000	504,742													7,834,579
Renewables electric kWh generation		-		-					35,243,125	1,330,000	36,573,125		-	-	-													36,573,125

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

All

Expenditures Detail	OPUC Efficiency	OPUC Renewables	Washington	Transport	Contracts/G rants	Development	Total Company
Incentives	109,070,998	12,575,540	1,535,179	1,403,873	670,000		125,255,590
Program Delivery Contractors	72,304,177	1,500,260	961,856	1,261,382	69,400		76,097,076
Employee Salaries & Fringe Benefits	18,669,300	3,669,471	526,511	264,842	845,209	253,640	24,228,973
Agency Contractor Services	1,659,485	373,355	25,806	24,751	102,491	1,843	2,187,731
Planning and Evaluation Services	4,071,852	185,863	33,538	49,669	50,395		4,391,317
Advertising and Marketing Services	3,333,212	509,797	18,363	38,175	11,054		3,910,600
Other Professional Services	4,913,624	1,445,796	105,010	51,937	149,852	3,563	6,669,781
Travel, Meetings, Trainings & Conferences	635,501	100,376	20,033	8,452	13,566	4,492	782,421
Dues, Licenses and Fees	228,177	54,578	57,007	3,350	1,586	14	344,713
Software and Hardware	462,686	457,713	13,295	6,734	25,345	4,502	970,275
Depreciation & Amortization	169,709	34,782	4,800	2,465	8,773	1,771	222,301
Office Rent and Equipment	1,036,703	216,066	29,898	14,971	55,115	10,188	1,362,940
Materials Postage and Telephone	100,877	16,731	2,374	1,669	3,830	735	126,215
Miscellaneous Expenses	9,700	1,242	185	140	207	26	11,500
<b>Expenditures</b>	<b>216,666,001</b>	<b>21,141,569</b>	<b>3,333,856</b>	<b>3,132,410</b>	<b>2,006,836</b>	<b>280,773</b>	<b>246,561,446</b>
<i>Expenditure break down by function:</i>							
Program Costs	203,703,657	19,876,745	3,134,404	2,945,009	525,313	280,773	231,827,363
Communications & Outreach	5,104,413	498,072	78,542	73,796	47,279	-	5,802,102
Management & General	7,857,931	766,752	120,911	113,605	72,783		8,931,980
Total Administrative	12,962,344	1,264,824	199,453	187,401	120,062		14,734,083
<b>Expenditures</b>	<b>216,666,001</b>	<b>21,141,569</b>	<b>3,333,856</b>	<b>3,132,410</b>	<b>2,006,836</b>	<b>280,773</b>	<b>246,561,446</b>

Energy Savings and Generation Detail	OPUC Efficiency Division	OPUC Renewables Division	Washington Programs	Transport	Contracts/Gr ants	Development	Total Company
Efficiency electric kWh savings	409,827,734			-			409,827,734
Efficiency gas therms savings	7,054,966		274,871	504,742			7,834,579
Renewables electric kWh generation		36,573,125		-			36,573,125

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

PGE

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	4,455,074	17,580,990		16,454,946		13,066,607		51,557,617	6,599,000	903,540	7,502,540	59,060,157
Program Delivery Contractors	3,666,700	15,212,114	2,132,705	6,516,243		5,633,845	1,790,404	34,952,010	784,938	209,108	994,046	35,946,056
Employee Salaries & Fringe Benefits	1,021,052	2,850,405	115,754	2,520,058		2,191,287	107,522	8,806,077	1,503,613	761,157	2,264,770	11,070,846
Agency Contractor Services	117,676	351,270	8,934	188,181		131,787	7,908	805,756	194,033	31,473	225,506	1,031,262
Planning and Evaluation Services	287,120	703,048	6,316	428,012		479,064	7,817	1,911,378	87,532	23,547	111,079	2,022,457
Advertising and Marketing Services	135,850	510,569	12,695	307,660		533,730	10,743	1,511,247	255,710	51,651	307,361	1,818,607
Other Professional Services	185,687	789,377	11,884	540,203		724,537	10,633	2,262,321	667,398	216,773	884,171	3,146,492
Travel, Meetings, Trainings & Conferences	32,592	114,617	3,751	67,299		76,196	3,293	297,749	44,573	17,011	61,584	359,333
Dues, Licenses and Fees	12,450	51,888	1,769	23,027		19,108	1,888	110,130	19,831	14,209	34,040	144,170
Software and Hardware	24,407	70,613	2,882	65,113		53,170	2,686	218,870	255,484	18,861	274,345	493,215
Depreciation & Amortization	8,914	26,014	1,079	23,750		19,510	1,001	80,269	14,688	6,727	21,415	101,684
Office Rent and Equipment	54,734	157,200	6,338	144,625		120,819	5,917	489,632	91,064	41,987	133,051	622,683
Materials Postage and Telephone	4,356	17,183	576	16,304		9,671	525	48,615	6,883	3,380	10,262	58,877
Miscellaneous Expenses	466	1,652	91	1,258		1,059	79	4,605	576	183	758	5,363
Expenditures	10,007,078	38,436,939	2,304,776	27,296,678		23,060,390	1,950,415	103,056,275	10,525,321	2,299,606	12,824,928	115,881,203
<i>Expenditure break down by function:</i>												
Program Costs	9,408,390	36,137,396	2,166,889	25,663,617	-	21,680,770	1,833,728	96,890,790	9,895,629	2,162,029	12,057,659	108,948,449
Communications & Outreach	235,756	905,532	54,298	643,080	-	543,277	45,950	2,427,893	247,965	54,176	302,141	2,730,034
Management & General	362,932	1,394,011	83,588	989,982		836,342	70,737	3,737,592	381,727	83,401	465,128	4,202,720
Total Administrative	598,687	2,299,543	137,886	1,633,062		1,379,620	116,686	6,165,485	629,692	137,577	767,269	6,932,754
Expenditures	10,007,078	38,436,939	2,304,776	27,296,678		23,060,390	1,950,415	103,056,275	10,525,321	2,299,606	12,824,928	115,881,203

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	23,799,455	74,298,310	10,826,443	87,310,650	4,050,646	21,263,247	24,705,086	246,253,836				246,253,836
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									18,738,375	1,300,000	20,038,375	20,038,375



Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

Pacific Power

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency	Solar	Other Renewables	OPUC Renewables	Total Company
Incentives	3,510,393	9,909,268		10,856,754		9,613,795		33,890,210	4,628,000	445,000	5,073,000	38,963,210
Program Delivery Contractors	2,885,025	8,744,407	1,544,373	4,211,386		4,279,078	1,296,499	22,960,768	402,822	103,392	506,214	23,466,982
Employee Salaries & Fringe Benefits	804,376	1,621,744	83,822	1,653,930		1,644,639	77,860	5,886,371	1,023,609	381,092	1,404,702	7,291,073
Agency Contractor Services	92,704	199,856	6,470	123,505		98,911	5,727	527,171	132,091	15,758	147,849	675,020
Planning and Evaluation Services	229,039	404,035	4,574	288,907		511,547	5,661	1,443,763	55,504	19,279	74,783	1,518,547
Advertising and Marketing Services	107,022	290,489	9,193	201,920		391,067	7,779	1,007,469	174,079	28,357	202,436	1,209,905
Other Professional Services	146,283	449,118	8,606	354,539		543,791	7,700	1,510,036	454,342	107,283	561,625	2,071,660
Travel, Meetings, Trainings & Conferences	25,676	65,212	2,716	44,169		57,188	2,385	197,345	30,344	8,449	38,792	236,137
Dues, Licenses and Fees	9,808	29,522	1,281	15,113		14,341	1,367	71,432	13,500	7,039	20,539	91,970
Software and Hardware	19,227	40,176	2,087	42,734		39,906	1,945	146,074	173,925	9,443	183,368	329,442
Depreciation & Amortization	7,023	14,801	782	15,587		14,643	725	53,560	9,999	3,368	13,367	66,927
Office Rent and Equipment	43,119	89,439	4,590	94,918		90,679	4,285	327,029	61,994	21,022	83,015	410,045
Materials Postage and Telephone	3,431	9,776	417	10,700		7,259	380	31,964	4,685	1,783	6,468	38,432
Miscellaneous Expenses	367	940	66	826		795	57	3,050	392	91	483	3,534
Expenditures	7,883,492	21,868,782	1,668,976	17,914,987		17,307,637	1,412,369	68,056,243	7,165,285	1,151,356	8,316,641	76,372,884
<i>Expenditure break down by function:</i>												
Program Costs	7,411,851	20,560,452	1,569,127	16,843,198	-	16,272,184	1,327,872	63,984,684	6,736,612	1,082,474	7,819,087	71,803,771
Communications & Outreach	185,726	515,204	39,319	422,057	-	407,749	33,274	1,603,330	168,806	27,125	195,931	1,799,261
Management & General	285,914	793,126	60,530	649,731		627,704	51,223	2,468,229	259,867	41,757	301,624	2,769,852
Total Administrative	471,641	1,308,330	99,849	1,071,789		1,035,453	84,497	4,071,559	428,673	68,881	497,555	4,569,114
Expenditures	7,883,492	21,868,782	1,668,976	17,914,987		17,307,637	1,412,369	68,056,243	7,165,285	1,151,356	8,316,641	76,372,884

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	NEEA - Industrial	Residential	NEEA Residential	OPUC Efficiency Division	Solar	Other Renewables	OPUC Renewables Division	Total Company
Efficiency electric kWh savings	20,025,612	39,262,355	7,839,838	53,256,000	2,933,226	22,366,976	17,889,890	163,573,898				163,573,898
Efficiency gas therms savings	-	-	-	-	-	-	-	-				-
Renewables electric kWh generation									16,504,750	30,000	16,534,750	16,534,750

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

**NW Natural - Industrial**

Expenditures Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	30,634	2,865,007	1,975,221	4,870,862	4,870,862
Program Delivery Contractors		746,974	976,837	1,723,811	1,723,811
Employee Salaries & Fringe Benefits	3,873	313,160	323,082	640,115	640,115
Agency Contractor Services	446	38,616	24,116	63,178	63,178
Planning and Evaluation Services	1,616	60,428	59,487	121,532	121,532
Advertising and Marketing Services	515	56,122	39,432	96,070	96,070
Other Professional Services	703	86,834	46,834	134,370	134,370
Travel, Meetings, Trainings & Conferences	124	12,594	8,620	21,338	21,338
Dues, Licenses and Fees	47	5,707	2,952	8,706	8,706
Software and Hardware	93	7,758	8,349	16,199	16,199
Depreciation & Amortization	34	2,858	3,045	5,937	5,937
Office Rent and Equipment	208	17,272	18,544	36,023	36,023
Materials Postage and Telephone	17	1,888	2,091	3,996	3,996
Miscellaneous Expenses	2	181	161	344	344
<b>Expenditures</b>	<b>38,310</b>	<b>4,215,399</b>	<b>3,488,772</b>	<b>7,742,481</b>	<b>7,742,481</b>
<i>Expenditure break down by function:</i>					
Program Costs	36,018	3,963,207	3,280,051	7,279,276	7,279,276
Communications & Outreach	903	99,310	82,192	182,404	182,404
Management & General	1,389	152,882	126,529	280,800	280,800
Total Administrative	2,292	252,192	208,721	463,205	463,205
<b>Expenditures</b>	<b>38,310</b>	<b>4,215,399</b>	<b>3,488,772</b>	<b>7,742,481</b>	<b>7,742,481</b>

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-
Efficiency gas therms savings	16,340	924,395	1,168,050	2,108,785	2,108,785
Renewables electric kWh generation					-

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2024 Projection Detail by Funding Source and Program

NW Natural

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	525,022	2,916,004		362,909	11,034,012		14,837,947	14,837,947
Program Delivery Contractors	426,749	3,738,469	328,715	124,950	4,658,033	242,906	9,519,823	9,519,823
Employee Salaries & Fringe Benefits	120,682	577,049	17,841	53,393	1,835,805	14,588	2,619,358	2,619,358
Agency Contractor Services	13,888	71,157	1,377	3,985	110,257	1,073	201,737	201,737
Planning and Evaluation Services	53,166	112,549	974	9,831	295,132	1,061	472,711	472,711
Advertising and Marketing Services	16,059	103,414	1,957	6,517	447,534	1,457	576,937	576,937
Other Professional Services	21,897	160,005	1,832	7,740	608,213	1,443	801,129	801,129
Travel, Meetings, Trainings & Conferences	3,856	23,207	578	1,425	63,821	447	93,334	93,334
Dues, Licenses and Fees	1,469	10,516	273	488	16,006	256	29,008	29,008
Software and Hardware	2,885	14,295	444	1,380	44,542	364	63,911	63,911
Depreciation & Amortization	1,054	5,266	166	503	16,342	136	23,468	23,468
Office Rent and Equipment	6,470	31,826	977	3,065	101,225	803	144,365	144,365
Materials Postage and Telephone	516	3,480	89	346	8,098	71	12,598	12,598
Miscellaneous Expenses	55	334	14	27	885	11	1,326	1,326
Expenditures	1,193,768	7,767,570	355,236	576,557	19,239,906	264,615	29,397,653	29,397,653
<i>Expenditure break down by function:</i>								
Program Costs	1,122,349	7,302,865	333,984	542,064	18,088,852	248,784	27,638,897	27,638,897
Communications & Outreach	28,124	182,995	8,369	13,583	453,271	6,234	692,576	692,576
Management & General	43,295	281,710	12,884	20,910	697,783	9,597	1,066,179	1,066,179
Total Administrative	71,419	464,706	21,253	34,493	1,151,054	15,831	1,758,755	1,758,755
Expenditures	1,193,768	7,767,570	355,236	576,557	19,239,906	264,615	29,397,653	29,397,653

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	289,593	1,056,470	44,425	248,900	2,141,392	-	3,780,780	3,780,780
Renewables electric kWh generation								-

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

Cascade Natural Gas

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	68,666	771,337		263,823	1,071,864		2,175,690	2,175,690
Program Delivery Contractors	55,813	988,894	93,682	164,928	443,649	69,227	1,816,194	1,816,194
Employee Salaries & Fringe Benefits	15,737	152,613	5,085	46,924	176,613	4,157	401,129	401,129
Agency Contractor Services	1,811	18,819	392	3,503	10,607	306	35,438	35,438
Planning and Evaluation Services	6,568	29,448	277	8,640	24,930	302	70,166	70,166
Advertising and Marketing Services	2,094	27,350	558	5,727	40,650	415	76,794	76,794
Other Professional Services	2,855	42,317	522	6,802	58,513	411	111,420	111,420
Travel, Meetings, Trainings & Conferences	503	6,138	165	1,252	6,140	127	14,324	14,324
Dues, Licenses and Fees	192	2,781	78	429	1,540	73	5,092	5,092
Software and Hardware	376	3,781	127	1,213	4,285	104	9,885	9,885
Depreciation & Amortization	137	1,393	47	442	1,572	39	3,631	3,631
Office Rent and Equipment	844	8,417	278	2,693	9,738	229	22,199	22,199
Materials Postage and Telephone	67	920	25	304	779	20	2,116	2,116
Miscellaneous Expenses	7	88	4	23	85	3	211	211
Expenditures	155,671	2,054,296	101,240	506,703	1,850,965	75,414	4,744,288	4,744,288
<i>Expenditure break down by function:</i>								
Program Costs	146,358	1,931,395	95,183	476,388	1,740,229	70,902	4,460,455	4,460,455
Communications & Outreach	3,667	48,397	2,385	11,937	43,607	1,777	111,770	111,770
Management & General	5,646	74,504	3,672	18,377	67,130	2,735	172,063	172,063
Total Administrative	9,313	122,901	6,057	30,314	110,737	4,512	283,834	283,834
Expenditures	155,671	2,054,296	101,240	506,703	1,850,965	75,414	4,744,288	4,744,288

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	38,577	303,714	12,661	93,300	208,389	-	656,641	656,641
Renewables electric kWh generation								-

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

Avista Gas

Expenditures Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency	Total Company
Incentives	35,737	413,259		55,241	1,108,901		1,613,138	1,613,138
Program Delivery Contractors	29,048	529,820	58,419	36,594	497,542	43,169	1,194,592	1,194,592
Employee Salaries & Fringe Benefits	8,190	81,765	3,171	10,051	187,209	2,592	292,979	292,979
Agency Contractor Services	943	10,083	245	750	11,244	191	23,454	23,454
Planning and Evaluation Services	3,418	15,778	173	1,851	26,425	188	47,833	47,833
Advertising and Marketing Services	1,090	14,653	348	1,227	43,089	259	60,665	60,665
Other Professional Services	1,486	22,672	326	1,457	62,024	256	88,221	88,221
Travel, Meetings, Trainings & Conferences	262	3,288	103	268	6,508	79	10,509	10,509
Dues, Licenses and Fees	100	1,490	48	92	1,632	46	3,408	3,408
Software and Hardware	196	2,026	79	260	4,542	65	7,167	7,167
Depreciation & Amortization	72	746	30	95	1,667	24	2,633	2,633
Office Rent and Equipment	439	4,510	174	577	10,323	143	16,164	16,164
Materials Postage and Telephone	35	493	16	65	826	13	1,447	1,447
Miscellaneous Expenses	4	47	2	5	90	2	151	151
Expenditures	81,019	1,100,629	63,132	108,532	1,962,022	47,027	3,362,361	3,362,361
<i>Expenditure break down by function:</i>								
Program Costs	76,172	1,034,783	59,355	102,039	1,844,642	44,214	3,161,204	3,161,204
Communications & Outreach	1,909	25,930	1,487	2,557	46,223	1,108	79,214	79,214
Management & General	2,938	39,917	2,290	3,936	71,158	1,706	121,944	121,944
Total Administrative	4,847	65,847	3,777	6,493	117,381	2,813	201,158	201,158
Expenditures	81,019	1,100,629	63,132	108,532	1,962,022	47,027	3,362,361	3,362,361

Energy Savings and Generation Detail	New Buildings	Existing Buildings with MF	NEEA Commercial	Industry and Agriculture	Residential	NEEA Residential	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-	-	-	-	-
Efficiency gas therms savings	46,719	133,517	7,895	14,820	257,117	-	460,068	460,068
Renewables electric kWh generation								-

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

**Avista Interruptible**

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	110,533	15,000	125,533	125,533
Program Delivery Contractors	129,487	7,493	136,980	136,980
Employee Salaries & Fringe Benefits	20,810	2,462	23,271	23,271
Agency Contractor Services	2,566	184	2,750	2,750
Planning and Evaluation Services	4,015	453	4,469	4,469
Advertising and Marketing Services	3,729	300	4,030	4,030
Other Professional Services	5,770	357	6,127	6,127
Travel, Meetings, Trainings & Conferences	837	66	903	903
Dues, Licenses and Fees	379	22	402	402
Software and Hardware	516	64	579	579
Depreciation & Amortization	190	23	213	213
Office Rent and Equipment	1,148	141	1,289	1,289
Materials Postage and Telephone	125	16	141	141
Miscellaneous Expenses	12	1	13	13
<b>Expenditures</b>	<b>280,117</b>	<b>26,582</b>	<b>306,700</b>	<b>306,700</b>
<i>Expenditure break down by function:</i>				
Program Costs	263,359	24,992	288,351	288,351
Communications & Outreach	6,599	626	7,226	7,226
Management & General	10,159	964	11,123	11,123
Total Administrative	16,758	1,590	18,349	18,349
<b>Expenditures</b>	<b>280,117</b>	<b>26,582</b>	<b>306,700</b>	<b>306,700</b>

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	44,292	4,400	48,692	48,692
Renewables electric kWh generation				-

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

NW Natural Washington

Expenditures Detail	Washington	Total Company
Incentives	1,535,179	1,535,179
Program Delivery Contractors	961,856	961,856
Employee Salaries & Fringe Benefits	526,511	526,511
Agency Contractor Services	25,806	25,806
Planning and Evaluation Services	33,538	33,538
Advertising and Marketing Services	18,363	18,363
Other Professional Services	105,010	105,010
Travel, Meetings, Trainings & Conferences	20,033	20,033
Dues, Licenses and Fees	57,007	57,007
Software and Hardware	13,295	13,295
Depreciation & Amortization	4,800	4,800
Office Rent and Equipment	29,898	29,898
Materials Postage and Telephone	2,374	2,374
Miscellaneous Expenses	185	185
Expenditures	3,333,856	3,333,856
<i>Expenditure break down by function:</i>		
Program Costs	3,134,404	3,134,404
Communications & Outreach	78,542	78,542
Management & General	120,911	120,911
Total Administrative	199,453	199,453
Expenditures	3,333,856	3,333,856

Energy Savings and Generation Detail	Washington Programs	Total Company
Efficiency electric kWh savings		-
Efficiency gas therms savings	274,871	274,871
Renewables electric kWh generation		-



Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

NW Natural Transport

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	362,157	436,500	798,657	798,657
Program Delivery Contractors	464,304	361,877	826,181	826,181
Employee Salaries & Fringe Benefits	71,654	87,377	159,031	159,031
Agency Contractor Services	8,836	6,522	15,358	15,358
Planning and Evaluation Services	13,827	16,088	29,915	29,915
Advertising and Marketing Services	12,841	10,664	23,506	23,506
Other Professional Services	19,868	12,666	32,535	32,535
Travel, Meetings, Trainings & Conferences	2,882	2,331	5,213	5,213
Dues, Licenses and Fees	1,306	798	2,104	2,104
Software and Hardware	1,775	2,258	4,033	4,033
Depreciation & Amortization	654	823	1,477	1,477
Office Rent and Equipment	3,952	5,015	8,967	8,967
Materials Postage and Telephone	432	566	998	998
Miscellaneous Expenses	41	44	85	85
Expenditures	964,530	943,530	1,908,060	1,908,060
<i>Expenditure break down by function:</i>				
Program Costs	906,825	887,082	1,793,907	1,793,907
Communications & Outreach	22,723	22,229	44,952	44,952
Management & General	34,981	34,219	69,201	69,201
Total Administrative	57,704	56,448	114,152	114,152
Expenditures	964,530	943,530	1,908,060	1,908,060

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	89,438	220,000	309,438	309,438
Renewables electric kWh generation				-

Energy Trust of Oregon  
2024 Projection Detail by Funding Source and Program

Cascade Natural Gas Transport

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	88,236	225,000	313,236	313,236
Program Delivery Contractors	113,123	116,905	230,029	230,029
Employee Salaries & Fringe Benefits	17,458	37,419	54,877	54,877
Agency Contractor Services	2,153	2,793	4,946	4,946
Planning and Evaluation Services	3,369	6,890	10,259	10,259
Advertising and Marketing Services	3,129	4,567	7,696	7,696
Other Professional Services	4,841	5,424	10,265	10,265
Travel, Meetings, Trainings & Conferences	702	998	1,700	1,700
Dues, Licenses and Fees	318	342	660	660
Software and Hardware	432	967	1,399	1,399
Depreciation & Amortization	159	353	512	512
Office Rent and Equipment	963	2,148	3,111	3,111
Materials Postage and Telephone	105	242	347	347
Miscellaneous Expenses	10	19	29	29
Expenditures	234,998	404,067	639,066	639,066
<i>Expenditure break down by function:</i>				
Program Costs	220,939	379,893	600,833	600,833
Communications & Outreach	5,536	9,519	15,056	15,056
Management & General	8,523	14,655	23,177	23,177
Total Administrative	14,059	24,174	38,233	38,233
Expenditures	234,998	404,067	639,066	639,066

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	35,231	66,000	101,231	101,231
Renewables electric kWh generation				-

Energy Trust of Oregon  
 2024 Projection Detail by Funding Source and Program

Avista Transport

Expenditures Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency	Total Company
Incentives	66,980	225,000	291,980	291,980
Program Delivery Contractors	85,872	119,300	205,172	205,172
Employee Salaries & Fringe Benefits	13,252	37,681	50,934	50,934
Agency Contractor Services	1,634	2,813	4,447	4,447
Planning and Evaluation Services	2,557	6,938	9,495	9,495
Advertising and Marketing Services	2,375	4,599	6,974	6,974
Other Professional Services	3,675	5,462	9,137	9,137
Travel, Meetings, Trainings & Conferences	533	1,005	1,538	1,538
Dues, Licenses and Fees	241	344	586	586
Software and Hardware	328	974	1,302	1,302
Depreciation & Amortization	121	355	476	476
Office Rent and Equipment	731	2,163	2,894	2,894
Materials Postage and Telephone	80	244	324	324
Miscellaneous Expenses	8	19	26	26
Expenditures	178,387	406,898	585,285	585,285
<i>Expenditure break down by function:</i>				
Program Costs	167,715	382,555	550,270	550,270
Communications & Outreach	4,203	9,586	13,789	13,789
Management & General	6,470	14,757	21,227	21,227
Total Administrative	10,672	24,343	35,015	35,015
Expenditures	178,387	406,898	585,285	585,285

Energy Savings and Generation Detail	Existing Buildings with MF	Industry and Agriculture	OPUC Efficiency Division	Total Company
Efficiency electric kWh savings	-	-	-	-
Efficiency gas therms savings	28,073	66,000	94,073	94,073
Renewables electric kWh generation				-